



Capability Statement

AXON INTEGRATED BUSINESS SOLUTIONS

Axon Advisors LLC is a trusted partner, providing specialized expertise, actionable market intelligence, and strategic talent solutions to organizations that aim to make informed decisions, execute effectively, and accelerate growth. Our core competencies include **brokering top-tier Subject Matter Experts** (SMEs) for critical projects and strategic challenges; delivering flexible and high-caliber **strategic staffing solutions** to augment internal capabilities; conducting advanced **market research and intelligence** through qualitative and quantitative methodologies such as interviews, focus groups, and large-scale surveys; and crafting targeted **marketing strategies** designed for measurable engagement and impact. Axon differentiates itself by offering direct access to elite industry experts, integrated and holistic services, actionable data-driven insights, proven agility, scalable solutions, and a client-centric approach characterized by responsiveness, reliability, and lasting partnerships.

NAICS Codes

561320 Temporary Help Services (Primary)
541990 All Other Professional, Scientific, And Technical
541910 Marketing Research And Public Opinion Polling
541690 Other Scientific And Technical Consulting Svcs
541618 Other Management Consulting Services
541613 Marketing Consulting Services
541612 Human Resources Consulting Services

541611 Administrative Management And General Management Consulting Services
541519 Other Computer Related Services
541512 Computer Systems Design Services
541511 Custom Computer Programming Services
561110 Office Administrative Services

Diverse Supplier Certifications & Company Information

FEDERAL SBA CERTIFICATIONS:

Small Business,
Small Disadvantaged
Business,
Women-Owned Small
Business (WOSB),
Economically
Disadvantaged Women-
Owned Small
Businesses (EDWOSB),
Veteran-Owned
Business

STATE CERTIFICATIONS

Indiana: WBE, IVOSB
Illinois: WBE, VOSB
New York: WBE
Massachusetts: WBE,
VOSB (Pending)
Missouri: WBE
Virginia: WBE SWaM

CORPORATE INFORMATION

Legal Business Name:
Axon Advisors LLC
Address: 875 North
Michigan Avenue, Suite
3100, Chicago, IL,
60611-1962
Website:
www.axonadvisors.com
SAM UEI:
JNY8RMHVRUQ5
CAGE Code: 7VCS0
D-U-N-S Number:
080291491

CONTACT INFORMATION

Service Team: Axon
Government & Public
Services
Primary Contact:
Matthew Harvey, GPS
Strategic Account
Manager
Email:
gps@axonadvisors.com
Phone: (866) 533-4717
ext. 109

Axon Advisors LLC

(317) 800-7962 | 875 North Michigan Avenue, Suite 3100, Chicago, IL, 60611-1962 | www.axonadvisors.com

PAST SUCCESSFUL SUBCONTRACTS IN STATE GOVERNMENT & PUBLIC SERVICE

Axon Advisors has extensive experience supporting state agencies and prime contractors in delivering high-quality research, evaluation, and staffing services for complex initiatives. Our demonstrated expertise encompasses specialized subject matter expert (SMEs) placement, strategic talent solutions, and impactful market research. We consistently deliver actionable insights and robust research and analysis to enhance decision-making, improve program effectiveness, and optimize service delivery across a wide range of projects.

State Contracts (as a Subcontractor)

- **Milliman:** *Indiana Administrative Code Behavioral Health Review*
Provided subject matter expertise in the Indiana Administrative Code to assist the Division of Mental Health and Addiction (DMHA) with assessment of IAC Title 440, ensuring regulatory alignment for behavioral health programs.
- **Lewin Group:** *Indiana HIP Evaluation*
Provided qualitative data and analysis for the Indiana Healthy Indiana Program (IN-HIP). Our work provided them with data-driven insight into the strategic services within the IN-HIP program evaluation.
- **HSRI:** *HCBS Waiver Redesign (DDRS)*
Supplied SMEs with deep knowledge of Indiana's Home & Community-Based Services (HCBS) waivers to assist the Family and Social Services Administration (FSSA) in redesigning the DDRS HCBS waiver programs to improve care coordination and service delivery.
- **QSource:** *External Quality Review (EQR) for Healthcare Programs*
Administered large-scale surveys and provided SMEs in external quality review, producing high-quality data and insights to assess program performance and improve healthcare outcomes.
- **Milliman:** *HCBS Rate Methodology & Rate Setting*
Managed statewide survey administration of providers and stakeholders for the Medicaid HCBS Rate Methodology and Rate Setting Services Project, ensuring robust response rates and accurate, actionable data for rate-setting decisions.
- **SyraHealth:** *Competency Attainment Services Project*
Provided local care coordination experts to enhance service delivery for individuals with complex behavioral health needs.
- **Acentra:** *Fee-for-Service Prior Authorization & Utilization Management*
Delivered staffing support for FSSA's utilization management operations, helping streamline processes that directly impact service access for Medicaid beneficiaries.

Axon Advisors LLC

(317) 800-7962 | 875 North Michigan Avenue, Suite 3100, Chicago, IL, 60611-1962 | www.axonadvisors.com

- **Deloitte:** *Medicaid Actuarial Services*
Provided subject matter expertise to support actuarial modeling and data-driven decision-making for Indiana Medicaid programs, demonstrating our ability to work with complex health data systems.
 - **Gainwell:** *Medicaid Health Data Interoperability*
Supplied SMEs on interoperability APIs to support integration of Medicaid health data, aligning with the SMI evaluation's emphasis on improved data access and analytics.
 - **PCG:** *Adult Protective Services Staffing & Operations*
Provided legal and investigative staffing to enhance state operations for vulnerable populations, demonstrating our capacity to mobilize qualified staff quickly for sensitive programs.
 - **SnapCare:** *SUNY Clinical Staffing Services*
Delivered temporary clinical staffing services for the State University of New York, ensuring continuity of care in high-demand healthcare environments.
 - **Rubin Brown:** *Security Audit Services*
Provided cybersecurity and compliance subject matter experts to support security audits of state health and human services systems, ensuring adherence to data privacy and security standards critical for Medicaid and healthcare-related programs.
 - **Michael Baker International:** *Data Harvest Spatial Validation System*
Supplied technical subject matter experts to validate spatial data systems and data harvesting processes, enhancing the accuracy and reliability of state health program data used for decision-making and evaluation.
 - **Duncan Solutions:** *Illinois Tollway*
Delivered specialized staffing resources to support operational and administrative functions for the Illinois Tollway, demonstrating our ability to rapidly deploy qualified personnel for large-scale state infrastructure projects.
 - **RVO Health:** *Indiana Tobacco & Nicotine Quitline Marketing & Outreach*
Provided qualitative market research, landscape analysis, digital content enhancement, creative content development, and statewide stakeholder outreach to maximize awareness and engagement with health care providers, employers, consumers, and health plans for the Indiana State Department of Health (IDOH).
-