



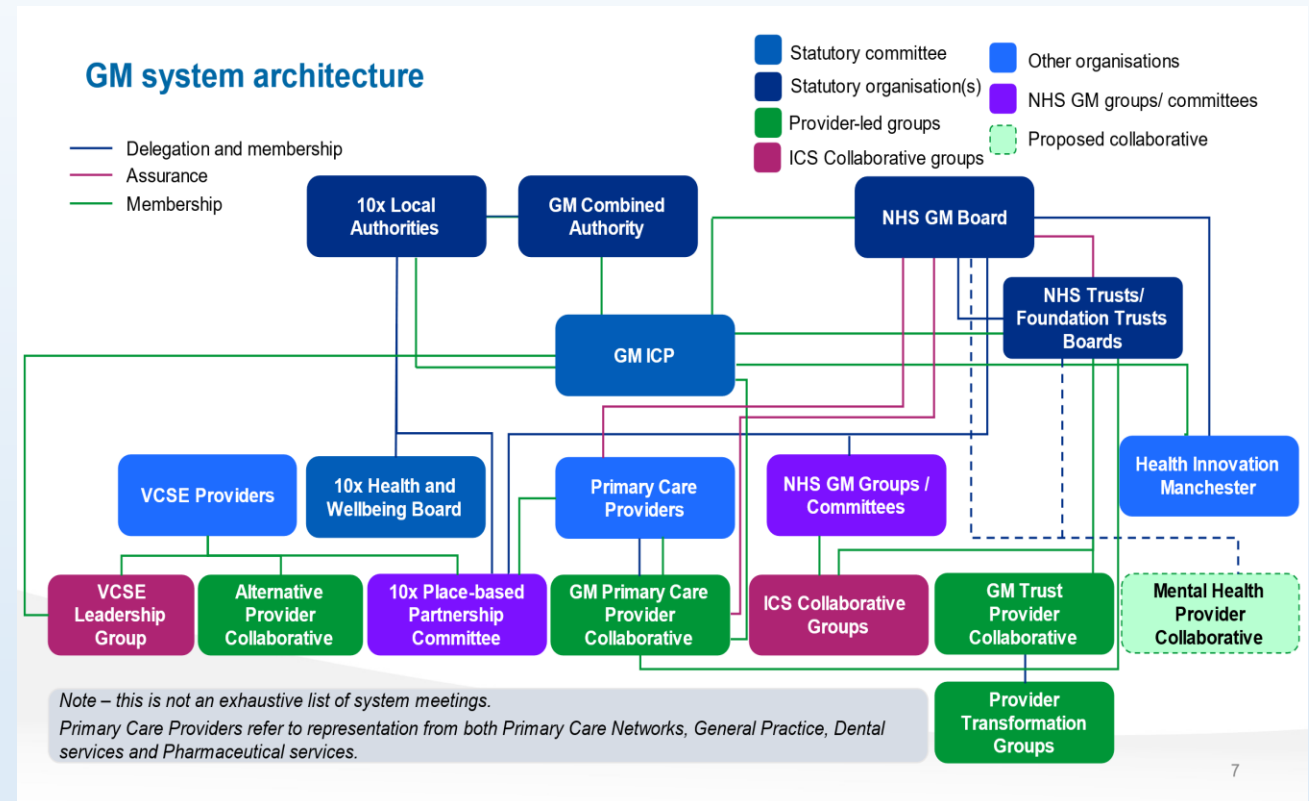
ALTERNATIVE
PROVIDER
COLLABORATIVE

What is the APC?

- **A way for social business to engage with the GM Integrated Care System.**
- **Provider Collaborative** – a partnership that bring together two or more providers of NHS services including hospitals and/or mental health services to work together at scale to benefit their populations (The Kings Fund).
- **Social Businesses and Charities** – all eligible subject to due diligence



ALTERNATIVE PROVIDER COLLABORATIVE



APC – The Purpose



- To raise the profile and scale up the social business sector in Greater Manchester
- To create an environment where innovation to tackle inequality flourishes
- To provide high quality service solutions that support GM residents to **Live Well**
- To bring new investment into the system and increase market share of social business providers
- To create an umbrella where smaller providers can expand and are able to participate in GM solutions

The APC in numbers



- Currently circa £320m net worth
- Annually, partners provide services to around 2 million people.
- As a group we have around 3000 staff and engage nearly 1500 volunteers.
- Partners in all 10 GM boroughs.

Founding partners:

GEORGE
HOUSE TRUST
HIV POSITIVE LIVING

CAHN
Caribbean & African Health Network

 SOCIAL
ADVENTURES
TRADING FOR CHANGE

being there

life limiting illness support

 The
BigLife
group

 TLC
Talk
Listen
Change

LGBT

foundation

 mind
Tameside,
Oldham
and Glossop

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 慧妍社
Wai Yin
Society
Serving the community since 1988

BHA for equality
in health
and social care

six degrees social enterprise
supporting your mental health



Gaddum
...

42ND
STREET

 MASH
manchester action on street health
established 1991

APC partners:



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What does The APC do?



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Contracting	○ Striving for fairness and equality in terms and conditions ○ Increased market share provided by social businesses in Greater Manchester ○ Medium term financial security stability
Partnering & service solutions	○ Develop creative partnerships to find better solutions to reducing health inequality than what currently exists. ○ Children and Young People ND NHS Provider Collaborative, Primary Care/Urgent and Emergency Care, tenant improvement (T/I) work
Lobbying	○ Making sure the integrated structure fully recognises the value and worth of our members.
Influencing	○ Continually making the case for change and encouraging investment in new ideas
Social Value	○ Working to get social value into commissioning
Quality Assurance	○ Support and guidance
Workforce	○ Showcase and encourage a diversity of career choices and service excellence

How do APC Partners help GM residents to Live Well?



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- Longstanding commitment and service presence in marginalised communities
- Local and diverse workforce creating positive economic impact
- Supporting those who may not access mainstream services
- Showing positive regard and using an asset-based approach to solutions
- Thinking differently about how people access/engage with healthcare
- People and communities at the heart of the partnership
- Co-production for best outcomes based on collective values and principles
- Act as an advocate to call out poor practice in other parts of the system

What's Next?



- Continue to developing a national profile for GM providers – NHSE, SEUK, NHS Confed, Marmot
- Further increase business growth and create large scale social impact
- Training and development packages/student experience/Bring forward new voices in NHS leadership and public sector reform/new NHS workforce dialogue
- Increase the recognition of and investment in existing community buildings and develop multi-phase use of buildings
- Strengthen partnerships with a wide set of anchor institutions to heighten the debate around health inequity.
- Support commissioning for social value at scale
- Business hub/service solutions
- Explore asset and workforce sharing
- Mitigate poor connections with key demographics



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