

Financial Modeling Services

Make data-driven decisions for fundraising, business planning, cost-saving, exit-strategies and more with the help of our experts.

| ACME Inc. - Monthly Summary Finan | | | | | | |
|--|----------|----------|----------|----------|----------|--------|
| (all numbers in USD, unless specified) | | | | | | |
| Particulars | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 |
| Revenue | \$2,500 | \$2,518 | \$2,600 | \$1,000 | \$1,579 | |
| ARR | \$30,000 | \$30,216 | \$31,200 | \$19,200 | \$18,948 | |
| Opex | \$1,625 | \$1,637 | \$1,690 | \$3,040 | \$1,026 | |
| EBITDA | \$875 | \$881 | \$910 | \$560 | \$553 | |
| Cumulative EBITDA | \$875 | \$1,756 | \$2,666 | \$3,226 | \$3,779 | |
| Total Liquidity | \$1,675 | \$1,789 | \$2,500 | \$5,000 | \$4,500 | |

| SaaS Metrics | | | |
|------------------|----------|---------------|---------------|
| Particulars | 2023 | 2024 Forecast | 2025 Forecast |
| Gross Margin | 65.00% | 56.00% | 45.00% |
| Cash Burn-Annual | (45,671) | (65,782) | (14,963) |

What is Financial Modeling?

Financial modeling is the process of creating a mathematical representation or simulation of a real-world financial situation or system. It involves constructing a detailed model that projects the financial performance of a business or investment based on various assumptions, historical data, and key financial SaaS drivers.

Our team now provides financial modeling services performed by experts. This will help your startup project future financial performance, enabling you to plan for growth, assess funding requirements, and set achievable targets.

Here's what's included

- 1 2 year financial forecast to enable decision making
- 2 Sensitivity analysis summary (Base case, worst case and best case scenarios)
- 3 Financial SaaS Metrics calculation and analysis
- 4 Projected growth of profitability
- 5 Segment analysis
- 6 Formal stakeholder communication projecting vital metrics & financial line items
- 7 Liquidity analysis
- 8 Assessing funding requirements