

Diligence Timeline

Pre-LOI (1–2 weeks)

- Intro calls, high-level data review, initial range
- Mutual fit assessment and deal thesis alignment

LOI (1 week)

- Key terms summary: price range, structure, exclusivity, diligence scope
- Confirm expectations for transition and continuity

Confirmatory Diligence (3–6 weeks)

- QoE, legal, tax, commercial and technical reviews
- Management sessions and data room Q&A
- Finalize structure and financing

Closing & Day 1 (1 week)

- Definitive docs, funds flow, communications
- Kickoff 90-day transition plan