

Impact capital for sustainable growth.

Relationship-based Business Consulting and Investment Banking Advisory Services designed for **Private** and **Family-owned** Businesses

Avalon Growth Capital partners with lower middle-market private and family-owned businesses to create customized business strategies and financing solutions. Each client relationship is assigned a dedicated, small team that partners with the client throughout the entire life cycle of the deal and beyond. Transactions are structured and managed by knowledgeable bankers and advisors with decades of business consulting and capital markets experience spanning private and public markets. Our team is always there to support the ongoing needs of each client relationship, servicing clients from our Denver and Boston offices.

Business Consulting

- » Financial Planning & Analysis
- » Business & Asset Valuation Services
- » Lender Negotiations & Support
- » Strategic Alternatives Advisory
- » Grant Writing & Application Support
- » Market Positioning for Business Sale

Investment Banking

- » Sell-Side M&A Advisory
- » Debt & Equity Refinancing
- » Family Office Capital Advisory
- » Early-Stage Venture Capital
- » Middle-Market Private Equity
- » Structured Equity & Debt
- » Commercial Bank & Asset-Based Lender Advisory

Target Client Characteristics

- » **Revenue Range:** \$5 Million - \$200 Million
- » **EBITDA Range:** \$1 Million - \$25 Million
- » **Financing Size:** \$3 Million - \$100 Million



