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POTTER CLARKSON'S

EPO Oppositions and UPC strategy conference

EPO & UPC Conference

Successfully navigating the new European patent litigation landscape

Potter Clarkson's EPO Oppositions and UPC strategy conference

We would like to invite you to a brand new conference designed to provide a practical discussion led by our hugely experienced oppositions and litigation specialists on how best to:

- 01 Maximise your odds of winning at the EPO
- 02 Navigate the UPC effectively
- 03 Effectively combine EPO oppositions with UK litigation to achieve the optimal commercial outcome



Our Opposition
& Litigation
Specialists

EPO & UPC Conference

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Why should you attend Potter Clarkson's EPO Oppositions and UPC strategy conference?

SUCCESS IN EPO OPPOSITIONS IS NEVER PURELY ABOUT THE
LAW OR THE UNDERLYING TECHNOLOGY.

Opposition proceedings are live, adversarial hearings where outcomes often shift on the last sentence an attorney submits. This means the turning point in a case is much more likely to be triggered by your attorney's experience, their understanding of how and when to respond decisively, refine their arguments, reposition evidence and adapt strategy in real time.

Presentation technique and the ability to make the right calls under significant pressure are also critical. Again, these are skills that can only be honed through experience.

However, following the launch of the Unified Patent Court and Unitary Patent this contentious landscape has become more complex for patent owners and opponents. Today success will also require the effective coordination of proceedings across multiple forums.

The introduction of the Unified Patent Court (UPC) has transformed Europe's patent litigation landscape, creating new opportunities to combine the strengths of EPO opposition proceedings, UPC litigation and national court actions.

Innovative businesses, particularly those in the pharmaceutical and life sciences sectors, need to increase their understanding of how these systems interact and how a coordinated approach can maximise leverage, manage risk and deliver the commercial advantage patent owners seek.

We want to help you navigate Europe's new patent litigation landscape as successfully and productively as possible which is why we have launched Potter Clarkson's one day EPO Oppositions and UPC Strategy Conference, a masterclass designed specifically for experienced patent professionals who want to deepen their understanding of the evolving patent litigation environment.



Through practical insights, real-world experience, and strategic analysis, our panel will explore how to navigate parallel proceedings, align litigation and opposition strategies, and capitalise on the opportunities offered by Europe's new patent landscape.

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Conference Format

In a comfortable but closed location, we will host four sessions that focus on the practical application of what we have learned as one of Europe’s leading contentious patent practices rather than on legislative updates or the theoretical application of the law.

Three of the four sessions will be delivered as panel discussions. This is not only a more effective way to bring in the thoughts of and examples from more of our oppositions’ experts but also allows us to involve the lawyers in our patent litigation team in the discussion.

Their involvement will add a valuable counterpoint to the patent attorneys’ perspectives, giving you a more complete picture for each area.

We trust this more informal format will also make it more comfortable for you to join in, asking any questions you have as we proceed through the day so you derive the maximum value from attending.

To complete the day, we have also included lunch and refreshments after we close so you have an opportunity to continue your conversations with both your peers and our team.

Conference Programme

	10:30–10:45	Guest arrival, registration & refreshments
	10:45–11:00	Welcome & introductions to the team
	11:00–11:45 01	Making best use of evidence in EPO Proceedings
	11:45–12:00	Refreshment Break
	12:00–12:45 02	Leveraging prior use at the EPO, UPC, and UK courts
	13:00–14:00	Lunch Break
	14:00–14:45 03	UPC—Where are we now?
	14:45–15:00	Refreshment Break
	15:00–15:45 04	The future of European patent litigation? & Close
	16:00–17:00	Informal Drinks Onsite

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Session 1: 11:00–11:45

Making best use of evidence in EPO Proceedings

Panel



Using real-life examples wherever possible, we will discuss:

- How and when to use the different types of evidence
- Timing strategies—how and when do you file evidence given the nuances
- In which format should you produce evidence?

We will then invite our colleagues from Potter Clarkson's Litigation team to join us to compare EPO best practice with the with the best approach for the UPC and the best approach for litigation in the UK Courts.

Session 2: 12:00–12:45

Leveraging prior use at the EPO, UPC and UK courts

Panel



In this session we will take a deep dive into how evidentiary strategies in patent litigation are evolving across the EPO, UK, and UPC, with a particular focus on non-documentary evidence and procedural flexibility. We will cover:

- Practical approaches to non-documentary evidence, including effective cross-examination of witnesses
- The evolving EPO legal standard of proof, reflecting recent case law and Guideline changes moving away from dual standards
- The expected trajectory of prior use allegations at the EPO following G1/23
- Adducing further evidence on appeal: contrasting approaches between the EPO and UK and whether deficiencies identified at first instance can be remedied
- Early indicators of the UPC's approach (including insights from Establishment Labs S.A v GC Aesthetics, UPC_CFI_1357/2025; UPC_CFI_629/2026)

We'll then break for lunch.

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Session 3: 14:00–14:45

UPC—Where are we now?

Workshop



In this session we will look at the key decisions that have been made at the UPC, the precedents these decisions have set. Our litigators will then take a more detailed look at:

- How far the UPC's long arms really reach
- How interim injunctions and other measures are being applied
- How the court has been assessing damages and enforcing judgments
- Whether the Court of Appeal has been upholding substantive judgments

Our patent attorneys will then rejoin the conversation to discuss whether the UPC and EPO's divergent approaches to inventive step provide greater opportunities for opponents with the litigation team.

Session 4: 15:00–15:45

The future of European patent litigation?

Panel



This will be a co-hosted session involving our patent attorneys and litigation team.

They will focus on how to maximise client outcomes using an integrated UPC/National Court & EPO Opposition Strategy, a discussion that will cover:

1. Why collaboration matters more now than before
2. How to use UPC/National Litigation and EPO oppositions in tandem (in terms of timing and sequencing strategy, offensive vs defensive strategy for opponents and for patentees and litigation pressure and settlement dynamics)
3. Protective letters, evidence management and cross forum tactics (including a litigator's view on protective letters at the UPC and a patent attorney's view on evidence strategies in EPO oppositions)

We'll then sum up the key points before finishing with refreshments so you can continue your conversations with your peers and our team.

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Where is the One Day Conference?



London Conference

Monday 2 November 2026

10:30–17:00

The Form Rooms, 22 Tower Street, London, WC2H 9NS
Allocated Room: Humanities Block, ground floor.

Arrival notes: Report to reception and they will direct you
to the allocated room.

(Timings are subject to change)



To book your free place
today, please scan here.

[Or Sign up here](#)



Copenhagen Conference

Wednesday 4 November 2026

10:30–17:00

DGI Byen—CPH Conference, Tietgensgade 65, DK-1704
København V
Allocated Room: Kastrup Lufthavn

Arrival notes: Report to reception and they will direct you
to the allocated room.

(Timings are subject to change)



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Potter Clarkson: One of Europe's leading full-service IP law firms

Potter Clarkson is one of Europe's leading full-service intellectual property law firms.

We are one of the few firms to offer not only patent, trade mark and design attorneys but also IP lawyers who specialise in commercial contracts, licensing arrangements, and IP and commercial litigation.

64+ Life sciences specialists

17+ Litigation & licensing professionals

47+ PhD's held

19+ Languages spoken

200+ Employees

7 European offices

Potter Clarkson is a full-service intellectual property law firm with expertise in all areas of IP including patents, trade marks, designs, litigation, licensing and consultancy.

Our Accolades

- Winner of Patent Law Firm of the Year 2025 at the Managing IP Awards
- 20 patent partners recognised in the IAM 1000 across the UK, Sweden and Denmark
- 6 of our IP lawyers recognised in the IAM 1000 for their work in litigation and transactions across the UK, Sweden and Denmark
- Ranked 'Gold' in the Financial Times report on Europe's leading patent law firms for 7 consecutive years
- Ranked 'Tier 1' in intellectual property by the Legal 500
- Partners recognised as leading practitioners in Who's Who Legal



Patent Law Firm
Of The Year 2025



Gold Ranking:
Leading Patent Law Firms



Tier 1:
Intellectual Property



Leading
Practitioners



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