gigmile

Helping Mobility-Based Gig Workers in Africa Succeed!



# Africa's Gig Economy is Being Held Back



### **High Driver Demand**

A growing middle class is demanding convenience.



### **Low Supply**

But not enough workers are engaging with gig apps.



## **But Not for a Lack of Potential**



Unemployed or vulnerably employed African youth – ideal for gig work

#### Just needs access to:

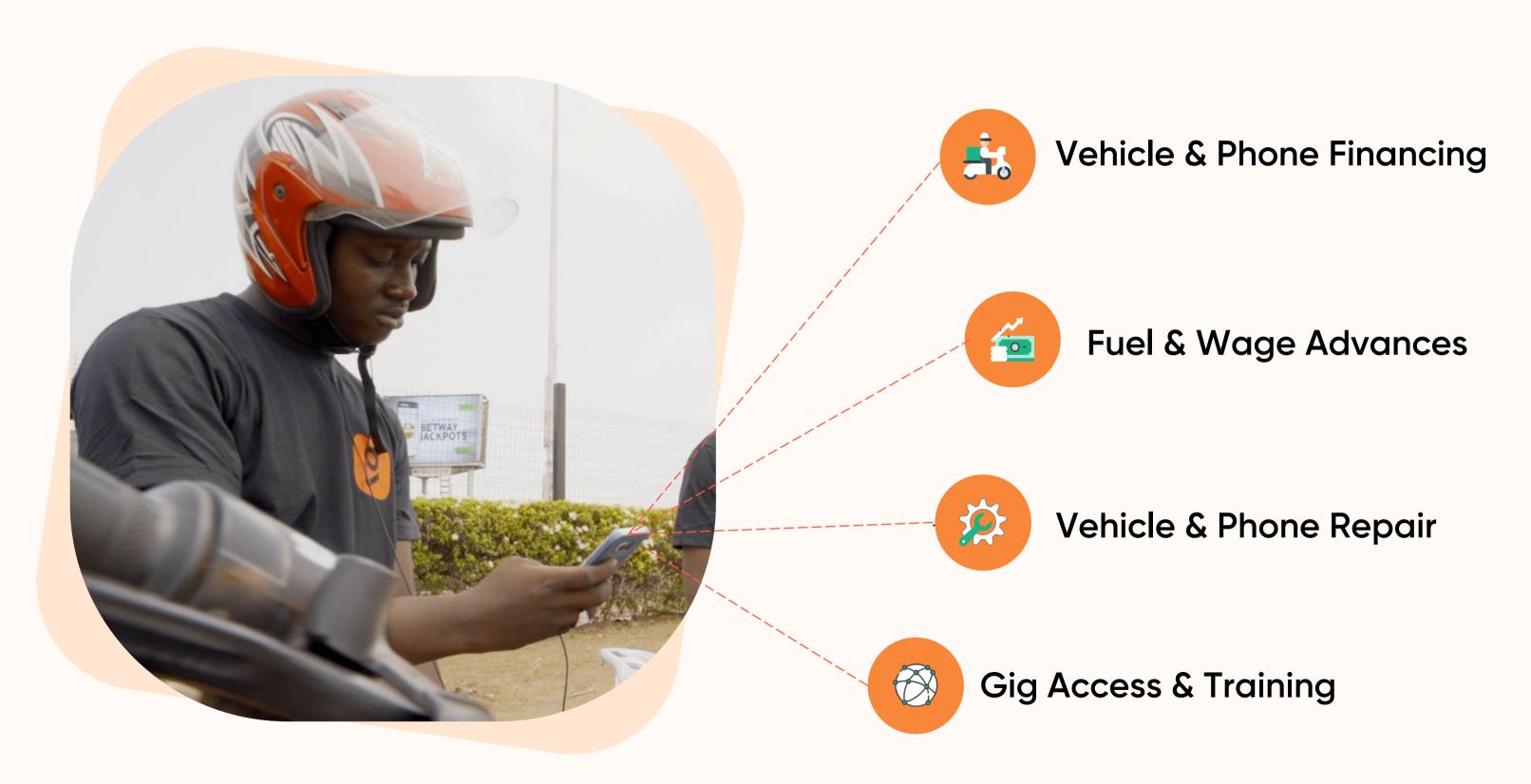








## Gigmile Opens the Door to Mobility Entrepreneurship





# Gigmile in Action



Before Gigmile 🤝

Renting a motorcycle with no pathway to ownership.

After Gigmile 🦋 😎



Enrolled in our Lease to Own program and has since seen income more than double.



# An End-to-End Experience

Gigmile uses a proprietary credit scoring algorithm to evaluate previously unbanked individuals. We then take loan payments from work earnings before disbursing funds to end users.

#### **TODAY:**

**Asset Financing** 

**Micro Credit** 

Manage Repayments

#### SOON:

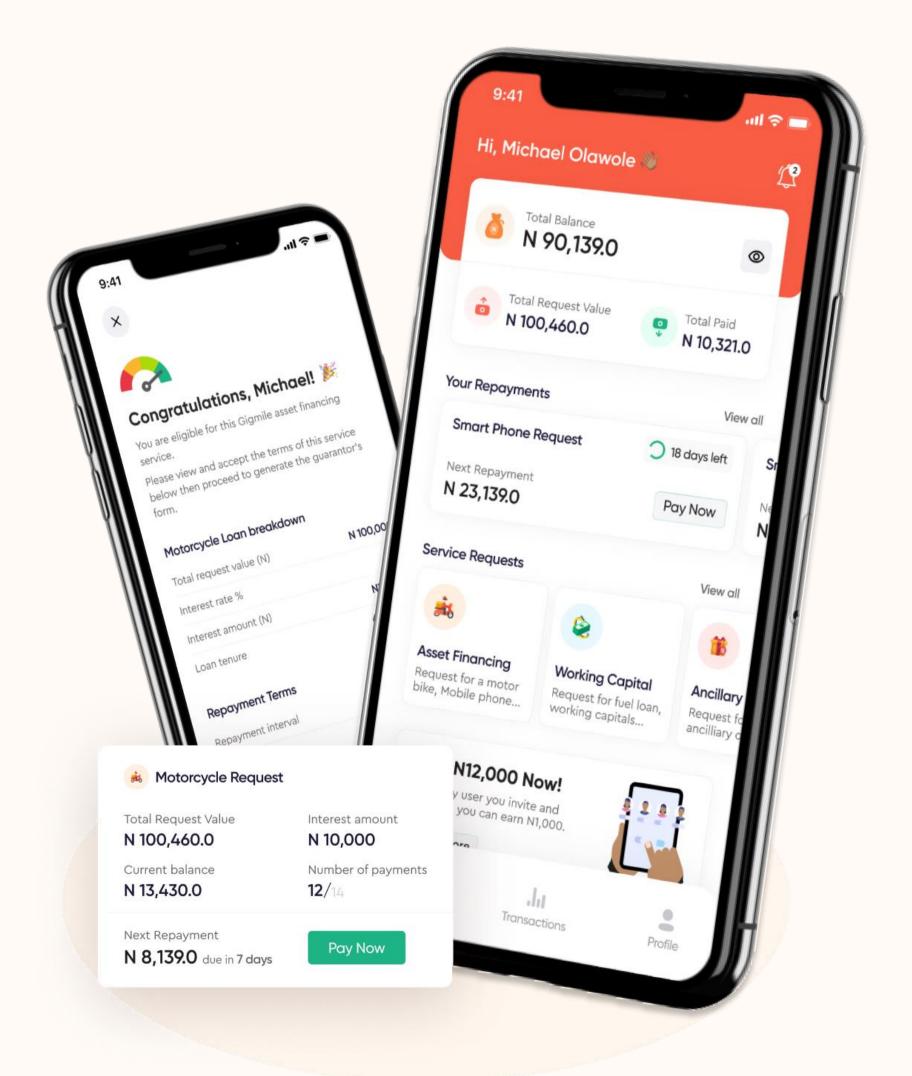
**Bill Payments** 

**Savings Accounts** 

**Job Portal** 

**E-Commerce Store** 

**Pensions & Insurance** 





\$22B+

### **Market Size**

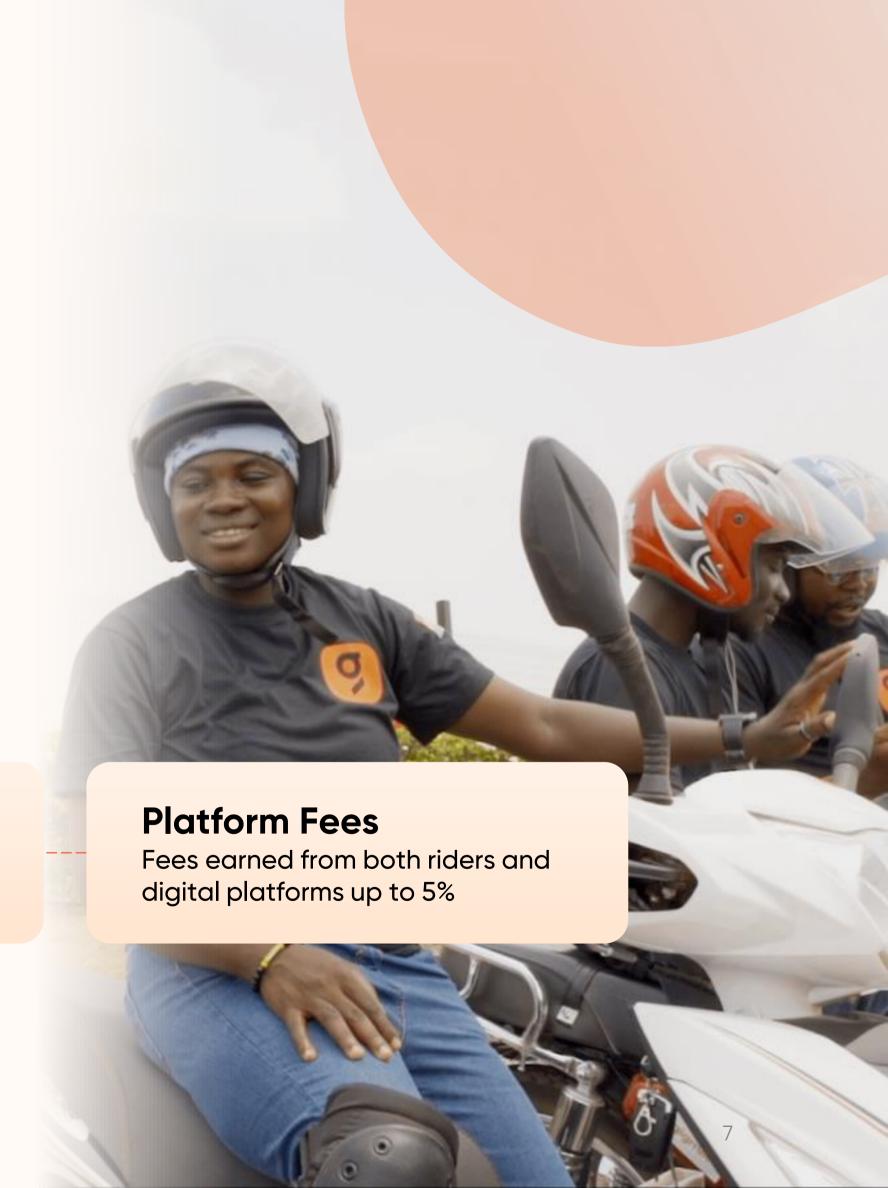
50M Mobility Workers x \$350 Avg ARR

**Asset Financing** 

Interest up to 4% per month

**Micro Credits** 

Fuel Loan, maintenance loan and personal loan up to 7% per month





## The Journey So Far

200+

Motorcycles & Smartphones Piloted 25%

MoM Revenue Growth

2.5x

Average Driver Earnings Increase 98%

Asset Loan Repayment Rate

2

Countries – Ghana & Nigeria 3k+

**Driver Waitlist** 

**Bolt Food** 



**JUMIA** 

**Speedaf** 

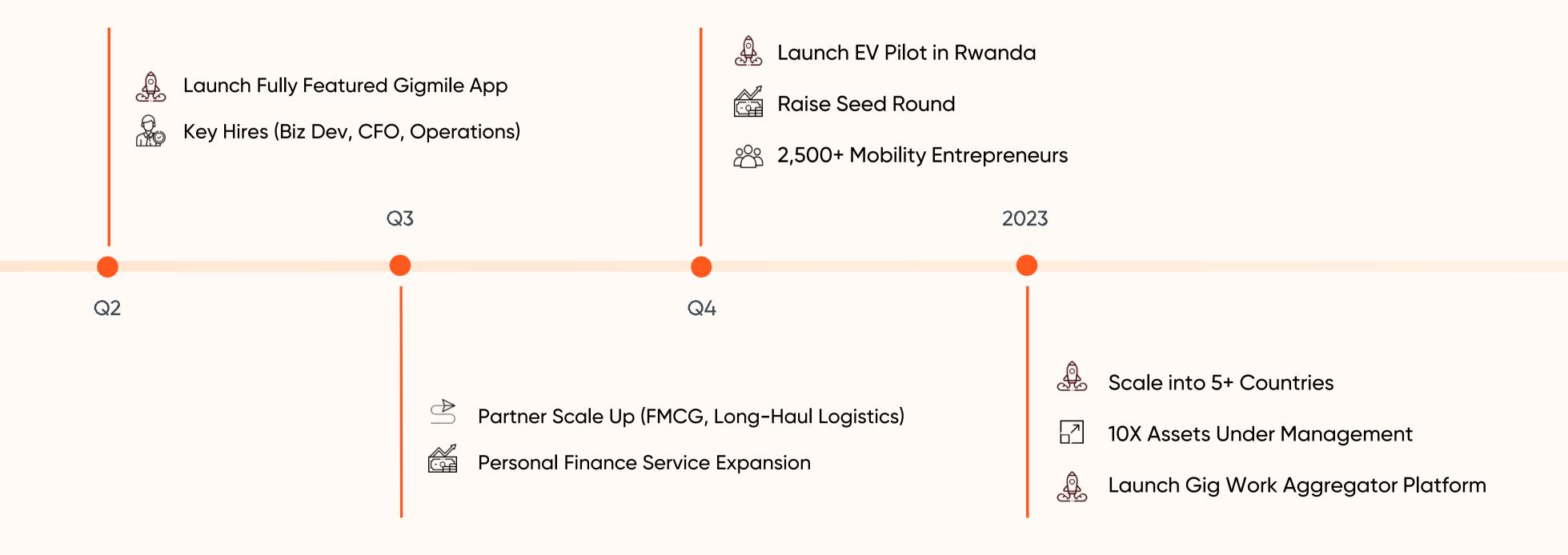
**Omnibiz** 

sendy

**PARTNER PLATFORMS** 



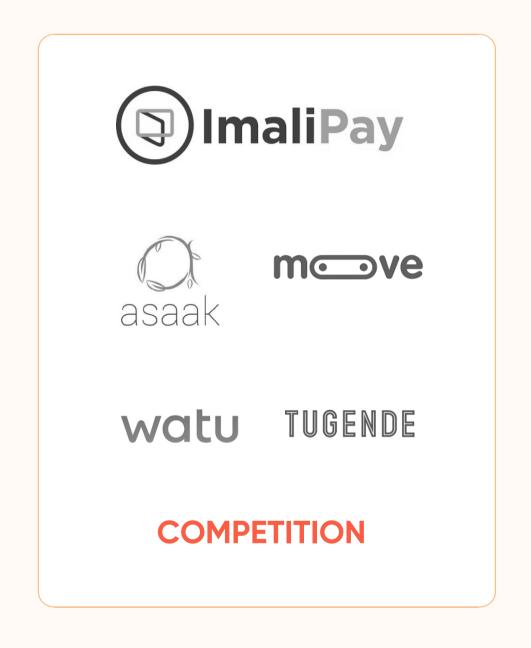
# Where We're Going





# Why We Win





Traditional services are not well equipped and emerging competitors are one-off solutions



# The Right Team to Succeed



Kayode Adeyinka Co-Founder & CEO

Previously:

Country Manager Jumia Ghana

– 10+ years experience in
growth & strategy

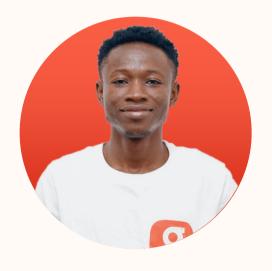


Samuel Esiri
Co-Founder & COO

Previously:

Country Manager Jumia Services –

7+ years experience in last mile
logistics and business operations



Aaron San-Yuo CTO

Previously:

Software Engineer Andela – 5+
years experience in software
engineering and product
management







**paystack** 





**ADVISORS** 



# Seeking \$1.2m to Enable Our Mission



techstars\_

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**CURRENT BACKERS** 





