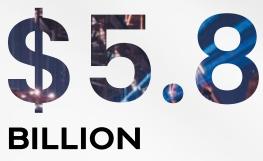




Rethink Group has established itself as one of the largest and most experienced property investment groups, with a formidable track record. Our global expertise is reinforced by an extensive network of professional services, ensuring strategic guidance and exceptional outcomes at every stage.



of property purchased for our clients over the last 10 years.



have grown their wealth with Rethink Group.



# AUSTRALASIA'S LEADING COMMERCIAL BUYERS AGENCY

With over \$5.8 billion in acquisitions across industrial, retail, medical and essential service assets. Backed by more than a decade of experience, we empower clients to build passive income, secure quality tenants, and generate long-term capital growth.



Our reputation is built on a disciplined approach to commercial property, sourcing high-yield assets that outperform traditional investment options.

- Scott O'Neill, Founder & CEO

#### OUR PROCESS

Strategy Consultation

Property Brief & Search

Asset Selection & Feasibility

Due Diligence & Negotiation

Settlement Support & Transition

## WHY RETHINK INVESTING

Access to premium off-market opportunities

Proven track record delivering high-yield portfolios

Expert strategy aligned with your income and lifestyle goals

End-to-end acquisition from search to settlement

Leadership from one of Australia's most successful commercial investors



# YOUR HOME FOR RESIDENTIAL INVESTING

Rethink Residential delivers high-performing investment strategies tailored for both new and experienced investors. Our approach is grounded in integrity and shaped by the same principles we apply to our own portfolios, ensuring every recommendation is both strategic and trusted.

We provide clear, personalised guidance to help investors build strong portfolios, generate sustainable rental income, and work towards long-term financial independence.



Our advice is grounded in the same principles we follow when investing personally.



- Mina O'Neill, Director

### WHY RETHINK RESIDENT<u>IAL</u>

Strategic guidance to build scalable residential portfolios

National access to high-growth, turnkey and value-add residential investment opportunities

Focus on high-yield, capital growth assets, with strong rental returns

End-to-end service from sourcing to strategy

Trusted by thousands of investors for our clarity, integrity, and long-term results

#### OUR PROCESS

Client Discovery Session

Strategic Planning & Market Analysis

Property Sourcing

Due Diligence & Acquisition

Settlement & Handover



# **WEALTH OF SOLUTIONS**

#### COMMERCIAL PROPERTY FINANCING

Rethink Financing offers intelligent lending solutions across residential, commercial, SMSF and trust structures.

We position every mortgage as a strategic wealth-building tool, designed to enhance cash flow, unlock equity and accelerate growth.



We don't just secure lending. We engineer financial structures that maximise your portfolio's performance now and into the future.

- Son Pham, Managing Director

#### OUR PROCESS

Lending Strategy Session

Tailored Financial Solutions

Broker-Led Market Comparison

Application & Approval

Portfolio-aligned Funding

### WHY RETHINK FINANCING

Access to Australia's top brokers with banking, financial planning and accounting expertise

Strategic structuring across complex investment portfolios

Comprehensive market comparisons and seamless pre-approval to settlement

Integrated with Rethink Group's legal, investment, and insurance services



# TAILORED LEGAL EXPERTISE

Specialist legal service designed exclusively for property investors.

With a strong understanding of the strategic and financial complexities of investment transactions, we deliver efficient, outcome-focused legal solutions that safeguard your assets and support long-term portfolio performance.



Legal simplicity is often the difference between success and exposure. We protect investor interests with clarity at every stage.



- Sam Saad, Managing Director

## WHY RETHINK PROPERTY LAWYERS

Exclusive focus on Australian commercial property law

Expertise in structuring trusts, companies and JV agreements

End-to-end alignment with agents, finance specialists, and insurers

Commercial contract and lease advisory from end to end

#### OUR PROCESS

Strategic Consultation

Structuring & Risk Mitigation

Transactional Legal Review

Integrated Legal Coordination

Ongoing Support & Legacy
Protection

# INVESTMENT RISK MANAGEMENT

Rethink Property Insurance provides investor-first protection designed exclusively for property portfolios. Our tailored solutions safeguard rental income, preserve asset value, and ensure continuity through responsive, expert support, offering unparalleled peace of mind at every stage of the investment journey.



Protecting your property means protecting your income, we make sure you're covered at every stage of your investment journey.



- Trent Nolan, Managing Director

#### OUR PROCESS

Personalised Consultation

Customised Policy Design

Seamless Integration with Rethink Group's services

Proactive Risk Management

Ongoing Support and Claims
Assistance

## W H Y RETHINK PROPERTY INSURANCE

Access to premium coverage across all Australian insurers

Cover for rent default, structural damage, liability & more

Active claims liaison and policy management

Tailored solutions for diversified investment portfolios



# PROFITABLE SOLAR LEASING

Rethink Renewables partners with commercial property owners and tenants to deliver bespoke solar solutions that require no upfront capital. Our systems reduce operational costs, enhance asset value, and elevate tenant appeal while delivering measurable environmental impact.



Green energy is no longer optional, it's a strategic edge. We help owners turn rooftops into income-generating infrastructure.



- Paul Harmsworth, Managing Director

### WHY RETHINK RENEWABLES

Capital-free solar upgrades for underutilised rooftop space

Long-term NOI uplift and asset performance

Improved property value and marketability

Commercial-grade systems tailored to tenant profiles

Energy Independence and Resilience

#### OUR PROCESS

Site Assessment & Feasibility

Proposal & Agreement

Design & Installation

Integration & Commissioning

Ongoing Management & Support



# WEALTH OF POSSIBILITIES

Rethink Wealth offers comprehensive financial planning guidance designed to align every property decision with a long-term vision for wealth creation. Working exclusively with investors, we deliver strategic advice across asset allocation, tax structuring, superannuation, and retirement planning, ensuring that wealth is not only built, but preserved and transferred with purpose.

Our expert-led approach is tailored for those seeking more than just returns. We partner with clients to understand their life goals, investment ambitions and intergenerational priorities, providing forward-looking strategies that integrate seamlessly with property assets and broader financial objectives.

#### OUR PROCESS

Understand Your Financial Position

Define Goals & Priorities

Identify Gaps & Opportunities

Develop & Implement Your Strategy

Monitor, Review & Refine

## WHY RETHINK WEALTH

Tailored wealth planning for property-focused investors

Investment strategies structured for long-term growth and asset protection

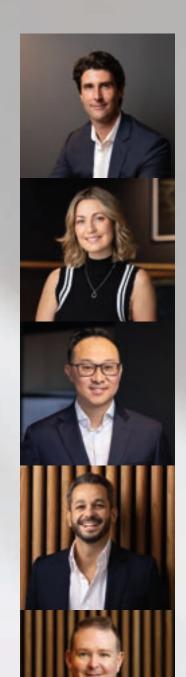
Strategic advice across trusts, SMSFs, tax optimisation and estate planning

Collaboration with legal, finance and buyer's agents for complete integration

Future-proofing client outcomes through retirement and succession planning

Scott O'Neill
Founder & CEO

Mina O'Neill
Director
Rethink Residential



## RETHINK GROUP'S NETWORK

Rethink Group is an ecosystem of specialist entities, purpose-built to lead the future of wealth creation through property. Evolved from the success of Rethink Investing, the Group has grown into a fully integrated platform that unites strategy, finance, legal, renewables, insurance, and wealth services under one trusted brand. This expert-led collective delivers bespoke, end-to-end solutions with precision, insight, and unwavering professionalism, empowering investors to build, protect, and grow their portfolios with absolute confidence.

Son Pham

Managing Director

Rethink Financing

Sam Saad
Managing Partner
Rethink Property
Lawyers



Paul Hamsworth

Managing Director

Rethink Renewables

Patrick Casey
Managing Director
Rethink Wealth

