

Relationship: Sheen Fleet – <u>all</u> escalations through Sheen Fleet

## What you need to know: (Quick overview)

- Call 3<sup>rd</sup> party within 2 hours of referral
- Pick up and drop off service always offered

#### **Driveable:**

- Always offer an onsite inspection
- Offer an Asset replacement vehicle once assessed quote is approved and PO sent by SOLO do not provide an Asset car before this

### NON - Driveable:

- Offer an Asset replacement vehicle straight away (arrange Sheen Towing <u>only</u> as they have agreed rates or towing allocation if required)
- Quotes to be submitted to SOLO within 24 hours of vehicle inspection <u>mva@solo.com.au</u>
  CC fleet@sheengroup.com.au
  - o With estimated repair time i.e. 5 days.
  - o Self-insured to \$30,000 @\$85 / NTI over \$25,000 (notify Sheen Fleet)
- Client updates twice weekly

### Invoice must contain:

- 1. Start date and end date that line up with Asset invoice and Completion Certificate
- 2. Full name of 3<sup>rd</sup> party
- 3. MVA number
- 4. All labour at \$85 p/h
- 5. Payment terms: "End of Following Month" (30 days EOM)
- 6. Head office letter head and Bank details once completed please email <a href="mailto:admin.ho@sheengroup.com.au">admin.ho@sheengroup.com.au</a> with Completion Certificate

## General claim process in more detail:

- 1. Sheen shop receives request from Sheen Fleet and contacts client (within 2 hours) to arrange inspection
  - a. Wait until assessed approved quote and PO is available before providing Asset vehicle
  - b. OR if non driveable Sheen shop arranges replacement vehicle through Asset and Sheen Towing immediately
- 2. Sheen Shop Sends Quote to <a href="mailto:mva@solo.com.au">mva@solo.com.au</a> With estimated repair time i.e. 5 days (CC Fleet@sheengroup.com.au for upload to portal)
- 3. <u>mva@solo.com.au</u> send back authorised quote and PO and Completion Certificate
- ---[Works now authorised to begin]---
- ---[Once Job is Completed]---
  - 4. Sheen Shop sends Invoice & Completion Certificate to admin.ho@sheengroup.com.au
  - 5. Head Office returns templated invoice and Completion Certificate to Sheen store and Fleet
  - 6. Fleet Send Invoice and Completion Certificate to SOLO.

#### FAQ

## Debtor in iBody:

When you set up SOLO in iBody make sure that admin.ho@sheengroup.com.au is the email address. Payment terms "End of Following Month" (30 days EOM). All labour at \$85 p/h.

SOLO Resource Recovery ABN: 62398575816 86-88 Chinderah Bay Dr, Chinderah NSW 2487 PH: 1300 249 755 Email: admin.ho@sheengroup.com.au

#### Self-Insured:

Under \$30K - SOLO have an inhouse assessor who assesses all under excess work. If your quote is over \$25,000 - please flag with Sheen Fleet before sending to SOLO. If the claim is going to be a significantly larger repair or a difficult client, they will work with Fleet at point of referral to advise it will be an insurance claim through NTI.

## **Pricing & Quoting methodology:**

No referral fee or excess reduction offered. \$85.00 /hour labour rate. All additional repairs and or parts need images and invoices supplied before authorising. When a repair estimate is sent for authorisation all images showing the full car un-zoomed and then the damage are required. Misc Items can be negotiated with SOLO on a line by line at the time based on the process of repair

## **Accounts/Finance Communication:**

There is a central account through HQ – all accounts enquiries to go through sheen fleet and not to SOLO.

## **Replacement Vehicles Rental Invoicing:**

SOLO receive an invoice from Asset directly and have an agreed daily rate per vehicle. We are required to notify Solo pre-repair the "off-road" timeframe for repair i.e. 5 days. If the vehicle is a non-driver and towed in, we must provide an estimated timeframe.

Shop Instructions for Asset iPad:

- 1. Choose **DIRECT HIRE** as Rental Type
- 2. Write in Renter Details Notes this is **COMMERCIAL CLIENT** Include **NAME** of client company
- 3. Always include Company **EMAIL ADDRESS** in the email address field
- 4. Fill out **RENTER DETAILS** of the individual renting the vehicle (not company)
  - i. Individuals' Drivers Licence **IS** required
  - ii. Credit Card of Driver is **NOT** required
- 5. **VEHICLE** photos as usual for damages
- 6. **SIGNATURE** and **CHECK OUT** as usual

In no instances are we to offer a replacement vehicle at no cost – if this is ever questioned, refer the enquiry straight to Sheen Fleet. This is a corporate arrangement outside of our accident replacement vehicles advertised.

## **Towing / Transportation:**

If transportation is to be required to move SOLO claim vehicles - Sheen Towing are the **only & exclusive** towing provider to be utilised.

Sheen towing have a set rate card in place with SOLO & will invoice at these rates to your store - you are to include on your estimate / invoicing and not add any mark up.

For all tow booking requests, the best way is to email: Towing.bayswater@sheengroup.com.au It is imperative that when booking in these jobs, the shops advise towing that the vehicle being towed is a SOLO vehicle.

## **SOLO Compliance Certificate:**

Solo will provide a compliance certificate to be signed off and dated by the driver collecting their vehicle. This is for every job. (YOU WILL NOT BE PAID WITHOUT THIS)

# **Decals / Signwriting:**

If any, please refer to 3<sup>rd</sup> party's existing signwriter.