



Your advocate and partner for success

Comprehensive Coaching

MaK Concepts, Inc.
Changing tomorrow, today.
760.975.8770



Teri McAviney
FOUNDER & CEO

MaK Concepts, Inc. Founder/CEO, Teri McAviney is a straightforward Practice Management Consultant and Transition Expert with over 35 years of experience in the dental industry.

Her practical, effective and proven approach to refining dental practices includes comprehensive evaluations, followed by thorough coaching designed to meet individual goals and needs. As a true expert in Transition Coaching, Teri has guided hundreds of practices through the complicated process of buying, selling, and establishing the practice of their dreams.

Teri's credibility and experience is rooted from practical in-office roles, on a clinical and management level, in addition to consulting with a large national dental marketing company, dental software sales, insurance service company and two well-respected consulting companies. Teri is also known for customized plans and terms based on the individual practice needs. She feels, there is not a one-size fits all plan or term, since each practice is unique. MaK Concepts prides its decade of success on creating and developing a true personal relationship with their clients and teams.

Comprehensive Coaching



Comprehensive Coaching is best suited for current practice-owners, and is designed to streamline and organize practice systems. Teams and doctors enjoy the benefits of fine tuning and initiating processes that sustain their practices long-term. Often subtle tweaks and system enhancements provide excellent results. Each practice is unique and a customized plan is established.

Core Services

- Vision & Business Planning
- Goal Setting
- Communication & Patient Relations
- Leadership & Team Building
- Front Office Excellence
- Hygiene Department Review
- Marketing Review and Opinion
- Conversion Training
- New Patient Experience
- Case Presentation
- Scheduling Strategically
- Financial Arrangements
- Business Monitors
- And more.....