

MULTIPLIERS

HOW THE BEST LEADERS MAKE EVERYONE SMARTER



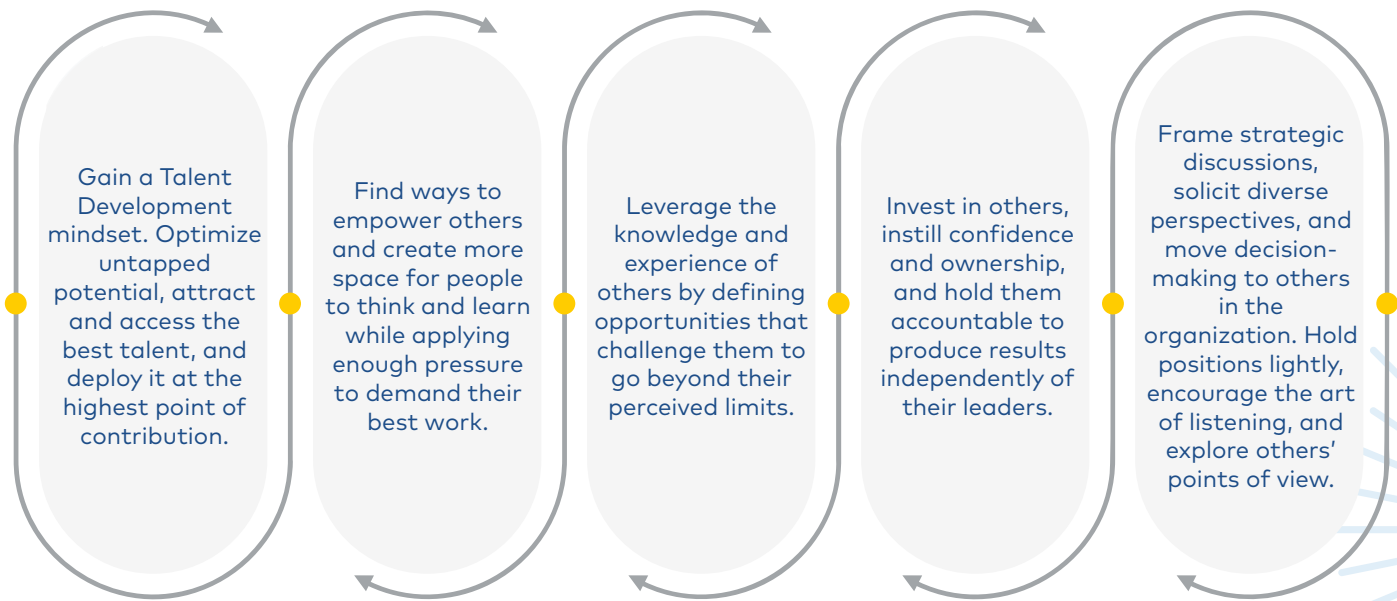
In a world of “more with less,” what would be possible if your leaders could activate the intelligence all around them?

Multipliers is a powerful experience where leaders learn how to “multiply” the existing intelligence of others around them, creating genius and making everyone smarter and capable.

Based on the best-selling book *Multipliers, Revised and Updated: How the Best Leaders Make Everyone Smarter*, by Liz Wiseman, her groundbreaking research shows that Multipliers bring out over twice as much intelligence from their teams when compared with Diminishers.

The exciting news is that any leader can learn and develop the mindset and skills of a Multiplier.

Program Objectives



Learn to Lead as a Multiplier – 5 Mindset Shifts:

TALENT MAGNET

Gain a Talent Development mindset. Move from underutilizing to optimizing talent, attract and access the best talent, and deploy it at the highest point of contribution.

LIBERATOR

Find ways to create more space for others to think, learn, and contribute extraordinary results. Shift the ratio of listening to talking and give permission for leaders to make mistakes with the obligation to learn from them.

CHALLENGER

Access and grow the knowledge and experience of others by defining opportunities and challenging others to go beyond what they know they can do; amplifying their contributions.

DEBATE MAKER

Frame strategic discussions, solicit a diversity of perspectives, and move decision making to others in the organization. Hold positions lightly, encourage the art of listening and explore others' point of view.

INVESTOR

Invest in others, instill confidence and establish greater end-to-end ownership up front. Give back leadership and let people remain accountable so consequences can have their effect; allow natural forces to inform intelligent actions.

Imagine what would happen if every leader from your organization took one step from Diminisher to Multiplier...

The **Multipliers** Simulation offers practical insights, so leaders can experience the Multipliers mindset, practice the principles, and learn to avoid Diminisher traps within real-life business challenges.

Through self-reflection, practice, and applying the learning back on the job, your leaders will learn how to harness the energy and amplify the smarts and capability of people around them to drive long-term business value and equip others to do the best work of their careers.