WELCOME TO THE LREC
2026 Train the Trainer - Instructor Workshop

The Louisiana Real Estate Commission has designated **Winning with Compliance – Real Estate Laws & Rules for a Changing Industry** as the four (4) hour mandatory continuing education course topic for 2027.The 2027 mandatory course topic is required for all active real estate licensees.

The information provided herein has been prepared for Louisiana real estate continuing education vendors and instructors as a guide to teaching the 2027 mandatory course topic and outlining the requirements for course review and approval.

Per LREC rules and regulations, courses shall not be scheduled or advertised as approved until course and instructor approval have been granted by LREC.

All course advertising and certificates of completion must be titled, "**2027 Mandatory – Winning with Compliance – Real Estate Laws & Rules for a Changing Industry**".

A course tracking number will be issued upon course approval.

Course Submission Requirements

To offer the 2027 mandatory course for continuing education credit, vendors must:

- Modify the Instructor and Student Manual cover pages to include the vendor's name and vendor number.
- Include instructor qualifications and background information in both manuals.
- Include vendor contact information for ADA accommodation requests.

Vendors may customize the course narrative by adding supplemental information; however, the course must at a minimum include all topics contained in the course outline, all material included in the LREC-developed course, and be directly related to the mandated subject matter.

All supplemental material must be clearly identified within the submission. Modifications to the original LREC-developed course material will require additional review time by LREC staff.

The following must be submitted through the vendor portal:

- Course Approval Application and applicable fee;
- Modified Instructor and Student manual pages only (if no changes have been made to the original course narrative);
- The complete revised course material (if supplemental information or other modifications have been made to the original course narrative);
- Vendor Certification of Instructor Qualifications form and applicable fee; and
- Instructor Train the Trainer attendance form.

Distance Education: Vendors who modify the LREC-developed course material for distance education delivery must submit the complete revised course, application, and applicable fees through the LREC portal for content approval before submitting the course to ARELLO.

Failure to submit all required documentation will delay the review process. Incomplete submissions will not be processed.

Important Instructor Qualifications

While attendance at Train the Trainer remains a prerequisite for teaching the mandatory topic, instructors must meet additional qualifying elements as listed below:

- Teaching Experience **(required)**
- Knowledge of course topic **(required)**

Vendors are responsible for verifying and documenting each instructor's qualifications. Vendors may be required to substantiate instructor qualifications prior to approval.

If you have any questions, please feel free to contact the Education Division at 225-925-1923 or education@lrec.gov.

Thank you,
LREC Education Division Staff