

Flatiron Health: Innovation in Healthcare and Life Sciences

Chris Bates

Chief of Staff, R&D

CUSTOMERTIMES INNOVATION DAY

OCTOBER 9, 2025



We are a health tech company with a mission to improve and extend lives by learning from the experience of every person with cancer.

Founded in 2012.

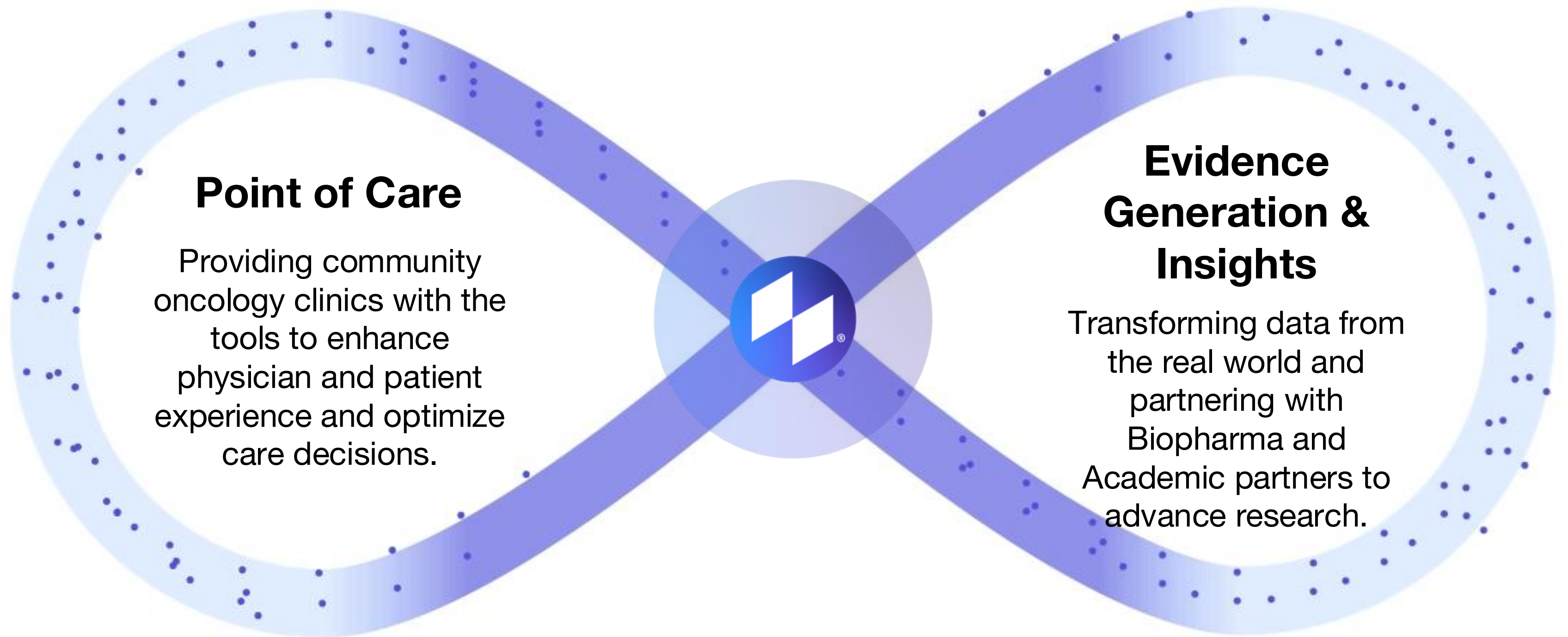
2500+ employees across the US, the UK, Germany and Japan.



The core challenges that we're tackling

- It takes an average of 10 years to bring new cancer therapies to market
- Bringing a new drug to market often costs over \$1B and the failure rate at each stage is high
- Inequities in patient outcomes persist
- Understanding the best therapy for each patient is increasingly complex
- Care teams are overwhelmed

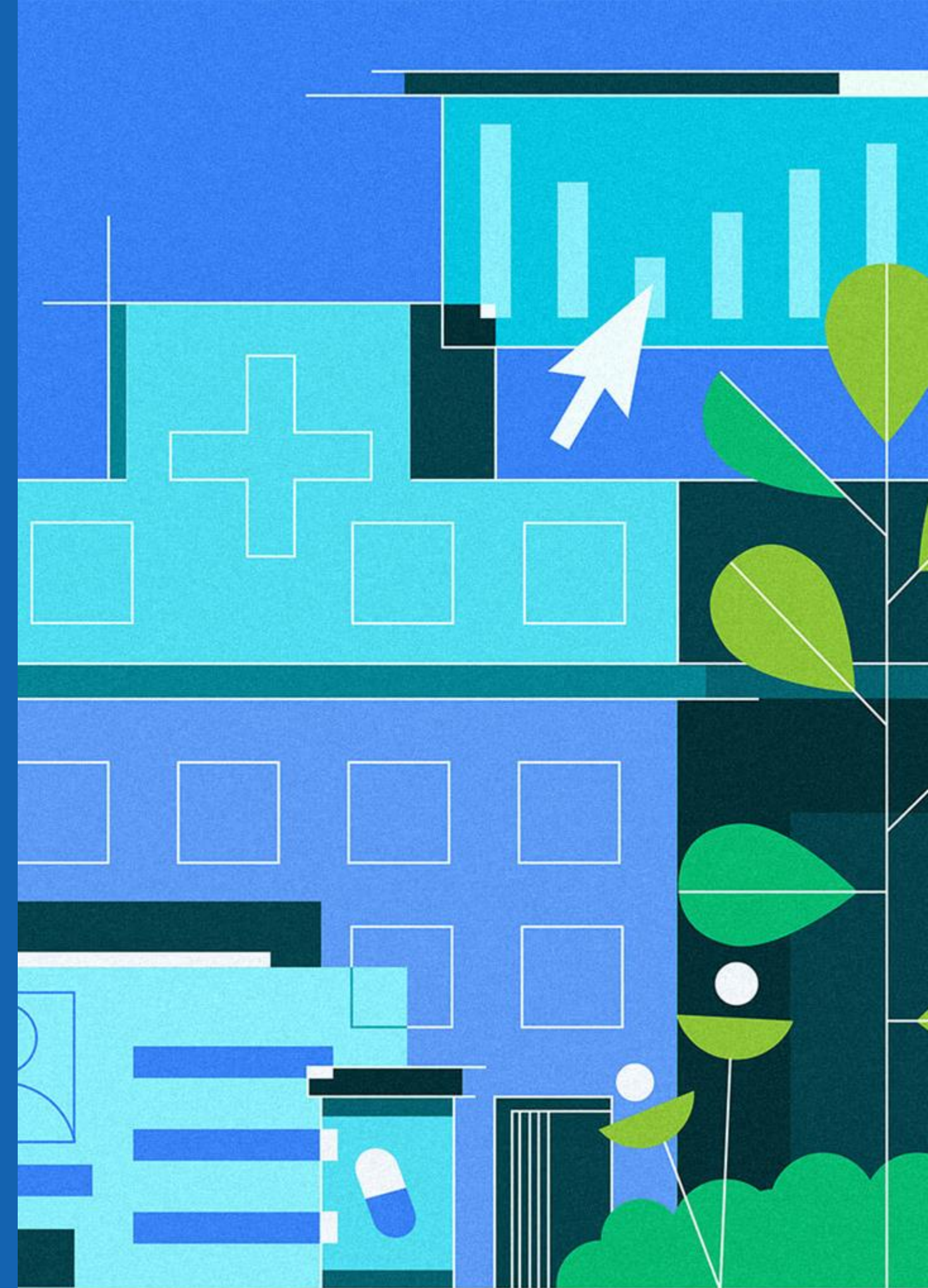
The solutions that we're focused on



Point of Care Solutions:

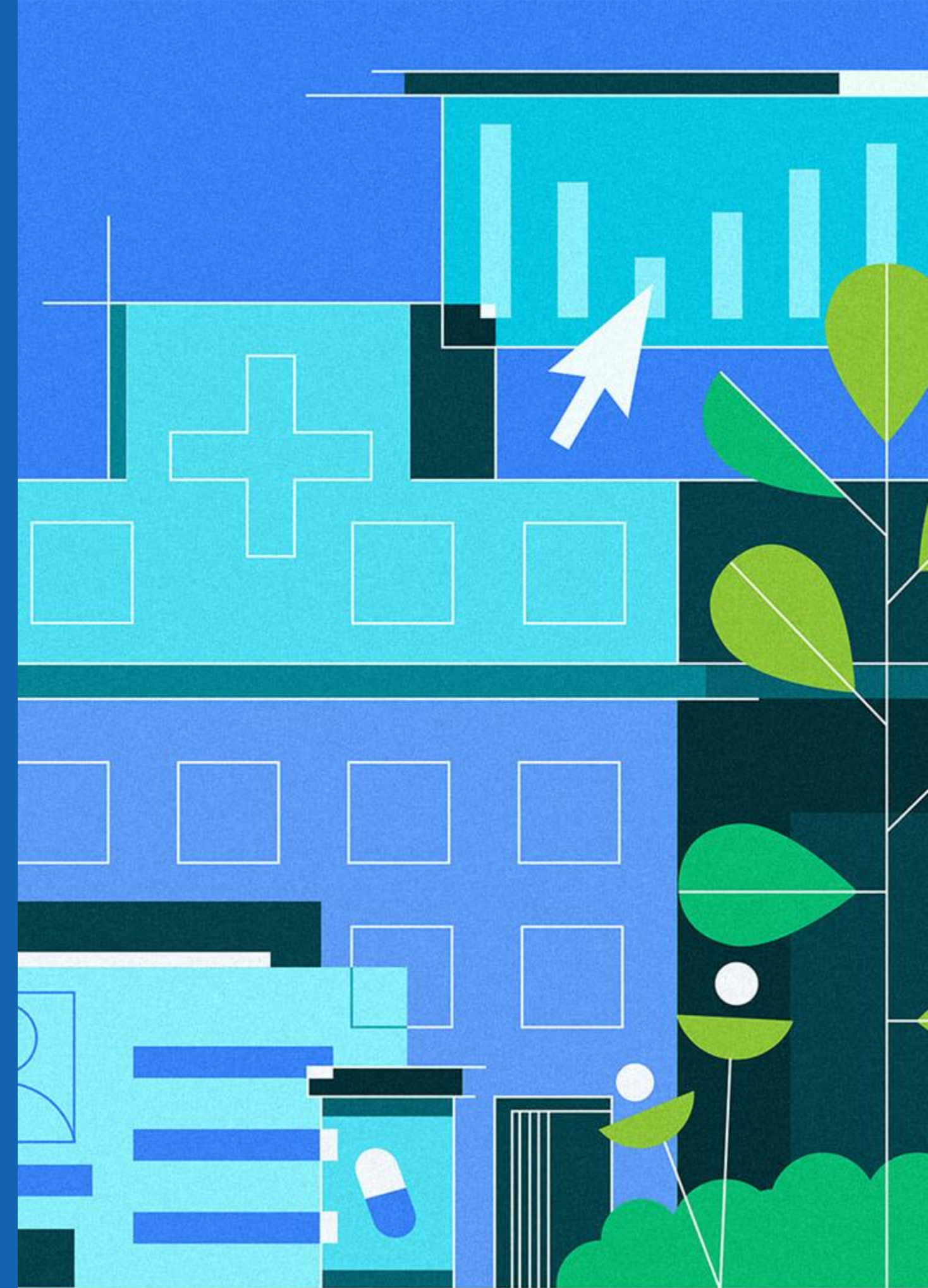
what we're working towards

- Reducing administrative burden and streamlining operations for care teams
- Providing care teams with the tools to make the most informed care decisions
- Helping cancer centers to remain financially viable



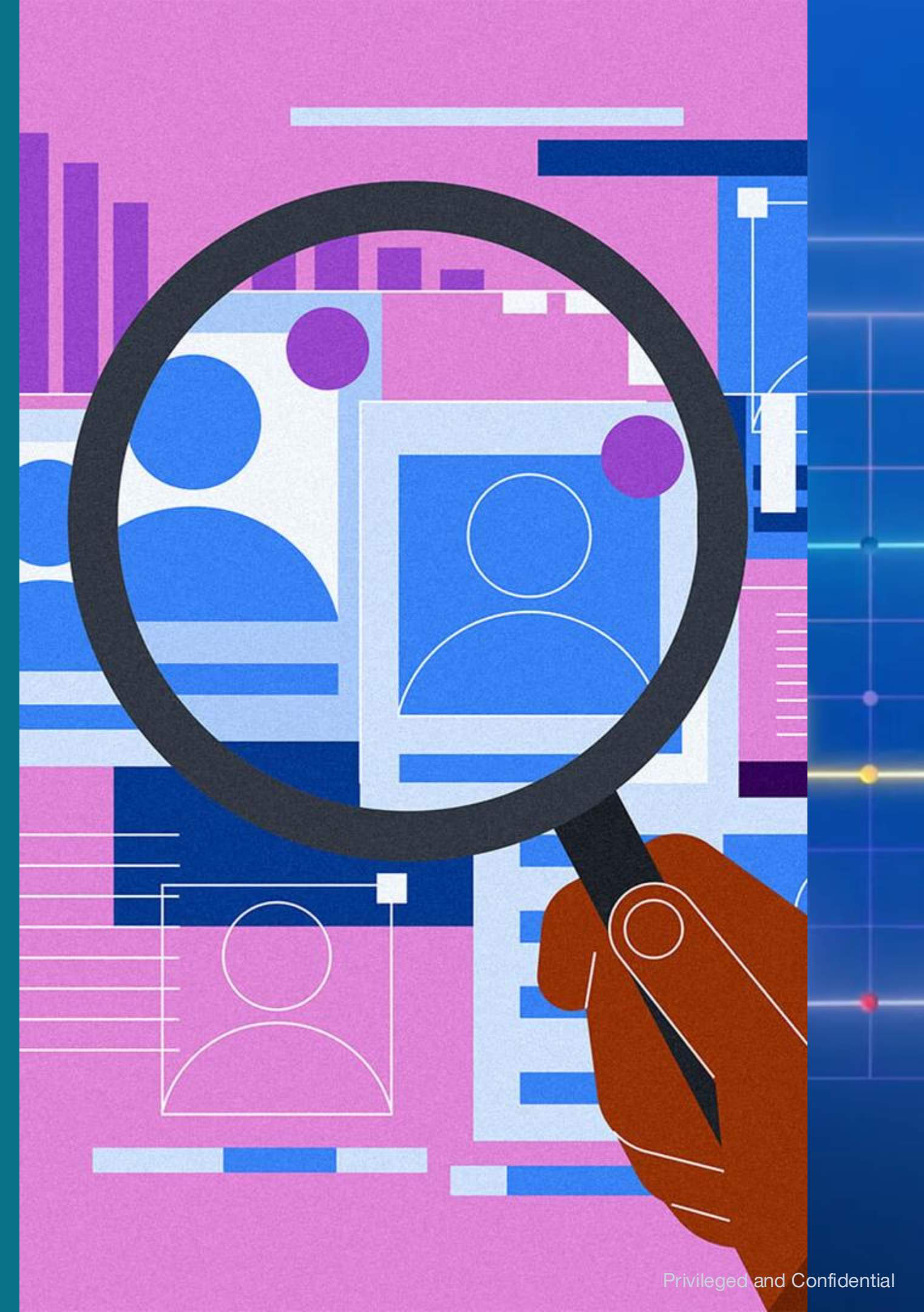
Point of Care Solutions: *how AI moves the needle*

- Automation of physician notes (e.g., implementation of medical scribes)
- Powering more effective patient treatment insights for physicians
- Faster time to production for new Electronic Health Record features (e.g., scheduling)



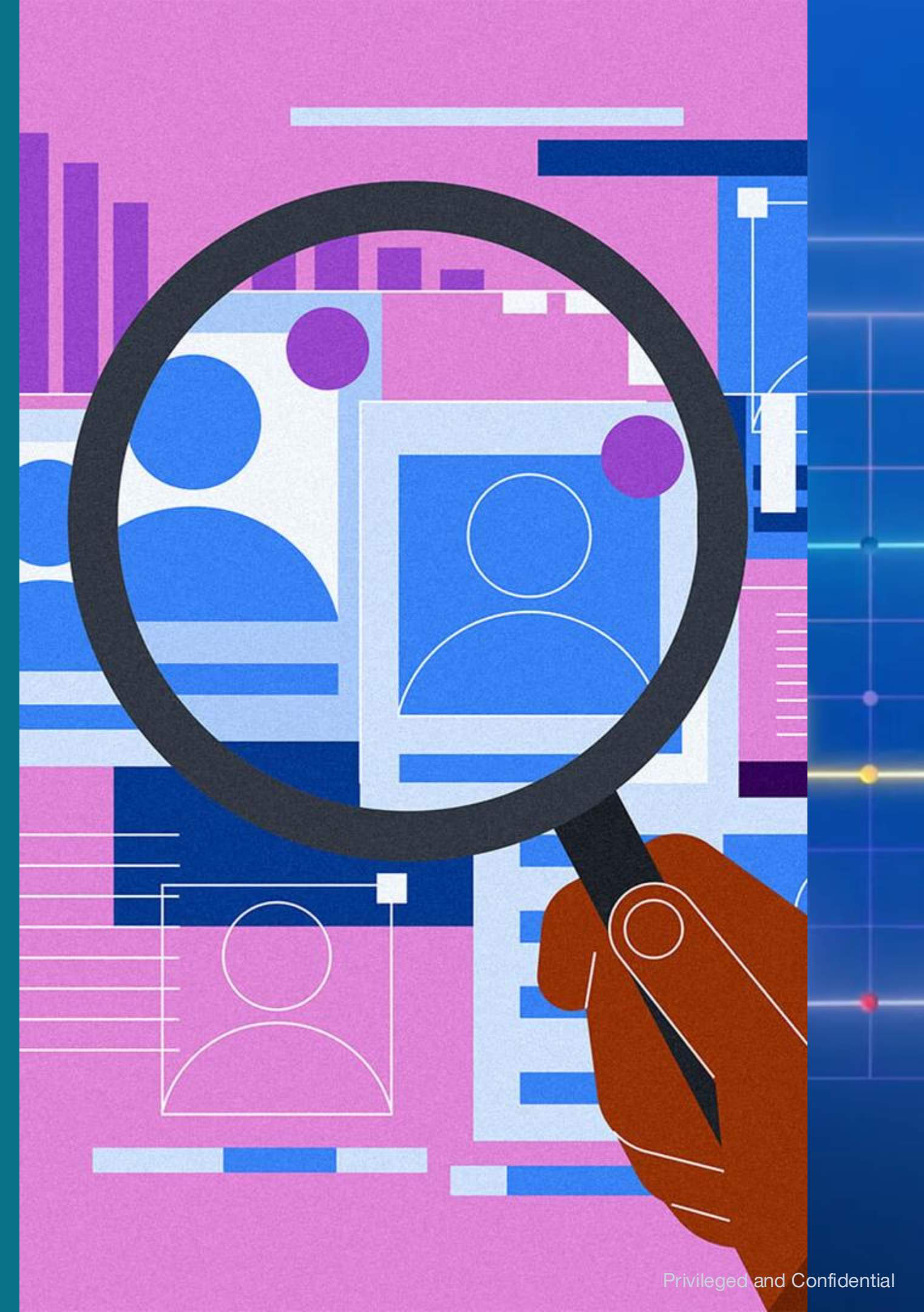
Evidence Generation & Insights: *what we're working towards*

- Acceleration of drug development R&D and patient access to medicines and therapies
- More efficient and sustainable evidence generation approaches
- More inclusive research



Evidence Generation & Insights: *how AI moves the needle*

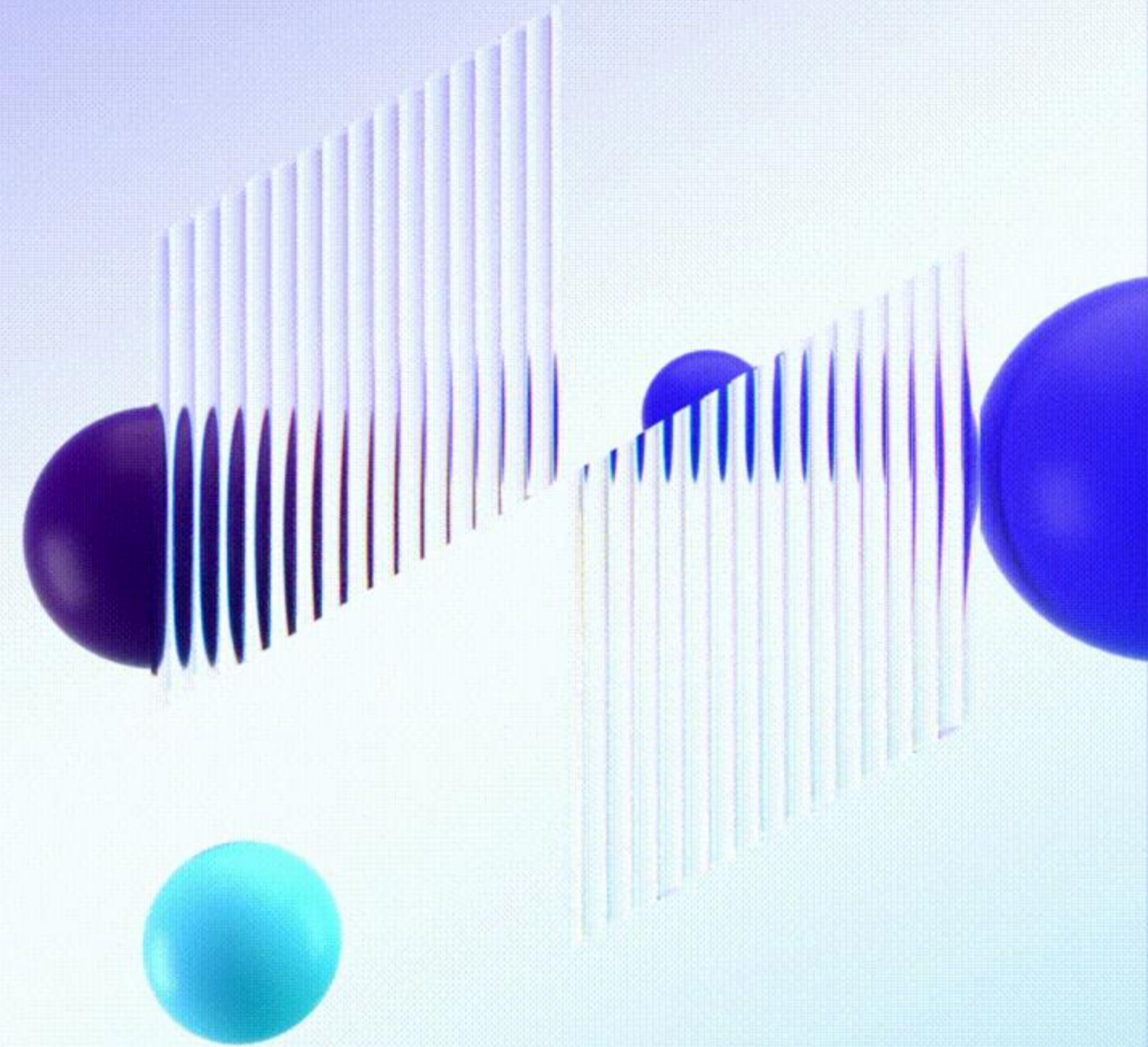
- Unlocking more data to generate insights from
- Uncovering hard to find insights that exist in patient charts
- Reducing time-to-insight



What this all means for the future of cancer care

- We can drive efficiency across care and research
- We can answer more questions and faster
- We can further unlock the power of causal and predictive analytics with multimodal data
- **We can improve patient outcomes**

...but we need to use AI responsibly.





Thank you