



Building Pathways **to a Working** South Africa

Impact Report 2026, documenting youth training, placements and enterprise development across South Africa through our varied funding portfolio.



www.lulaway.co.za



17,660

TOTAL YOUTH PLACED
Across our recent funding portfolio

12,673

YOUTH COMPLETED
Across all programmes & funding streams

92.1%

ABSORPTION RATE
UIF Project 1 of programme completers

R292.9M+

IN STIPENDS
Across all programmes 2023–2026



Skills & Certification

9+ programme types,
accredited
qualifications



Employment Placement

Placed via 50+ host employers
across SA



Last-Mile Delivery

1500+ youth on
delivery platforms



Enterprise Development

From job seeker to
Micro-enterprise owner

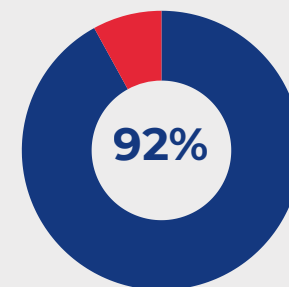
Turning Unemployment into Opportunity

South Africa's youth unemployment rate remains one of the highest in the world. **Lulaway exists to change this reality, not through charity, but through structured, skills-led pathways that connect young people to real income, real employers, and real futures.**

Our model is built on accountability, measurable outcomes, and long-term partnerships that **create sustainable change.**

UIF PROJECT 1

LAP 2021–2025 (Batches 1–5)



10,000 placed

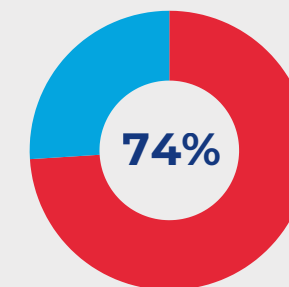
7,810 completed

7,193 absorbed

R187.44M stipends

UIF PROJECT 2

Batches 6–14 (2024–2026)



4,778 placed

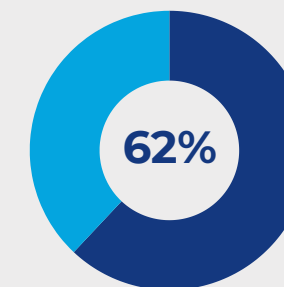
3,064 completed

2,271 absorbed

R23M stipends

OTHER FUNDING

48+ Partners (2019–2026)



2,882 placed

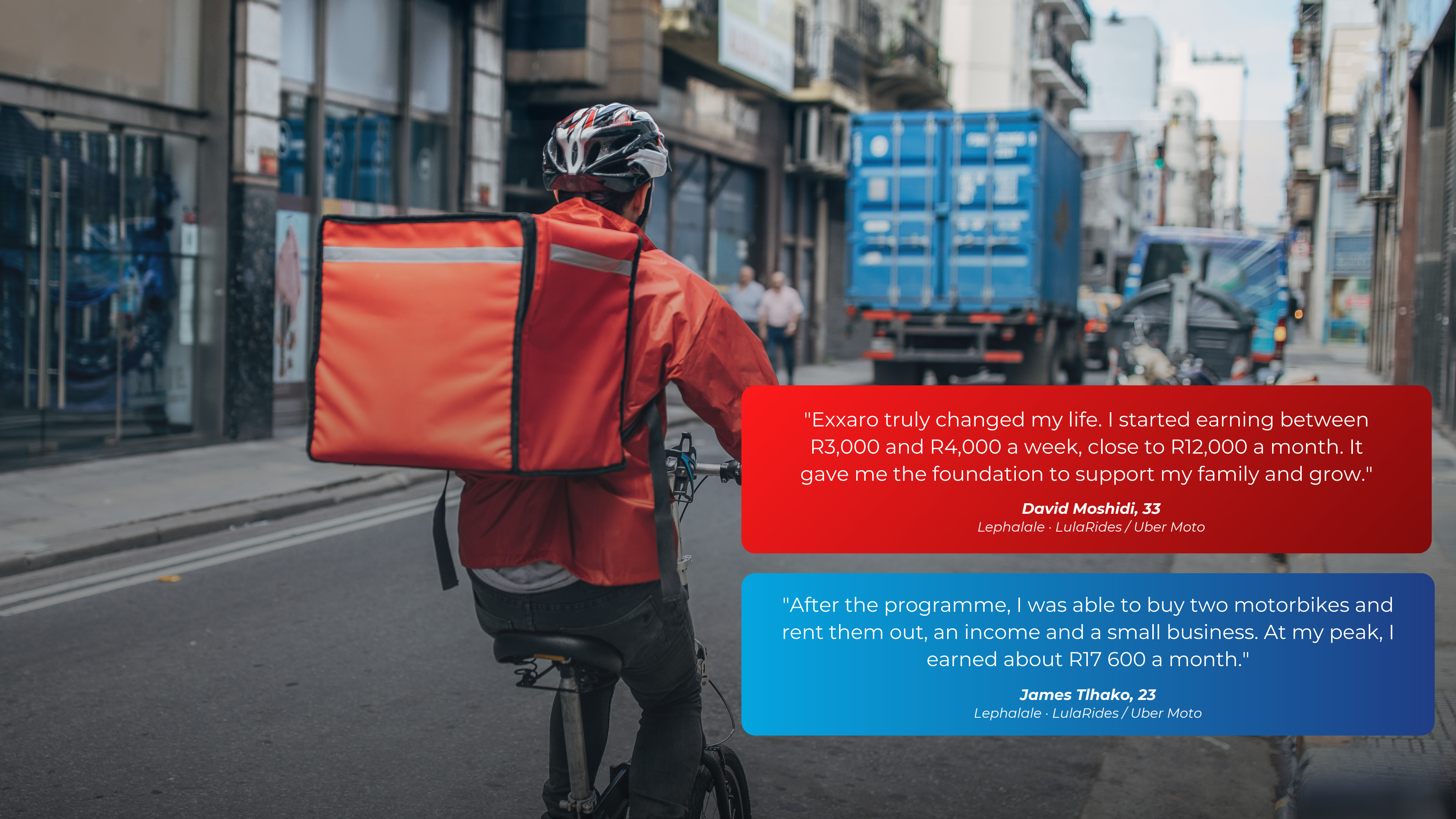
1,799 completed

N/A absorbed

R82.45M stipends

Our National Reach





"Exxaro truly changed my life. I started earning between R3,000 and R4,000 a week, close to R12,000 a month. It gave me the foundation to support my family and grow."

David Moshidi, 33

Lephalale · LulaRides / Uber Moto

"After the programme, I was able to buy two motorbikes and rent them out, an income and a small business. At my peak, I earned about R17 600 a month."

James Tlhako, 23

Lephalale · LulaRides / Uber Moto



MESSAGE FROM THE CHAIRMAN

“This report represents more than numbers, it is a testament to what becomes possible when business, government and Civil Society commit to a shared vision of economic inclusion. Across two UIF projects and 48 funding partnerships, Lulaway has placed 17,660 young South Africans onto a pathway toward dignified, sustainable work.

The 92.1% absorption rate achieved in UIF Project 1 is the result of deep employer partnerships, targeted skills alignment and an unwavering commitment to walking with youth beyond the programme. R292.9 million in stipends disbursed, and 12,673 young people who completed, is the evidence that this model works.”

Andile Mkhosana
Chairman

PROGRAMME	PLACED	COMPLETED	ABSORBED	RATE	STIPENDS	PERIOD
UIF Project 1 (LAP 2021-2025)	10,000	7,810	7,193	92.1%	R187.44M	2021–2025
UIF Project 2 (Batches 6–14)	4,778	3,064	2,271	74%	R23M	2024–2026
Other Funding Portfolio	2,882	1,799	N/A	62.4%	R82.45M	2019–2026
GRAND TOTAL	17,660	12,673	9,464 UIF	—	R292.9M	2019–2026

PROGRAMME STREAM COMPARISON

Full Portfolio Combined Totals

17,660

TOTAL YOUTH PLACED

Across the full funding portfolio

12,673

TOTAL YOUTH COMPLETED

Across all programmes & funding streams

92.1%

TOTAL YOUTH ABSORBED

UIF Project 1 of programme completers

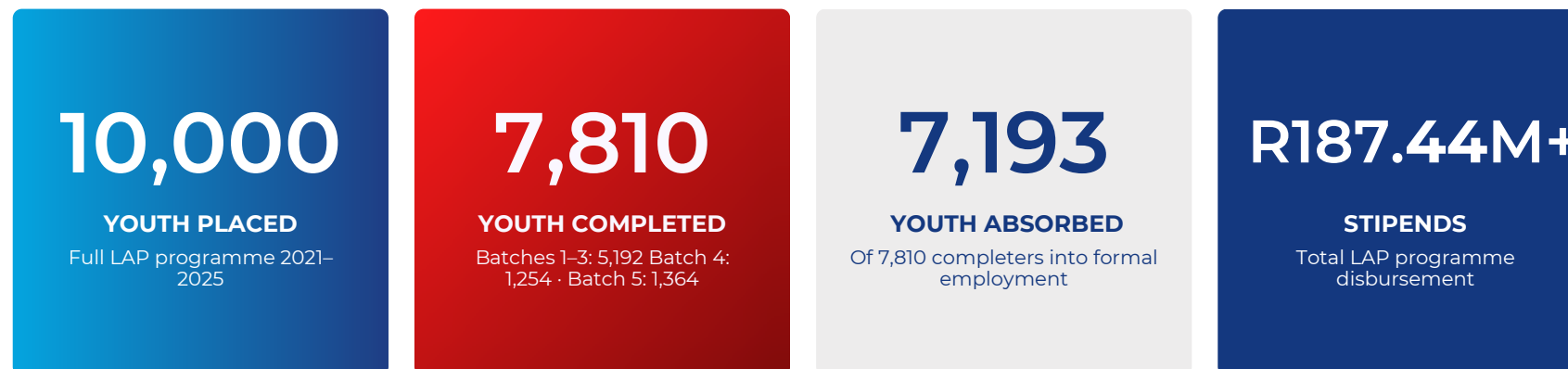
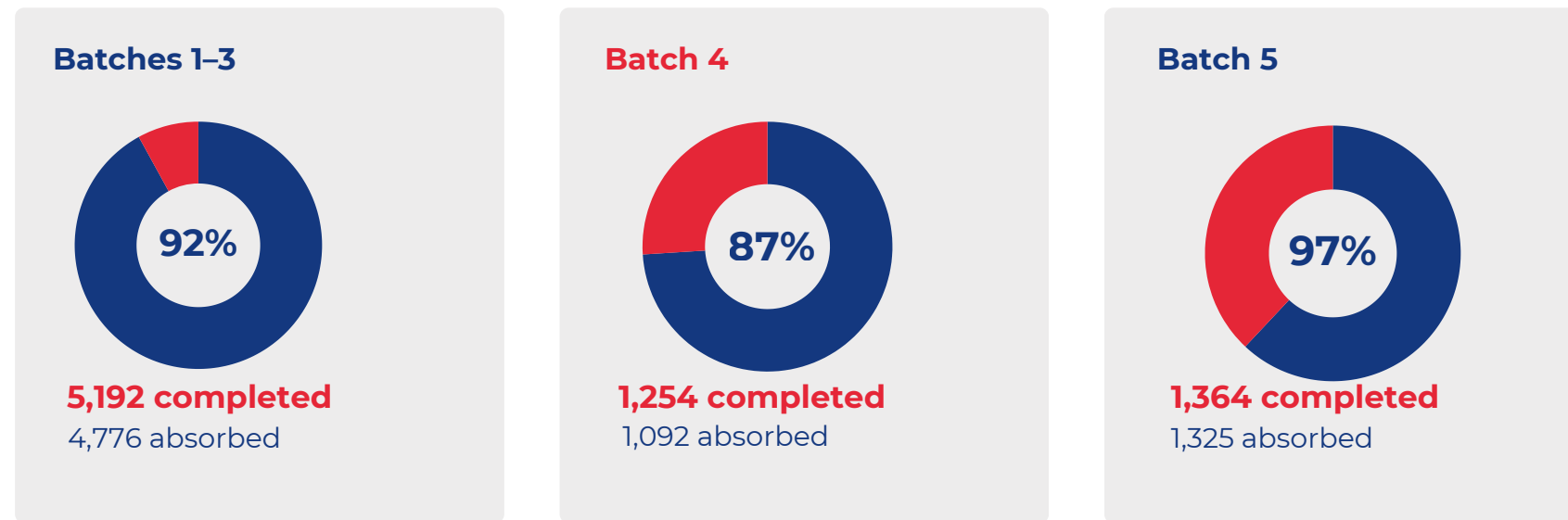
R292.9M+

TOTAL STIPENDS PAID

Across all programmes 2019–2026

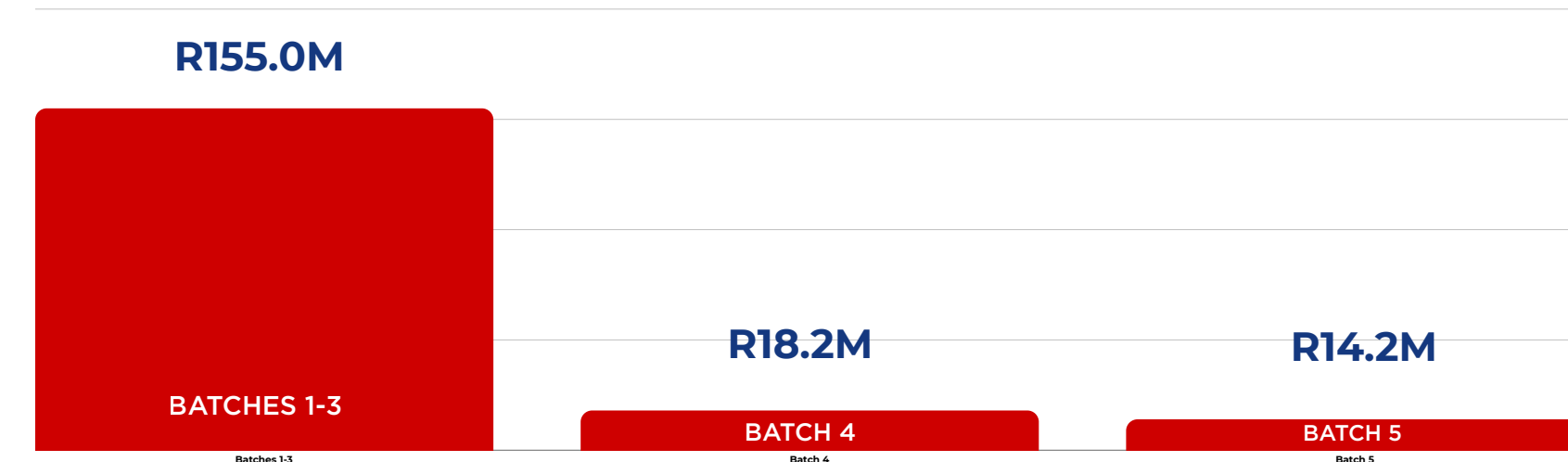


Batch 1–5 Performance



STIPEND BREAKDOWN

UIF Project 1 — Stipend by Batch Group



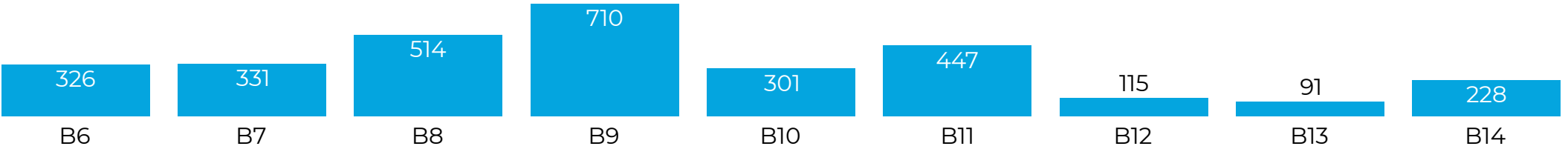


Batch-by-Batch Results

Each batch (6-14) represents a distinct cohort of UIF Project 2, enrolled, trained, and tracked to employment outcome. Stipend totals verified against end-of-programme financial recons.

Batch	End	Placed	LAST ACTIVE	DROP-OFFS	Stipend	Status
Batch 6	Nov 2024	326	177	149	R2,917,724	Complete
Batch 7	Dec 2024	331	93	238	R2,481,418	Complete
Batch 8	Aug 2025	514	70	444	R3,264,099	Complete
Batch 9	Sept 2025	710	60	650	R4,571,868	Complete
Batch 10	Nov 2025	301	146	155	R2,610,069	Complete
Batch 11	Dec 2025	447	265	182	R4,027,493	Complete
Batch 12	Dec 2025	115	3	112	R225,039	Complete
Batch 13	Jan 2026	91	62	29	R867,633	Complete
Batch 14	Feb 2026	228	128	100	R2,040,991	Complete
Total	—	3,063	1,004	2,059	R23,006,334	—

PLACED PER BATCH — UIF PROJECT 2



4,778

YOUTH PLACED

Batches 6-14 2024-2026

3,064

YOUTH COMPLETED

Of 4,778 placed completed programme

2,271

YOUTH ABSORBED

Of 3,064 completers into employment

74%

ABSORPTION RATE

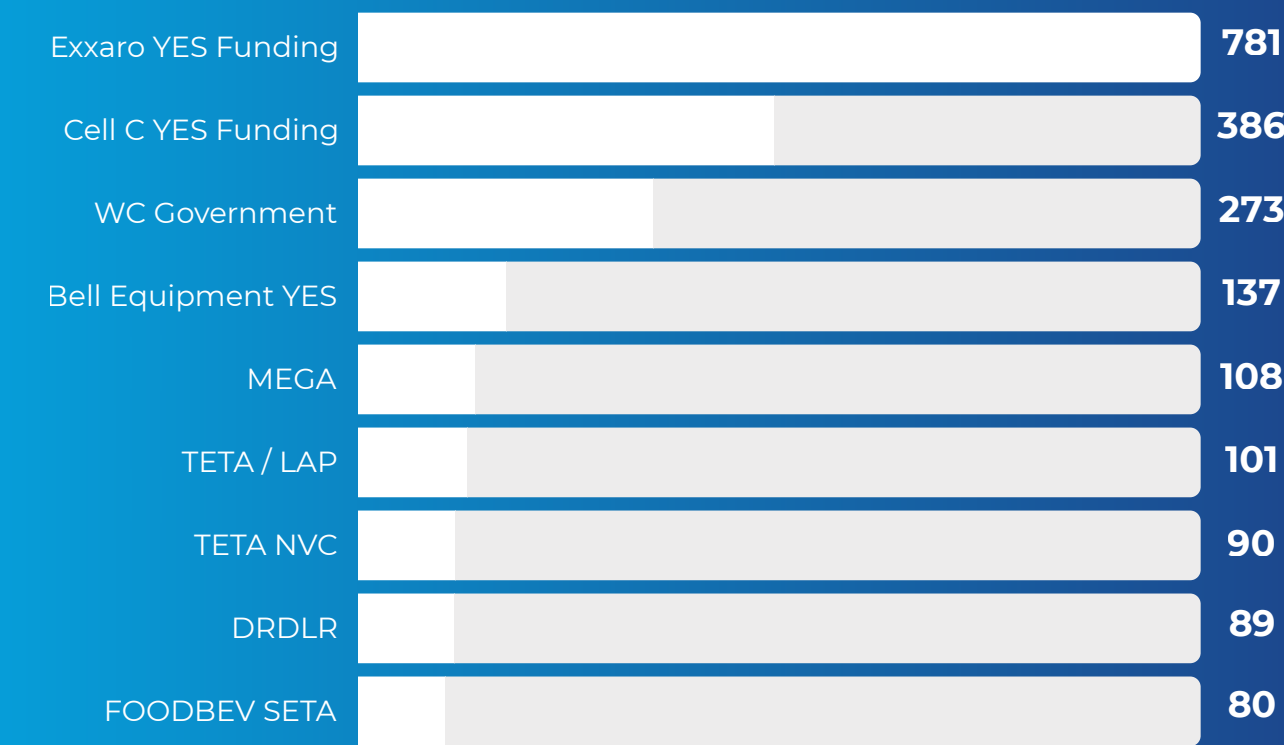
Of programme completers absorbed by host employers

OTHER FUNDING PORTFOLIO

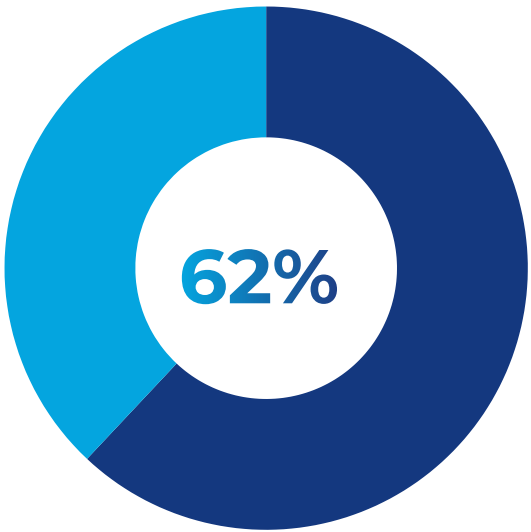
All Other Funding — Top Funders

The additional funding portfolio spans YES Funding partnerships, SETA learnerships, Government programmes, and corporate initiatives — covering 2,882 youth across 48+ funding partners from 2021 to 2026.

TOP FUNDERS BY HEADCOUNT



COMPLETION RATE



1,799 completed of 2,882 placed

Drop-offs: Resigned (399) · Terminated (370) · Absconded (302)

2,882

YOUTH PLACED
YES, SETA, Government & Corporate programmes

1,799

COMPLETED
Contracts successfully concluded

R82.45M+

STIPENDS
Total disbursed across 48+ funding partners

48+

PARTNERS
Across all programmes 2019-2026

Last-Mile Delivery: Riding Into Opportunity

Lularides is Lulaway's last-mile delivery arm, training, licensing and placing youth as independent contractors on South Africa's fastest-growing delivery platforms. Beneficiaries are not just placed — they build businesses.

1500+

YOUTH SUPPORTED

Across all Lularides programme streams

1500+

PLACED INTO WORK

Active on delivery platforms

R17 000

AVG MONTHLY

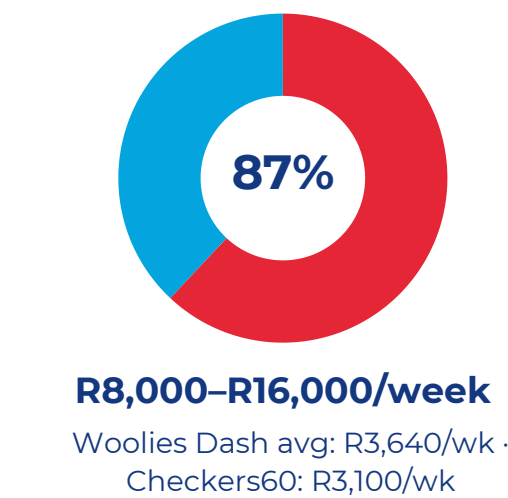
Average monthly earnings per driver

1500+

LICENCES ISSUED

Motorcycle licences trained & issued

WEEKLY EARNINGS RANGE

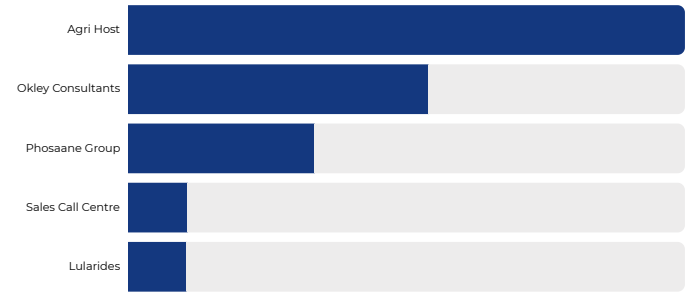


PLATFORM	STATUS
Woolies Dash	436 active
Takealot / Mr D	145 placed
OneCart (Makealot)	108 active
Picup	61 placed
Uber Moto / Courier	Active
Checkers Sixty60	Active
Restaurant Partners	Active

HOST EMPLOYER NETWORK

Partners Who Employ Our Graduates

UIF PROGRAMME EMPLOYERS



(CONTINUED)





BEYOND EMPLOYMENT

From Job seeker to **Entrepreneur**

A meaningful cohort of Lulaway graduates are not just employed — they are building income-generating assets and micro-enterprises that compound their economic independence.

23+

VEHICLE FLEET OWNERS

Graduates who acquired additional motorcycles to rent

450+

AGRICULTURE VENTURES

N4 Marketing & Plant Production post-absorption

1,600

NEW VENTURE GRADS

Entrepreneurship qualification producing job creators

8+

SOUTH32 FLEET OWNERS

KZN beneficiaries with multiple revenue channels

“

"I started earning between R3,000 and R4,000 a week, close to R12,000 a month, plus the stipend. Exxaro truly changed my life."

David Moshidi, 33

Lephalale · Lularides / Uber Moto

“

"After the programme, I bought two motorbikes and rented them out. At my peak I earned R18,000 a month."

James Tlhako, 23

Lephalale · Lularides / Uber Moto

“

"Through the programme I earned R15,000-16,000 a month plus a stipend. Now I work with Uber Moto and wake up every morning with a smile."

Esrom Sekhobana, 29

Lephalale · Lularides / Uber Moto



Stipend Disbursement, Combined Summary



STIPEND ALLOCATION BY PROGRAMME

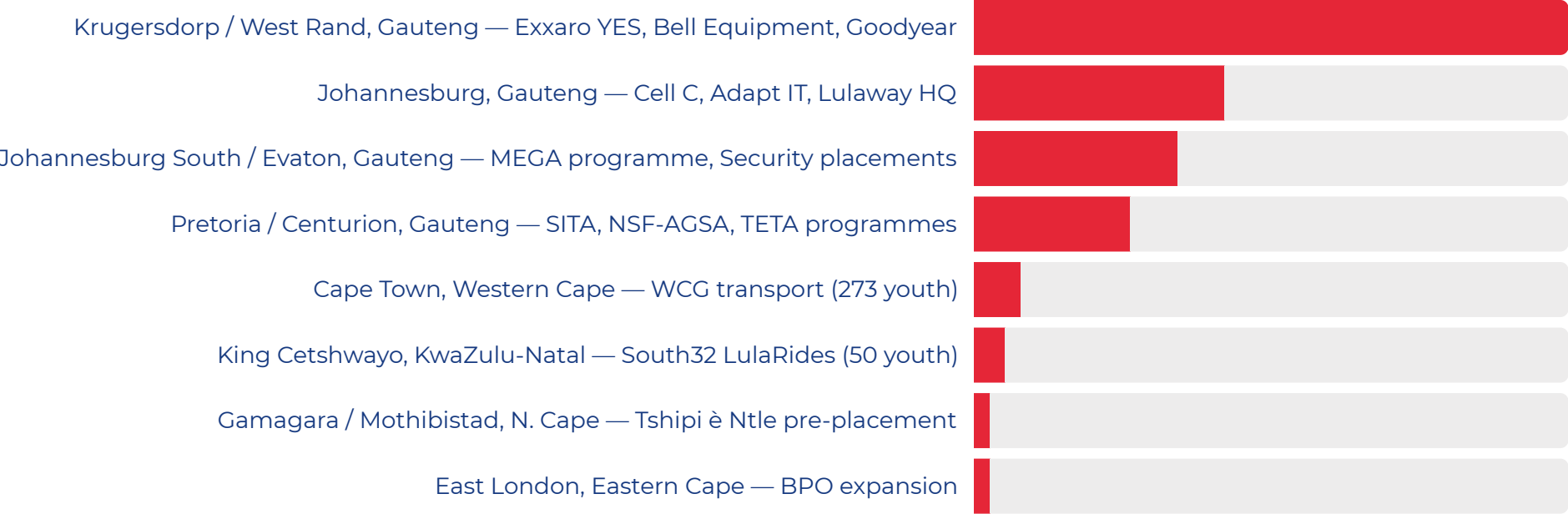


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GEOGRAPHIC REACH

Where Our Youth Are Working



HOST EMPLOYER NETWORK

Partnerships That Power Impact





LOOKING TO THE FUTURE

Our **Next Chapter**



01 **Scaling Lularides Nationally**

With active partnerships in Gauteng, KZN, Northern Cape and proposals in the West Rand, Lularides is positioned to become the primary youth employment vehicle for mining companies' social investment commitments nationally.

02 **Earnings Evidence Programme**

Building a standardised monthly earnings proof collection system across all placement channels, enabling real-time verified income reporting to corporate funders.

03 **LulaAI Mentor Platform**

An AI-powered mentorship tool in development to provide 24/7 coaching and support, reducing churn and accelerating progression from employment to micro-enterprise ownership as well as live, verified programme data intelligence.

04 **LulaBPO Expansion - USA and UK Markets**

Continued expansion of LulaBPO to service multiple markets in the USA, UK and the EU. Currently providing outbound sales to UK and USA companies looking to outsource to SA

05 **30/60/90-Day Retention Metrics**

Formalising cohort retention tracking with standardised benchmarks, powered by AI Mentorship inputs, enabling early churn detection and intervention before placement loss

06 **Multi-Province Expansion**

Building delivery hubs in Northern Cape (Tshipi), West Rand (Harmony Gold), and East Rand nodes to match mining-sector CSI investment mandates.

Contact **Us**



www.lulaway.co.za



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