



Lumber & Building Materials

2026 FALL MARKET SPECIALS

BUILDING MATERIALS

CONCRETE

Quikrete #6045 Booth 1137

Freight Terms: Regular Terms **Payment Terms:** 1% 30 days, net 31

Minimum Order: Varies by region

Maximum Order: Two Truckloads per member location



MARKET SPECIAL:

Choice of 1 free pallet of 60# or 80# concrete or 3% off per truckload or LTL orders

free pallet applies to Quikrete ready to use concrete (yellowbag) unless otherwise specified with the vendor

Order Window: 8/31/2026 - 10/12/2026

Shipment Window: Contact vendor to verify

Sakrete #2623 Booth 1128

Freight Terms: Regular Terms **Payment Terms:** net 30 days

Minimum Order: Half Truckload

MARKET SPECIAL:

1 FREE PALLET per truckload order, OR 1/2 FREE PALLET per 1/2 truckload.

Free pallet will be limited to 60# or 80# high-strength concrete mix, fast setting concrete mix or 5000 plus concrete mix



Order Window: 8/31/26 - 10/12/26

Shipment Window: Contact vendor to verify

Boise Cascade #3872 Booth 1022

Freight Terms: Regular Terms **Payment Terms:** 1% 15 days, net 30
Minimum Order: Varies

MARKET SPECIAL:

Offers vary by branch

Boise Cascade Marion, OH: 740-382-6766

CertainTeed Select 36" x 65' rolls - #73.21 per roll for pallet order

25 rolls per pallet



Boise Cascade®

Boise Cascade Orlando, FL: 407-851-0107

\$50 off orders of \$1500 or more of James Hardie (siding, Trim, Soffit, Shingle)

Order Window: 09/22/26 - 09/30/26

Shipment Window: Contact branch to verify

Subject to stock on hand at the time of order

Must mention the Do it Best Market special at the time of order. Orders must be placed through your servicing Boise Cascade BMD location.

BlueLinx #3884 Booth 1004

Freight Terms: Regular Terms

Payment Terms: 0.5% 30 days, net 31

Minimum Order: Full units

MARKET SPECIAL:

5% off two units or more of EWP - limited to a total savings of \$500

*mark EWP orders with "DIB Fall 2026 EWP Show Special"

3% off two crates or more of GP Vinyl Siding - limited to a total savings of \$500

*mark vinyl siding orders with "DIB Fall 2026 Vinyl Show Special"

5% off two units or more of PrimeLinx - limited to a total savings of \$500

*mark PrimeLinx orders with "DIB Fall 2026 Primelinx Show Special"

Order Window: 09/25/26 - 10/09/26

Shipment Window: Confirm with vendor


Primesource #3665 Booth 1629

Freight Terms: Regular Terms **Payment Terms:** 1% 15 days, net 30

Minimum Order: \$750

MARKET SPECIAL:

25% savings on City Post products

15% savings on Fortress Fe26 steel railing

Collated Framing Nails:

\$200 off per container for 1-4 containers

\$300 off per container for 5+ containers

Shingle Layment: \$1200 off per container

Pallet Specials:

Contact vendor for 25% savings on pallet specials of fasteners & shingle layment & portable air compressors



Order Window: 08/31/26 - 10/9/26

Shipment Window: 08/31/26 - 10/30/26

Cameron Ashley #2421 Booth 1114**Freight Terms:** Regular Terms**Payment Terms:** 1% 30 days, net 31**Minimum Order:** Full units/1 pallet**MARKET SPECIAL:****Roofing:** \$1 off/sq on shingles - Direct Truck or OOW**Canopy Housewrap & Underlayment:** \$1.50 per roll - OOW only**Insulation:** \$10 off per half stack - Direct or OOW**Gypsum:** \$10/MSF - Direct or OOW**Siding (housewrap):** \$1 off per roll - OOW only**Order Window:** 09/25/26 - 10/2/26**Shipment Window:** 09/25/26 - 10/23/26
**LBM VIP
DEALS**
LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**Canopy Housewrap & Underlayment:** \$3.00 per roll - OOW only**Lamanco or warehouse stocked ventilation products:** Purchase 1 pallet of ventilation product and receive an additional 3% off entire roofing (shingles) AND ventilation order.**Insulation:** \$14 off per half stack - Direct or OOW**Gypsum:** \$14/MSF - Direct or OOW**Siding (housewrap):** \$2 off per roll - OOW only**Order Window:** 09/25/26 - 09/28/26**Shipment Window:** 09/25/26 - 10/23/26**Specialty Building Products #3073 Booth 1123****Freight Terms:** Regular Terms**Payment Terms:** 1% 15 days, net 16**Minimum Order:** None

SPECIALTY BUILDING PRODUCTS

MARKET SPECIAL:**Trex Display Special**

Earn 2% on purchases in 2027 towards reimbursement on any Trex display purchased during the Market window. *credit limited to the cost of the purchased display*

Example: Purchase \$2000 display at the Fall Market, order \$100,000 in Trex decking during 2027 CY & receive \$2000 credit for display purchase.

Purchase \$5000 in Trex to ship by 12/18/26 and receive a free DeWALT (344141) or Milwaukee (393331) Impact Driver. Limit 2 free tools per store location.

See booth for promotional details

Order Window: 09/15/26 - 10/31/26**Shipment Window:** 10/01/26 - 12/18/26

American Gypsum #7458 Booth 1018**Freight Terms:** Regular Terms **Payment Terms:** 1% 30 days, net 45**Minimum Order:** ½ Truckload**MARKET SPECIAL:**

\$300 off per truckload, \$150 off per half truckload

Order Window: 9/17/26 - 11/11/26**Shipment Window:** 9/21/26 - 11/13/26**LBM VIP DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

Additional \$150 off per Truckload

Order Window: 09/25/26 - 09/28/26**Shipment Window:** 9/28/26 - 11/13/26**CertainTeed Gypsum #2765 Booth 1112****Freight Terms:** Regular Terms**Payment Terms:** 1% 30 days, net 45**Minimum Order:** ½ Truckload

SAINT-GOBAIN

MARKET SPECIAL:

Gypsum: \$400 off Full Truckload, \$200 off Half Truckload, \$1200 off Railcar

GlasRoc: \$50 off per ½ TL, \$100 off per TL

Order Window: 9/07/26 - 11/20/26**Shipment Window:** 9/07/26 - 11/20/26**LBM VIP DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

Gypsum: \$50 off per ½ TL, \$100 off per TL, \$300 off per railcar

Must visit the booth to get VIP Deal pricing

Stop by the booth for a chance to win an additional \$50 per ½ TL or \$100 per TL

Order Window: 09/25/26 - 09/28/26**Shipment Window:** 9/25/26 - 11/20/26**Georgia Pacific #6810 Booth 1024****Freight Terms:** Regular Terms **Payment Terms:** 1% 30 days, net 45**Minimum Order:** ½ Truckload**MARKET SPECIAL:**\$400 off per truckload, \$200 half truckload Wallboard & Dens
(excludes Dens Deck, Dens Element, and Dens Element Accessories)**Order Window:** 09/07/26 - 11/13/26**Shipment Window:** 09/07/26 - 11/13/26**LBM VIP DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

Additional \$150 off per Truckload

(excluding Dens Deck, Dens Element, & Dens Element Accessories)

additional savings for all that visit the booth

Order Window: 09/25/26 - 09/28/26**Shipment Window:** 09/28/26 - 11/13/26

National Gypsum #5479 Booth 1010**Freight Terms:** Regular Terms **Payment Terms:** 1% 30 days, net 45**Minimum Order:** Full Truckload**MARKET SPECIAL:**

Gypsum: \$300 off per truckload

PermaBase Cement Board: 3% off

ProForm Interior Finishing Products: 3% off

Plaster: 3% off

Order Window: 09/21/26 - 11/13/26**Shipment Window:** 09/21/26 - 11/13/26**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

Additional \$150 off per Truckload of gypsum

Order Window: 09/25/26 - 09/28/26**Shipment Window:** 09/28/26 - 11/13/26**United States Gypsum #7200 Booth 1223****Freight Terms:** Regular Terms **Payment Terms:** 1% 20 days, net 45**Minimum Order:** ½ Truckload**MARKET SPECIAL:**

Gypsum: \$125 off per 1/2 TL, \$300 off per TL, \$750 off per railcar

3% off Joint Treatment, Durock, and Fiberock (including top load)

5% off Ceiling Tile & Grid (8 pallet minimum)

Securock: \$25 MSF

Order Window: 09/21/26 - 11/13/26**Shipment Window:** 9/21/26 - 11/13/26**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

Additional \$75 off per ½ TL, \$150 off per TL, \$300 off per railcar on wallboard

****orders must be placed at the USG booth*****Order Window:** 09/25/26 - 09/28/26**Shipment Window:** 09/25/26 - 11/13/26**Service Partners #4002 Booth 923****Freight Terms:** Regular Terms **Payment Terms:** 2% 45 days, net 60**Minimum Order:** ¼ TL Fiberglass insulation; ½ TL cellulose insulation**MARKET SPECIAL:**Fiberglass: \$1,000 off full truckload (*prorated to ¼ TL*)*Brand Neutral. Includes batts, rolls, and blown-in.*

Cellulose: \$500 off for 2+ TL orders, \$300 Off TL, \$150 Off Half TL

Order Window: 09/14/26 - 10/2/26**Shipment Window:** 09/14/26 - 10/30/26**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

Spin to Win! Additional discounts on orders of fiberglass or cellulose placed at booth

Order Window: 09/25/26 - 09/28/26**Shipment Window:** 09/25/26 - 10/30/26

Alpha ProTech Booth 1045

Freight Terms: PPD 1 pallet **SPECIAL Payment Terms:** 2% 90 days (normally only 45 days)
Minimum Order: 1 pallet

MARKET SPECIAL:

All 100' Housewraps \$1.00 off per roll

All 150' Housewraps \$1.50 off per roll

All 200' Housewraps \$2.00 off per roll

Rex Synfelt 250' Roll \$2.50 off per roll

Techno SB Ultra 250' Roll \$2.50 off per roll

Techno SB 50 250' Roll \$2.50 off roll

Techno SB25 250' Roll \$1.50 off per roll

TechnoPly 250' Roll \$1.50 off per roll

Techno Plus Ice & Water Shield \$1.00 off per roll

REX Ultra HT Peel n Stick \$2.00 off per roll

Rex StormRoof Wrap 9' & 10' x 300' \$3.00 off per roll

Rex Metal/Lumber Wrap 9' & 10' x 500' \$5.00 off per roll

Rex Seam Tape \$0.50 off per roll

REXTREME Flashing Tapes Straight \$2.00 off per case

REXTREME Flex Flashing Tapes \$5.00 off per roll

Order Window: 8/31/26 - 10/12/26

Shipment Window: Confirm with vendor

**DuPont Company Booth 1235**

Freight Terms: Regular Terms **Payment Terms:** 1% 10 days, net 30

Minimum Order: 4 units

MARKET SPECIAL:

5% discount per full unit Styrofoam Buoyancy Billets

\$45 off per unit DuPont STYROFOAM

Additional \$15/unit DuPont STYROFOAM for 5+ truckload orders

\$15 discount per jumbo bundle, \$7.50 off per mini bundle: THERMAX & TUFF-R

Order Window: 9/22/26 - 10/1/26

Shipment Window: Confirm with vendor



Cornerstone Building Brands #5518**Booth 1023****Freight Terms:** Regular Terms**Payment Terms:** 2% 45 days, net 60**Minimum Order:** None**MARKET SPECIAL:**

3% discount on all orders

Includes all brands:

Metal Sales, Union Corrugating, ABC

All members who buy on market special will receive a rebuy opportunity at the same discount of 3% with an order window of 11/19/26 - 11/20/26. Reorders must ship by 12/18/26.

Order Window: 9/21/26 - 9/28/26**Shipment Window:** 9/21/26 - 10/30/26**MS Metal Sales****LBM VIP DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

5% discount on all orders

*All orders must note "5% show special" for discount to apply***Order Window:** 09/25/26 - 09/28/26**Shipment Window:** 09/25/26 - 10/30/26

All members who buy on market special will receive a rebuy opportunity at the same discount of 5% /with an order window of 11/19/26 - 11/20/26. Reorders must ship by 12/18/26.*

McElroy Metal/Fabral #7991**Booth 1322****Freight Terms:** Regular Terms**Payment Terms:** 2% 45 days, net 60 days**Minimum Order:** None**MARKET SPECIAL:**

3% discount on all McElroy Metal & Fabral orders

Order Window: 09/25/26 - 09/28/26**Shipment Window:** Confirm with vendor**LBM VIP DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

4% discount on all McElroy Metal & Fabral orders

must be placed in booth at market**Order Window:** 09/25/26 - 09/28/26**Shipment Window:** Confirm with vendor

Central States #0868 Booth 1118**Freight Terms:** Regular Terms**Payment Terms:** 2% 30 days, net 60 days**Minimum Order:** 1 unit**MARKET SPECIAL:**

5% off on all market orders

Order Window: 09/21/26 - 10/30/26**Ship Window:** Confirm with vendor**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

Additional 2% off all orders for a total of 7% savings

Order Window: 09/25/26 - 09/28/26**Shipment Window:** Confirm with vendor**Clark Dietrich # Booth****Freight Terms:** Regular Terms**Payment Terms:****Minimum Order:** 10k lbs**Maximum Order:** 80k lbs**MARKET SPECIAL:**

Save 5% on stock orders (job orders ineligible). Limited to one truckload per store location.

Order Window: 09/25/2026 - 10/02/2026**Ship Window:** 09/25/2026 - 10/30/2026**Cameron Ashley #2421 Booth 1114****Freight Terms:** Regular Terms**Payment Terms:** 1% 30 days, net 31**Minimum Order:** Full units/1 pallet**MARKET SPECIAL:****Roofing:** \$1 off/sq on shingles - Direct Truck or OOW**Canopy Housewrap & Underlayment:** \$1.50 per roll - OOW only**Order Window:** 09/25/26 - 10/2/26**Shipment Window:** 09/25/26 - 10/23/26**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET****Canopy Housewrap & Underlayment:** \$3.00 per roll - OOW only**Lamanco or warehouse stocked ventilation products:** Purchase 1 pallet of ventilation product and receive an additional 3% off entire roofing (shingles) AND ventilation order.**Order Window:** 09/25/26 - 09/28/26**Shipment Window:** 09/25/26 - 10/23/26

Carolina Atlantic #5716 Booth 1015

Freight Terms: Regular Terms

Payment Terms: 1% 10 days, net 30

Minimum Order: LTL & TL

**MARKET SPECIAL:**

\$100 off per truckload of shingles

Order Window: 09/07/26 - 10/10/26

Shipment Window: 09/07/26 - 10/19/2026

**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

\$200 off per truckload of shingles

Order Window: 09/25/26 - 09/28/26

Shipment Window: 09/25/26 - 10/19/26

Dealers Choice #7453 Booth 1124

Freight Terms: Regular Terms

Payment Terms: 1% 30 days, net 31

Minimum Order: \$2500

MARKET SPECIAL:

\$25 Off purchase of \$2,500

\$50 Off purchase of \$5,000

\$100 Off purchase of \$10,000

\$150 off truckload orders



Order Window: 09/25/26 - 09/28/26

Shipment Window: 09/25/26 - 10/23/26

**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

\$200 off per truckload orders

Order Window: 09/25/26 - 09/28/26

Shipment Window: 09/25/26 - 10/23/26

Simpson Strong-Tie #2695 Booth 1129

Freight Terms: Regular Terms

Payment Terms: 1% 60 days, net 61 days

Minimum Order: \$1,750

Special Payment Terms: 1% 90 days, net 91***Must place order in person at market to get 90 days dating****MARKET SPECIAL:**

\$1,750 - \$5,499 = 2.5% discount

\$5,500 - \$7,999 = 5% discount

\$8,000 - \$24,999 = 6% discount

\$25,000 - \$49,999 = 7% discount

\$50,000 - \$74,999 = 8% discount

\$75,000 - \$99,999 = 9% discount

\$100,000 & Above = 10% discount

Order Window: 09/25/26 - 10/4/26

Shipment Window: Immediate ship

**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**

7% discount minimum on all orders placed at Market

Saturday only

Order Window: 9/26/26

Shipment Window: Immediate ship

SIMPSON**Strong-Tie**

FOREST PRODUCTS/LUMBERYARD RACKING

CT Darnell/Sunbelt #4345 Booth 1110

Freight Terms: Regular Terms **Payment Terms:** net 30 days

Adder Status: No Adder Vendor

MARKET SPECIAL:

See booth for details

Order Window: See booth for details

Shipment Window: See booth for details



Krauter #5963 Booth 1011

Freight Terms: Regular Terms **Payment Terms:** net 10 days

Adder Status: No Adder Vendor

MARKET SPECIAL:

See booth for details

Order Window: See booth for details

Shipment Window: See booth for details



FOREST PRODUCTS

Huber Engineered Woods #3158 Market Location: LBM Area

Freight Terms: Regular Terms **Payment Terms:** 1% 10 days, net 11

Minimum Order: Truckload

MARKET SPECIAL:

Visit the Huber truck for market special details



**ENGINEERED
WOODS**

Order Window: See vendor

Shipment Window: See vendor

FOREST PRODUCTS

MetsaWood #9335

Market Location: LBM Area

Minimum Order: Truckload

Payment Terms: Net 45 days

MARKET SPECIAL:

4% discount on all mill-direct and warehouse orders

Order Window: 09/21/26 - 10/5/26

Shipment Window: Confirm with vendor



Tolko #7024

Booth 1220

Freight Terms: Regular Terms

Regular Payment Terms: .05% 10 days

Minimum Order: 1 unit



**LBM VIP
DEALS**

LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET

Net 60 days dating on any order of 5/4x6 Everheart Decking or SPF Boards

*Maximum one truckload

Order Window: 09/25/26 - 09/28/26

Shipment Window: 09/28/26 - 10/30/26

Interfor #2220

Market Location: LBM Area

Freight Terms: Regular Terms **Payment Terms:** 1% 10 days, net 11

Minimum Order: None

MARKET SPECIAL:

Visit vendor in LBM Area at market for market deals.



Order Window: 09/25/26 - 10/2/26

Shipment Window: 09/25/26 - 10/2/26

FOREST PRODUCTS

Do it Best Reloads

Market Location: LBM Area

Minimum Order: Truckload **Special Payment Terms:** 0.5% 30 days, net 31

MARKET SPECIAL:

Special payment terms of 0.5% 30 days, net 31 (*normally only 10 days*)



Metsa EWP - Save 7% out of Mobile, Cresson, Edwardsburg and Madison on all Metsa EWP inventory
Discount applies to truckload & top load orders
Plus, receive the extended dating offer for top load quantities

Order Window: 09/21/26 - 10/2/26

Shipment Window: 09/21/26 - 10/30/26

LBM VIP DEALS

LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET

Special payment terms of 0.5% 60 days, net 61 (*normally only 10 days*)

Order Window: 09/25/26 - 09/28/26

Shipment Window: 09/25/26 - 10/30/26

Southern Yellow Pine Mill Direct

Market Location: LBM Area

Minimum Order: Truckload **Special Payment Terms:** 0.5% 30 days, net 31

MARKET SPECIAL:

Special payment terms of 0.5% 30 days, net 31 (*normally only 10 days*)

Order Window: 09/21/26 - 10/2/26

Shipment Window: 09/21/26 - 10/30/26



LBM VIP DEALS

LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET

Special payment terms of 0.5% 60 days, net 61 (*normally only 10 days*)

Order Window: 09/25/26 - 09/28/26

Shipment Window: 09/25/26 - 10/30/26

Culpeper Wood Preservers #3178 Booth 1221

Freight Terms: Regular Terms **Special Payment Terms:** 1% 60 days, net 61
Minimum Order: Truckload

MARKET SPECIAL:

Special payment terms of 1% 60 days, net 61 on treated lumber
(normally only 10 days).
Truckload orders only

Order Window: 09/21/26 - 10/2/26

Shipment Window: Confirm with vendor



**LBM VIP
DEALS**

LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET

Special payment terms of 1% 90 days, net 91 *(normally only 10 days)*
Truckload orders only

Order Window: 09/25/26 - 09/28/26

Shipment Window: Confirm with vendor

UFP - PROWOOD #4658 Booth 907

Freight Terms: Regular Terms
Special Payment Terms: 2% 60 days (normally 30 days)
Minimum Order: Full Truckload



MARKET SPECIAL:

2% 60 days dating on full trucks of ProWood treated lumber and ProWood products
 excludes Deckorators, brite lumber, plywood and OSB

\$100 off every unit of TrueFrame Joist (minimum 6 units). PLUS delayed ship opportunity - order now, take delivery in March, 2027

Order Window: 08/31/26 - 10/9/26

Shipment Window: 08/31/26 - 10/9/26

Conrad Forest Products #7072 Market Location: LBM Area

Freight Terms: Regular Terms
Special Payment Terms: 2% 90 days
Minimum Order:

MARKET SPECIAL:

2% 90 days dating on full truckload orders (normally 2% 30 days)

Order Window: 09/21/26 - 10/2/26

Shipment Window: 9/21/26 - 10/23/26



Doman #4311 Booth 1121**Freight Terms:** Regular Terms **Special Payment Terms:** 1% 60 days, net 61**Minimum Order:** ½ truckload**MARKET SPECIAL:**Special payment terms of 1% 60 days, net 61 (*normally 30 days*)*For ½ or full truckload orders***See booth for additional specials***DOMAN**TM
LUMBER**Order Window:** 9/21/26 - 10/2/26**Shipment Window:** Must ship within 10 days of PO placement**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**Special payment terms of 1% 90 days, net 91 (*normally 30 days*)*For truckload orders only***Order Window:** 09/25/26 - 09/28/26**Shipment Window:** Must ship within 10 days of PO placement**Great Southern Wood Preserving #1096 Market Location: LBM Area****Freight Terms:** Regular Terms **Special Payment Terms:** 1% 60 days, net 61**Minimum Order:** Truckload**MARKET SPECIAL:**Extended payment terms of 1% 60 net 61 (*normally 10 days*)*For full truckload only***YellaWood**[®]
Pressure Treated Pine**Order Window:** 09/25/26 - 09/28/26**Shipment Window:** 09/28/26 - 11/6/26**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**Special payment terms of 1% 90 days, net 91 (*normally 10 days*)*For truckload orders only***Order Window:** 09/25/26 - 09/28/26**Shipment Window:** 09/25/26 - 10/2/26**United Treating & Distribution (UTD) #1683 Booth: 1002****Freight Terms:** Regular Terms **Special Payment Terms:** 1% 60 days, net 61**Minimum Order:** Half Truckload**MARKET SPECIAL:**Extended payment terms of 1% 60 net 61 available on half or full truckload orders
(*normally 10 days*)**UTD**
*Committed***Order Window:** 09/21/26 - 09/28/26**Shipment Window:** 09/21/26 - 10/2/26**LBM VIP
DEALS****LBM VIP DEAL: MUST BE PLACED IN-PERSON AT MARKET**Special payment terms of 1% 90 days, net 91 (*normally only 10 days*)*Full truckload orders only***Order Window:** 09/25/26 - 09/28/26**Shipment Window:** 09/25/26 - 10/2/26

MILLWORK & INTERIOR SOLUTIONS

Alexandria Moulding #5272 Booth 1123

Freight Terms: Regular Terms Payment Terms: 2% 90 days

Minimum Order: None



MARKET SPECIAL: Pool

Savings of 15% Attic Ladders & Bifold Doors

Savings of 20% on Mouldings & Boards

Order Window: 08/31/26 - 10/12/26

Shipment Window: January, 2027

Bulletin: 7WJ1

Order on Member Catalog > Market Savings Builder

Amerilux #0214 Booth 4894

Freight Terms: Greenhouse PPD at 1 unit

Payment Terms: 2% 45 days, net 90 days

Minimum Order: 1 unit



MARKET SPECIAL: Drop Ship

Greenhouse: 25% Off 2-5 units, 35% Off 6-10 units

See booth for additional specials.

Order Window: 8/31/26 - 10/12/26

Shipment Window: Confirm with vendor

CedarSafe #5393 Booth 1615

Freight Terms: Regular Terms Payment Terms: 2% 90 days

MARKET SPECIAL: Pool

Up to 10% Savings

Order Window: 8/31/26 - 10/12/26

Shipment Window: January, 2027

Bulletin: 7HC7

Order on Member Catalog > Market Savings Builder



Custom Building Products #2095 Booth 1617

Freight Terms: Regular Terms Payment Terms: Varies by special

DS Order Qty: 1 pallet



MARKET SPECIAL: Pool

Savings of up to 22% on Mortar & Pre-mixed Grout

Ship Window: January, 2027

Payment Terms: 2% 90 days, 4/20/2027

Bulletin: 45Q9

Order on Member Catalog > Market Savings Builder

MARKET SPECIAL: Drop Ship Pallet

44lb LHT Gray Mortar (50 bags per pallet) - \$471.50, 20% savings

44lb LHT White Mortar (50 bags per pallet) - \$543.00, 20% savings

Order Window: 08/21/26 - 10/12/26

Shipment Window: Confirm with vendor

Fortress #9850 Booth 1629

Freight Terms: Regular Terms **Payment Terms:** 1% 15 days

MARKET SPECIAL: Pool

30% savings on all stocking SKUs

Order Window: 08/31/26 - 10/12/26

Shipment Window: January

Payment Terms: 2% 90 days, 4/20/27

Bulletin: 8NDP

Order on Member Catalog > Market Savings Builder



MARKET SPECIAL: Drop Ship

15% savings on Fortress Fe26 steel products

Order Window: 08/31/26 - 10/9/26

Shipment Window: 08/31/26 - 10/30/26

Global Product Sourcing (GPS) #9002 Booth 1712

Freight Terms: Regular Terms

Order Qty: Min Qty:50 Max Qty:200

MARKET SPECIAL: Pool

Savings of 8-11%

Order Window: 08/31/26 - 10/12/26

Shipment Window: January, 2027

Payment Terms: 2% 60 days, 3/20/2027

Bulletin: 2E2H



WW Henry #3176 Booth 1605

Freight Terms: Regular Terms **Payment Terms:** 2% 90 Days

Order Qty: \$750 Drop Ship

MARKET SPECIAL:

Save 10% on all drop ship pricing

Order Window: 08/31/26 - 10/12/26

Shipment Window: Confirm with vendor



MILLWORK & INTERIOR SOLUTIONS

Holmes Garage Doors #7330 Booth 1340

Freight Terms: Regular Terms Payment Terms: 2% 90 Days

Order Qty: Min Qty: \$300



MARKET SPECIAL: Drop Ship

Save 4% on orders of \$3000-\$7500

Save 8% on orders of \$7501-\$15000

Save 12% on orders \$15001 or more

Order Window: 09/24/26 - 10/2/26

Shipment Window: Confirm with vendor

Louisville Ladder #9211 Booth 1013

Freight Terms: Regular Terms

Order Qty: Min Qty: 1



MARKET SPECIAL: Pool

Save 20% Open Stock

Payment Terms: 2% 120 Days, 4/20/27

Order Window: 8/31/26 - 10/12/26

Ship Window: December, 2026

Bulletin: 1WDW

Order on Member Catalog > Market Savings Builder

MARKET SPECIAL: Drop Ship

Save 10% on select ladders, save 3% all on all remaining ladders and accessories

Payment Terms: 2% 30 days

Order Window: 08/31/26 - 10/12/26

Shipment Window: Confirm with vendor

MSI #0324 Booth 1410

Freight Terms: Regular Terms Payment Terms: 2% 45 Days

MARKET SPECIAL: Pool

Save 15-22% Open Stock

Payment Terms: 2% 90 days, 4/20/26

Ship Window: January

Order Window: 08/31/26 - 10/12/26

Bulletin: 84RK

Order on Member Catalog > Market Savings Builder



MARKET SPECIAL: Drop Ship

Save 15% on all SKUs

Order Window: 8/31/26 - 10/12/26

Shipment Window: Confirm with vendor

MILLWORK & INTERIOR SOLUTIONS

Shaw #1116 Booth 1416

Freight Terms: Regular Terms

Order Qty: Min: 1 Pallet

MARKET SPECIAL: Pool

Save up to 25%

Order Window: 08/31/2026 - 10/12/2026

Shipment Window: January

Payment Terms: 2% 90 days, 4/20/27

Bulletin: 3JR5



Specialty Building Products #3073 Booth 1123

Freight Terms: Regular Terms Payment Terms: 1% 15 net 16

Minimum Order: \$500

MARKET SPECIAL: Drop Ship

Reeb Pre-finished Doors

3% off all orders

Order Window: 08/31/26 - 10/9/26

Shipment Window: 10/19/26 - 11/30/26



SPECIALTY BUILDING PRODUCTS

Surface Shields #6049 Booth 1419

Freight Terms: Regular Terms

MARKET SPECIAL: Pool

Save 10% open stock

Payment Terms: 2% 90 days, 4/20/27

Order window: 08/31/26 - 10/12/26

Shipment Window: January

Bulletin: 368N



MARKET SPECIAL: Drop Ship

12% savings per pallet of Ram Board, 64/pallet (no upcharge for co-branding)

12% savings per pallet of Builder Board, 64/pallet (no upcharge for co-branding)

12% savings per pallet of Stair Armor, 72/pallet

Payment Terms: 2% 30 days

Minimum Order: \$250

Order Window: 08/31/26 - 10/12/26

Shipment Window: Confirm with vendor

Mohawk #3038 Booth 1408

Freight Terms: Regular Terms **Payment Terms:** Net 30 days
Order Qty: Min: 1 Pallet



MARKET SPECIAL: Drop Ship only

See booth for details.

Order Window: 8/31/26 - 10/12/26

Shipment Window: Confirm with vendor

Larson Mfg. #1842 Booth 1706

Freight Terms: Regular Terms



MARKET SPECIAL: Pool

Savings of 10% on all SKUs except: 160120, 160123, 179078, 179086, 175503, 182205

Order Window: 8/31/26 - 10/12/26

Shipment Window: January

Payment terms: 2% 60 days, 3/20/2027

Bulletin: 66QR

Order on Member Catalog > Market Savings Builder

MARKET SPECIAL: Pallet

Save 15% on pallet quantity of SKU 163316 (qty 6)

Order Window: 8/31/26 - 10/12/26

Shipment Window: January, 2027

Payment terms: 2% 60 days, 3/20/2027

Bulletin: 5FNH

Order on Member Catalog > Market Savings Builder

Woodgrain Distribution #2668 Booth 1014

Freight Terms: Regular Terms **Payment Terms:** .5% 30 days

Minimum Order: 1 pallet or unit qty



MARKET SPECIAL: Drop Ship

Save 2% on one unit or more of Mouldings & Jambs

Save 10% on Diamond Deck & Wood Screw 2' or 3' assortment

Conversion special on retail packed fastener POG - 90 days dating plus 5% rebate for a year

\$100 discount on pallet qty of screws

Order Window: Confirm with vendor

Shipment Window: Confirm with vendor

Don't miss the opportunity to LEVEL UP YOUR EXPERTISE at the Fall Market!

LBM LEARNING STAGE

The LBM Learning Sessions on the market floor deliver powerful, real-world education for LBM dealers. Expert voices from inside and outside Do it Best Group will share insights on key industry partnerships, how to compete and win, industry trends, and more.

Saturday Schedule

9:00 am - Metal Roofing: Spotlight on Central States

Speaker: Melissa Dunson, VP of Sales & Marketing at Central States

10:00 am - Build the Brand Customers Choose in the Age of AI

Speaker: Stefanie Couch, Founder, Grit Blueprint

11:00 am - 3 Steps to Grow Your Trex Business in 2026

Speakers: Jeff Ruddick, Channel Marketing Manager at Trex, and Todd Raines, VP of National Accounts at SBP

1:00 pm - Competing With Big Box: How Independent Dealers Win

Speakers: Do it Best Field Sales Managers, Jonathan Hodges and Levi Massie

2:00 pm - Explore Takeoff Services With Simpson Strong-Tie

Speaker: Joplin DuBose, Simpson Strong Tie Regional Product Specialist

Sunday Schedule

9:00 am - Kitchen & Bath Design That Drives Sales

Speakers: Abeer Saeed, LBM Merchandise Manager, Do it Best Group and Bob Michalak, Business Development Manager, Do it Best Group

10:00 am - Operational Excellence: Decrease Truck Turn Times

Speaker: Scott Morrison, Do it Best Operational Excellence Manager

11:00 am - PricePulse: A Data-Driven View of the Lumber Market

Speakers: Paul Jannke, Forest Economic Advisors and Russ Kathrein, VP of LBM, Do it Best Group



The LBM Learning Stage is located on the Market floor in the Lumber & Building Materials area. Sign up now to reserve your spot!



Lumber & Building Materials

2026 FALL MARKET SPECIALS

PLACE ORDERS at the
Vendor booth or with your
Do it Best LBM trader

Place **POOL ORDERS** on
Market Savings Builder

(Access through Member Catalog or mydoitbest.com)

**LBM VIP
DEALS**

**Get exclusive access
to LBM VIP Deals
available only to
Market attendees!**