

# Unison TruePlanning®: Delivering Cost Confidence for Government Contractors

## Estimate with Confidence™

TruePlanning® is a comprehensive, model-based, data-driven software for cost estimating, delivering credibility, consistency, and efficiency across complex projects. Designed for high-stakes environments such as defense, aerospace, IT, and engineering, TruePlanning equips teams with parametric models that enhance cost estimation, support strategic decision-making, and improve accountability.

One of TruePlanning's key differentiators is its ability to integrate multiple cost models: hardware, software, Information Technology, electronics, systems engineering, program management, and more in a single project file. This integration enables organizations to create thorough, traceable estimates that encompass all aspects of complex programs.



**Trusted by GovCons to improve  
cost efficiency and accelerate proposal development.**



## Why Government Contractors Choose TruePlanning

TruePlanning enables government contractors to produce fast, defensible estimates by standardizing modeling across teams, geographies, and business units. Its parametric foundation supports a wide range of use cases, including ROM estimates, Design-to-Cost initiatives, Bid & Proposal, Should Cost analysis, and Supplier Assessments.

Because TruePlanning reduces dependency on siloed expertise and spreadsheets, organizations gain a repeatable, data-driven process powered by organizational historical knowledge. This aligns with the demands of the GovCon environment to improve proposal quality, pricing accuracy, and stakeholder confidence.

### Proven Industry Applications

#### Defense & Aerospace

Delivers rapid, transparent lifecycle estimates for complex, multi-domain programs. Supports strategy-driven efforts for Affordability, Design to Cost, Price to Win strategies, and more.

#### IT & Software Development

Supports agile, DevSecOps, and traditional software development methodologies. Provides comprehensive resource and cost forecasting for software development, maintenance, and IT Services.

#### Proposal & Capture Teams

Accelerates bid decisions, pricing, and supplier evaluation by utilizing repeatable models that eliminate ad hoc tools and SME bottlenecks.



**We use TruePlanning  
because it gives us defensible,  
audit-ready estimates that  
align with government  
expectations. It's our go-to  
tool for proposal work.**

**Cost Engineering Lead  
Aerospace Integrator**

## TruePlanning for Government Contractors

Many government contractors still depend on spreadsheets and tribal knowledge for estimating. TruePlanning replaces this fragmented approach with a structured, unified system that brings consistency, speed, and reliability to cost estimation. By providing data-driven cost baselines, aligning internal and external stakeholders, and enabling rapid response to changes, TruePlanning enables teams to work more strategically and competitively.

## Built on 50 Years of Cost Engineering Expertise

Backed by decades of research and real-world implementations, TruePlanning delivers predictive models grounded in empirical cost data. It offers audit-ready transparency and full traceability of estimates. Outputs are tailored and can be easily mapped to MIL-STD-881, NASA WBS, or your organization's custom reporting structure. TruePlanning also provides insights aligned with your organization's cost experience, not just generic benchmarks.

## Robust Estimating Capabilities for GovCons



### Comprehensive Cost Breakdown

Model total cost of ownership, from development through sustainment, across labor, services, hardware, and software



### Scenario & What-If Analysis

Explore tradeoffs and cost drivers using risk-informed modeling and sensitivity tools to support contingency planning and informed decisions.



### Unified System Integration & Custom Fit

Integrates seamlessly with pricing and financial systems. Templates and models are easily configured to reflect your cost structure, WBS, and technical requirements.



### Defensible, Traceable, Audit-Ready

Every estimate is transparent, fully documented, and aligned to internal governance and external customer needs, making compliance, review, and validation easier.