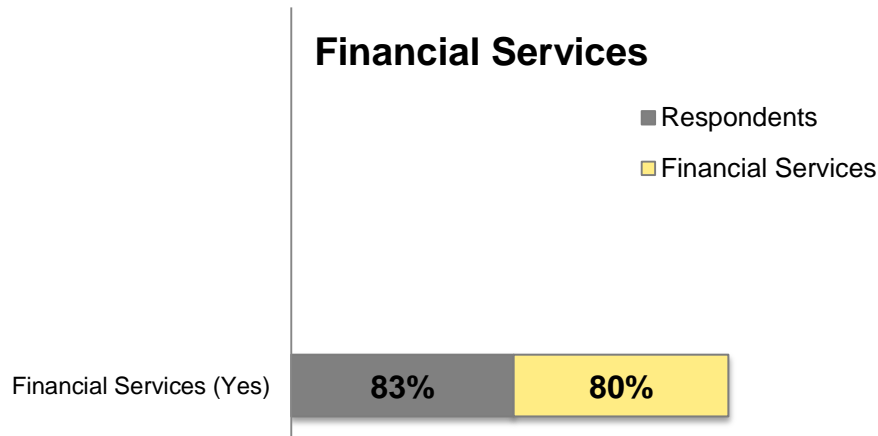


Analysis of Financial Sector Replies

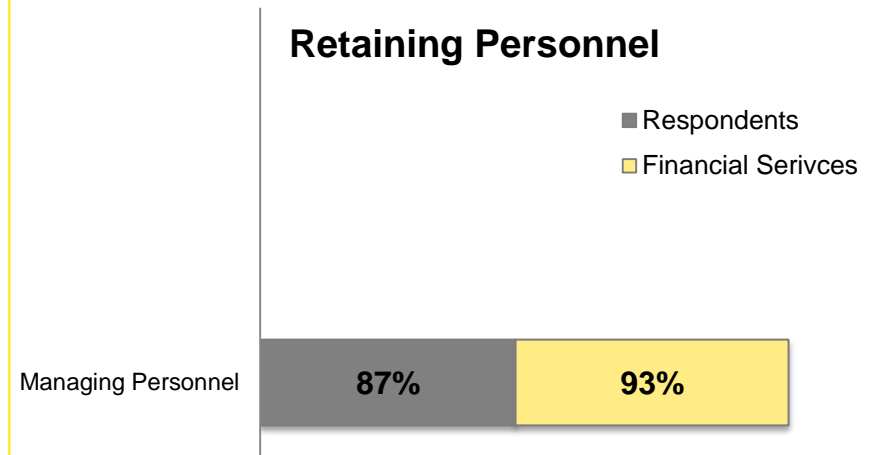
Do you believe that FDI in Malta has contributed to the acquisition of new and/or the development of existent skills set within the local labour market?



Replied in the positive:

- Banking (100%)
- Insurance (88%)
- Other Financial Services (70%)

Are you managing to retain your specialised personnel?

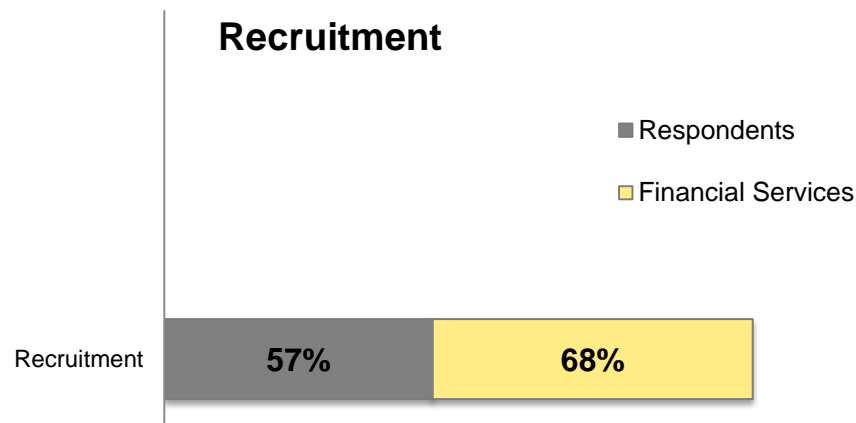


All of the banking respondents managed to retain specialised personnel

94% & 91% of the insurance and other financial services sectors respectively managed to retain staff with specialised skills

Analysis of Financial Sector Replies

Are you able to find/recruit the required specialised skills in the local labour market?



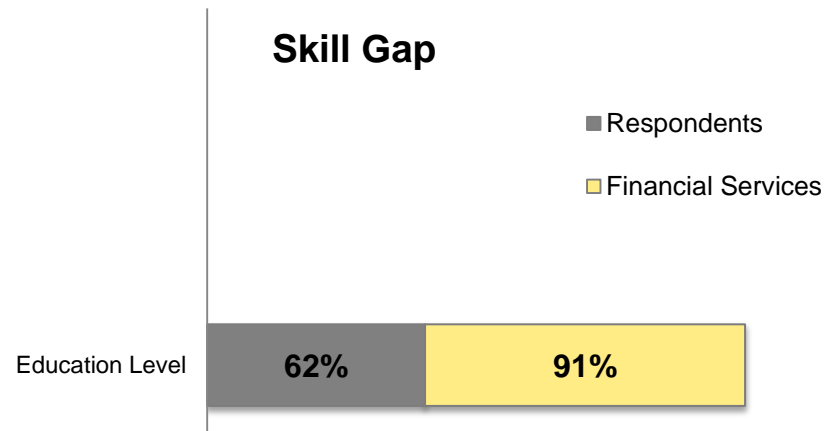
Positive Replies:

- Banking (88%)
- Insurance (56%)
- Other Financial Services (68%)

The main reasons for the inability to recruit staff with specialised skills include:

- Not enough personnel with the right level of experience
- Current local training and education does not cater for specific needs of the industry

What education levels are required to fill these skill gaps?



The majority of total respondents choose University:

- Banking (100%)
- Insurance (88%)
- Other Financial Services (90%)

Other education sources which were mentioned include:

- In-house training
- Experience locally and abroad
- Specialised skills