

Our conviction is simple:
taste and judgment are the
strongest drivers of return.

SCALE & COVERAGE

Japan · Hong Kong · Thailand

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CAPITAL ORIGINS
Principals and institutions
from the GCC, Hong Kong,
Singapore, United States

5

SITUATION TYPES
Capability across five situation
types: dispositions,
acquisitions, distressed
situations, development, M&A

USD

30

MILLION PLUS
Typical situation size,
selectively larger

BUSINESS LINES

Deal Origination

Access, before it reaches market

Special Situations

Distressed and complex situations, structured for capital

Japan Full-Cycle Mandates

Full-cycle, through our licensed partners

DEAL ORIGINATION

Access is the advantage — private, early, before a situation reaches market.

We work buy-side and sell-side: sourcing pre-market acquisitions for investors, and positioning assets for owners seeking an exit.

Origination spans the full strategy spectrum — stabilized core assets through to greenfield development.

SPECIAL SITUATIONS

Complexity is the starting point, not the obstacle.

We look beyond current market value to find hidden upside, identifying the exact structural or operational changes needed to unlock an asset's potential.

Every situation is shown with its failure points, not only its upside.

JAPAN FULL-CYCLE MANDATES

A mandate in Japan runs for its full life, not just its first transaction.

Consortium originates each mandate and coordinates it across its life — from acquisition through hold to exit — working alongside the principal at each stage.

Licensed activities: investment advice, asset management, brokerage, and structuring — are conducted exclusively by our independently licensed partners, matched per mandate to the asset and the situation.

PARTNERS

In markets where we have presence, we cultivate a circle of trusted local practitioners, native and deeply embedded.

As independent experts, they leverage deep local relationships, able to mobilize precisely when a situation moves. This structure preserves our agility and keeps our intelligence grounded.

Our partners span legal and compliance, distribution brokerage, feasibility analysis, asset management, architecture, construction, and financing.

BUSINESS PRINCIPLES

Intellectual Honesty

We demonstrate where a situation could fail, not only where it could succeed, ensuring decisions rest on the full picture, not a pitch.

Opportunity, Not Asset

We assess what a situation actually offers, not what it is labeled as. You see the true opportunity, not just the seller's framing of it.

Bespoke Access, Not Broad Distribution

We work from direct, proprietary deal flow and niche strategies, not assets already recycled through broad auction — so what you're shown hasn't already been priced by a crowd.

Decisions on Your Timeline

We move at the pace the situation requires, whether that is a seller's need to move quickly or a buyer's deliberate timing. We never force an artificial deadline.

ETHICS

Absolute Discretion

Client names, transaction size, and proprietary structures are never used as marketing collateral. Credibility is built on judgment, not on who we've worked with.

Declared Interest

Every mandate states plainly whose interest is represented — buy-side or sell-side, never both without full disclosure to each.

Conviction Over Volume

We do not chase deal flow for the sake of closing. If a situation's hidden risks ultimately outweigh its strategic upside during diligence, we will always recommend walking away.

Some situations move fast.
Some take time. Our
standards remain.

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Japan Market

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