

allianceboard

Simplify partnering with one platform for the whole lifecycle

allianceboard brings search & evaluation, business development and alliance management together, so your team tracks every opportunity, deal and alliance in one place, with AI that handles the busywork.

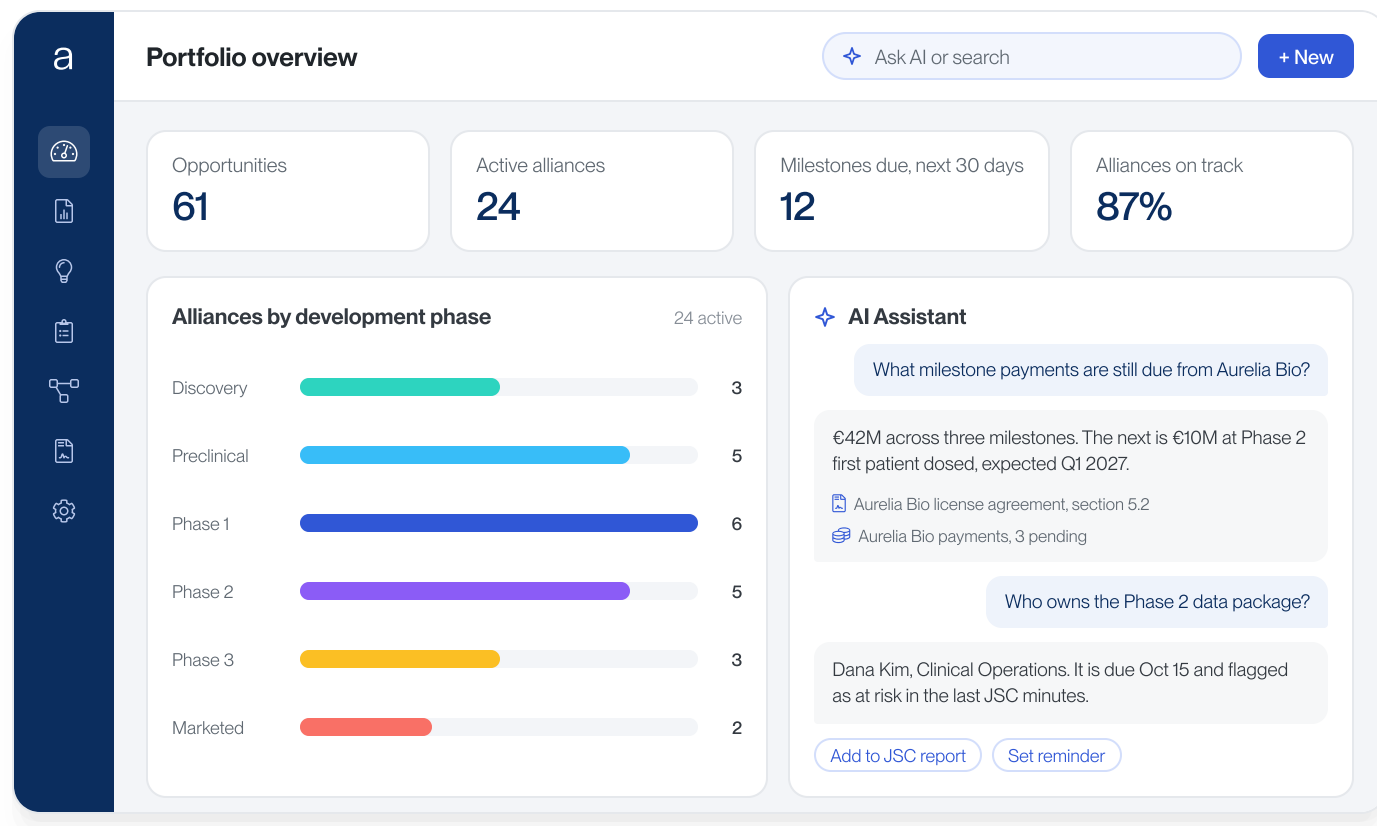
Search & evaluation



Business development



Alliance management



TRUSTED BY PARTNERING AND ALLIANCE LEADERS



Don't let spreadsheets and inadequate tools undermine value

Patchy information

Important decisions, risks and obligations get mismanaged or missed altogether.

Inefficient engagement

Ad hoc requests and routine chasing consume the time meant for strategy.

No way to show value

Without portfolio-level insight, your team's impact stays invisible at scale.

Drive success at every stage

Search & evaluation

Build a living universe of companies and assets. Screen, score and advance opportunities against your criteria, with the full history of every look you've taken.

Opportunities

Assets

Companies

Evaluations

Watchlists

Business development

Run a structured deal flow from first contact to signature. Every interaction, document and decision lives on one record your whole team can see.

Deal stages

Interactions

Due diligence

Term sheets

Decisions

Alliance management

Plan and manage alliances like strategic assets: governance, milestones, risks and obligations across the portfolio, with reporting stakeholders rely on.

Milestones

Governance

Risks

Obligations

Meetings

Reports



One data model across the lifecycle. An opportunity becomes a deal becomes an alliance. Nothing re-entered, nothing lost in the handoff.

Automate data entry, get instant answers

allianceboard's AI works inside your workflow, grounded in your own portfolio, so the record stays current without anyone retyping it.

LLM CHATBOT INTEGRATION

Work with allianceboard from Microsoft Copilot and Claude

Connect allianceboard to Microsoft Copilot, Claude and other LLM chatbots. Add, update and view data and files in allianceboard directly from the chat, or use your allianceboard data to create reports, automations and anything else these tools can do.

- Add and update data
- View data and files
- Create reports
- Build automations

Copilot allianceboard connected

Add today's JSC minutes to the Aurelia Bio alliance and list the open obligations.

allianceboard Meeting minutes created

Done. Minutes are filed to Aurelia Bio co-development. 3 obligations are open:

Quarterly supply forecast

Phase 1 data package

Joint budget review

Oct 15

Overdue

Nov 3

Create a status report

Email the owners

What obligations are due this quarter?

7 obligations across 4 alliances. 1 is overdue.

Embedded AI Assistant

Ask questions across your whole portfolio: obligations due this quarter, risks by program, partner history. Get answers grounded in your data.

Contract.pdf

Deck.pptx

Budget.xlsx

→

Alliance updated
6 milestones, 9 obligations

Document extraction

Drop in a PDF contract, PowerPoint, Excel sheet or Word document. allianceboard extracts the substance and creates or updates opportunities, assets, companies, alliances and meeting minutes. You review and confirm.



PowerPoint

Excel

PDF

AI-generated dashboards and reports

Describe the view you need and get a live dashboard or a board-ready report, exportable to fully editable PowerPoint, Excel or PDF, or scheduled straight to stakeholders.

✉ Re: Q4 supply forecast

→ Aurelia Bio

📅 JSC meeting, moved to Oct 14

→ Updated

Email and calendar capture

Every partner email and meeting lands on the right deal or alliance and stays up to date, without leaving Outlook, Gmail or any other email client.

Elevate your team's influence and impact



Foster alignment

Give your team and senior management full visibility across pipeline and portfolio.



Automate routine work

Spend less time gathering data, chasing stakeholders and preparing reports.



Engage with professionalism

Consistent information and processes for every partner and every committee.



Demonstrate value

Show the value of your team and your alliances on par with other critical functions.



Founding partner of the Association of Strategic Alliance Professionals. Clients gain ASAP membership and in-platform best practices.



ISO 27001 certified information security management, built for the confidentiality your deals demand.



GDPR compliant, with data handling that meets global privacy standards.

See your portfolio in allianceboard

Book a demo and see how you can simplify partnering with allianceboard.

[Book a demo](#)

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