

# Marketplace Seller.

Benefits

## Opportunities to compete and win.

Unison Marketplace is an online tool used by government agencies and the private sector, where qualified vendors compete to provide simple goods and services. **More than 94% of contracts awarded through Unison Marketplace go to small businesses**—placing \$1 billion into the hands of small businesses and communities around the country.

Registered Sellers have increased opportunities to bid on thousands of federal government contracts while maximizing administrative and sales efficiencies.



Extend your business reach with new opportunities added daily.



Boost efficiency with a streamlined bidding process.



Compete on a fair and equal playing field.

Key Features

Unison Marketplace enables small and large companies to easily bid, win, and manage government contracts.

- Free registration/participation and no out-of-pocket costs to Sellers.
- On-demand training.
- Personalized service and account support.

■ Top Categories

From sunscreen and snowmobiles to elevator inspections and landscaping, Unison Marketplace hosts and manages buys for a huge range of products and simple services.



IT/Hardware: \$484M+\*

Telecom: \$96M+\*



Communication Equipment: **\$61M+**\*



Furniture: \$46M+\*



Subsistence: \$48M+\*

<sup>\*</sup> FY24 Transaction Volume



#### DoD and Civilian agencies are currently buying through Unison Marketplace.

### **How it works**

#### Start bidding right away.

Throughout the selling process, the Unison team provides personalized service and account support.

- **1. Search for Opportunities** on the Marketplace that best fits your area of expertise.
- 2. Bid on solicitations.
- Deliver your products or services to any contract you may be awarded.

There are no upfront costs.

There is no set-up, installation, or training needed.



**FAQ** 

**Does Unison Marketplace charge fees?** There are no out-of-pocket costs to Sellers. A transactional fee is applied to every buy and is Buyer funded, Seller remitted.