

Case Study



Our customer is a long-established UK technology services firm based in the North West of England. They deliver tailored IT support and infrastructure services to businesses across the UK. With a focus on reliability, responsiveness, and human-led service, it has built a reputation for providing dependable solutions that evolve with clients' needs.



Our customer needed a co-location partner who shared their ethos and values to provide an environment to securely, reliably and cost-effectively host specialist infrastructure as part of an end-to-end Managed Service being delivered to their own client.

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Our customer sought a partner who could seamlessly deliver a key component of their end-to-end solution. With their own reputation on the line, it was critical that they could rely on both the performance of the infrastructure, on processes that were effective and flexible, and on remote hands provision that would allow them to meet their own Service Level commitments to their client.



Lunar Digital were a great fit for the requirement, with a shared commitment to delivering great customer experiences, many years of experience working with Managed Service Providers, and an on-site engineering capability that is second-to-none, acting as a seamless extension of our Customer's own technical team.

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Lunar Digital delivered a secure, resilient hosting environment with diverse connectivity, backed by a remote hands service equipped not only to react quickly to any Incidents, but to provide ongoing installation and upgrade services with full cost transparency - critical when managing the ongoing financial performance of Managed Service contracts.



With flexible commercial models, white-label options, and a strong respect for channel boundaries, **Lunar Digital** understands that MSPs are on the front-line with customers, and seeks to act as an extension of their team - not as a competitor. With BAU processes that just work, ISO accredited facilities, and the shared commitment to delivering amazing Customer Experiences - Lunar are an ideal partner for MSPs of all sizes.

Why Lunar?



Lunar Digital prides itself in delivering effective co-location and connectivity solutions, with a focus on being a flexible and trusted partner.

The Lunar Way is more than a methodology or a process. It's how we turn-up everyday. It's how we ensure we continue to anticipate our customer's needs, solve problems together and unlock their potential.



Get Started
Fast



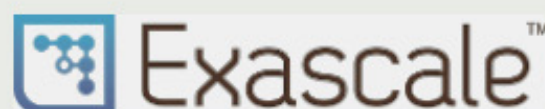
See Value
Early



Grow Without
Friction



Stay
Confident



Get in touch



To find out how Lunar Digital can help you to achieve your objectives, though scalable, flexible and highly-resilient co-location and connectivity services, get in touch today.



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