

Endurant Energy: Company Overview

Endurant Energy's vision is to be the leading provider of microgrid and distributed energy resources in North America. Through initial feasibility to design, installation, operations and long-term maintenance, we are unique in our range and depth of skills and have a demonstrated track record of success. We are poised to accelerate the growth of the company by delivering compelling and creative solutions to customers that demand energy resiliency, reliability, low carbon footprints and an economic value proposition.

Endurant Energy is a proponent of Equal Employment Opportunities, and values diversity. We encourage all qualified candidates to apply. We are an affiliate of LS Power, a leading US private equity firm, specializing in energy infrastructure, and have immediate plans for significant growth, which this role will play a part in creating. Visit endurant.com for more details.

Vice President/Director of Preconstruction

Reporting to the CEO, the Vice President or Director of Preconstruction will be responsible to lead and manage the early-stage planning, engineering coordination, estimating, and commercial proposals for Endurant's distributed energy projects, with a primary focus on the growing distributed BESS market. This role bridges business development and project delivery by coordinating project proposals into viable execution plans.

This role can be filled at either the Director or Vice President level, depending on the final candidate's depth of experience, leadership capabilities, and scope of past responsibilities. The role is preferred to work on a hybrid basis near either our Chicago or New York office but may also be considered fully remote for the right candidate.

Responsibilities will include:

- Oversight: Lead the preconstruction function across estimating, scheduling, procurement, and value engineering
- Risk Assessment: Evaluate project technical, financial, and regulatory risks to assist contract structure and negotiations
- Budget Accuracy: Oversee the creation of conceptual, detailed, and firm fixed price estimates
- Value Engineering: Partner with engineering team to find design alternatives that lower costs without reducing performance
- Schedule Development: Build realistic baseline schedules that account for critical supply chain and construction constraints
- Subcontractor Onboarding: Screen and qualify specialty subcontractors appropriate for the required work
- Vendor Selection: Lead early procurement support by sourcing long lead balance of plant electrical equipment and manage project specific work scope packages for contractor selection
- Proposal Support: Direct the commercial and technical responses for customer Requests for Proposals (RFPs)

Requirements

- Industry Tenure: Minimum 10–15 years of project and/or construction management experience, with at least 5 years leading preconstruction activities
- Sector Expertise: Proven track record with utility or distributed energy projects
- EPC Knowledge: Deep understanding of Engineering, Procurement, and Construction (EPC) contract structures and delivery methods

- Software Fluency: Solid knowledge of estimating systems, and CPM scheduling software (e.g., Primavera, MS Project)
- Negotiation: Exceptional skills in contract negotiation, commercial terms, and vendor management
- Communication: Ability to explain complex technical constraints and financial models to non-technical clients

Expectations

- Proactive problem-solving approach
- Comfortable in client-facing situations
- Ability to work in small teams within a fast-paced environment
- Ability to work independently and in a team environment

Location: New York City or Chicago, hybrid

Salary Range: \$180,000 - \$230,000 / annually

About Endurant Energy

Since 2006, Endurant Energy has been designing, building, and operating reliable, resilient, clean, and cost-effective on-site energy infrastructure solutions across North America. We have expertise in a wide range of technologies including CHP, geothermal, fuel cells, linear generators, solar, and battery energy storage.

Endurant develops solutions including renewable thermal systems at single building or district scale, fuel-based technologies for resiliency, or solar + storage solutions for cost optimization. Services include conceptual design, engineering, procurement, construction, commissioning, asset management, operations, and maintenance. By integrating solutions into clients' operations, Endurant is building the future of sustainable distributed energy.

Notification to Recruiters:

Endurant Energy understands the value of professional recruiting services. However, we are not accepting resumes from recruiters or employment agencies for this position and will not be responding to requests for services. In the event we receive a resume or candidate referral for this position from a third-party recruiter or agency without a previously signed agreement, we reserve the right to pursue and hire those candidate(s) without any financial obligation to you.