## Training and Capability Development for High-Performance Teams

### A Partner for Capability Building at Every Level

iNStep Consulting helps organizations build the capabilities their teams need to perform. We strengthen skills, support managers in closing performance gaps, and prepare leaders for what's next.

### WHO WE ARE

### Experts in Leadership and Learning

Our experience spans leadership development, technical and process training, onboarding, project readiness, and curriculum design. We help organizations close skill gaps and support teams with practical development that improves performance across roles.

### Flexible Solutions for Growing Organizations

We help company leadership navigate growth, change, and new initiatives by designing training solutions that strengthen capability, reduce organizational friction, and support reliable performance at scale.



## WHO WE SERVE

- Professional Services
- Technology and Engineering Organizations
- Financial and Service-Based Businesses
- Healthcare Organizations
- Academic Institutions

## **CORE COMPETENCIES**

### Leadership Development

- New leader onboarding
- Project leadership and PMP preparation
- Leadership fundamentals
- Coaching and communication skills
- Change leadership

# Workforce Development and Training Solutions

- Instructor-led, virtual, and blended training
- Role-based onboarding and learning pathways
- Technical, product, and process training
- Interactive eLearning
- Needs analysis and evaluation planning

# Coaching *and* **Performance Support**

- Individual leadership coaching
- Group coaching
- Performance support for new leaders
- Manager coaching during new initiatives
- Project kickoff support

### RELEVANT EXPERIENCE

iNStep Consulting has delivered learning and development solutions for commercial clients across multiple industries.

With more than two decades of prior professional experience supporting organizations such as NASA, DARPA, the Department of Defense, Raytheon, and Adtran through previous employers, our leadership brings insight into mission-driven and technically complex environments.

## **DIFFERENTIATORS**

- Award-winning multimedia and digital learning development
- Masters-level instructional design and learning strategy
- PMP-certified project leadership
- Cross-functional learning needs analysis and project alignment
- Certified executive and leadership coaching
- U.S.-based woman-owned small business (WOSB pending)

#### **NAICS Codes**

611430	Professional And Management
	Development Training
541430	Graphic Design Services
541611	Administrative Management And
	General Management Consulting
541612	Human Resources Consulting Services
541613	Marketing Consulting Services
541618	Other Management Consulting Services
611420	Computer Training
611710	Educational Support Services

### **Company Information**

**UEI:** YEWJZDJVQ5G3 **CAGE Code:** 9YDJ4

**Status:** Small Business, WOSB (Pending)

# iNStep Consulting

#### **PSC Codes**

R408	Support- Professional: Program
	Management/Support
R431	Support- Professional: Human Resources
R499	Support- Professional: Other
T001	Photo/Map/Print/Publication- Arts/Graphics
U009	Education/Training- General
U012	Education/Training-Information
	Technology/Telecommunications Training
U099	Education/Training-Other

### **Professional Certifications**

Project Management Professional (PMP)
ICF Associate Certified Coach (ACC)
Certified Professional Coach (CPC)
COR.E Leadership Dynamics Specialist (CLDS)
PMI Authorized Training Instructor (in process)

#### Contact Us

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