# **KNOW YOUR PRODUCT**

**NOVEMBER 2025** 



#### **WHO WE ARE**

Pier 4 REIT, founded in 2020, combines over 100 years of experience from co-founders Darrell, Adam, Michael Ashby, and their team.

The three co-founders along with a strong team have grown the business into an upand-coming leader in the Canadian multifamily industry.

With a strong passion for real estate, the family-run business is rapidly growing and aims to become the preferred choice for advisors in the Canadian low and mid-rise multi-family market.



# COUR STRATEGY REALIZE Locate properties below fair market value to generate returns REVITALIZE Operational improvements allow asset to cash flow efficiently RETURN Short and long-term returns via NAV growth and special distributions



# **TARGETED ANNUAL RETURNS: 12-15%**

# **OFFERING DETAILS**

AS OF SEPTEMBER 30, 2025



	Class A	<b>Class A</b> Front Load	Class C	Class F	<b>Class D</b> LP Units	Class W LP Units
FUNDSERV CODES	BEL3201	BEL3202	BEL3203	BEL3205	BEL3250	BEL3251
*TARGETED RETURN	8% targeted net distribution per annum	8% targeted net distribution per annum	8% targeted net distribution at invested unit price per annum	8% targeted net distribution per annum	8% targeted net distribution per annum	8% targeted net distribution per annum
	12% - 15% targeted total net annual return	12% - 15% targeted net distribution per annum	12% - 15% targeted total net annual return	12% - 15% targeted total net annual return	12% - 15% targeted total net annual return	12% - 15% targeted total net annual return
DISTRIBUTION FREQUENCY	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly
PRICE PER UNIT	NAV	NAV	NAV	NAV	NAV	NAV
MINIMUM INVESTMENT	\$10,000 (RRSP, RIF, LIRA, TFSA, RESP - eligible)	\$10,000 (RRSP, RIF, LIRA, TFSA, RESP - eligible)	\$25,000 (RRSP, RIF, LIRA, TFSA, RESP - eligible)	\$10,000 (RRSP, RIF, LIRA, TFSA, RESP - eligible)	\$25,000	\$100,000
DRIP	Yes (2% discount per each unit at the current market price)	Yes (2% discount per each unit at the current market price)	Yes (2% discount per each unit at the current market price)	Yes (2% discount per each unit at the current market price)	Yes (2% discount per each unit at the current market price)	Yes (2% discount per each unit at the current market price)
REGISTERED PLANS	Eligible	Eligible	Eligible	Eligible	Non-Eligible	Non-Eligible
CARRIED INTEREST	70% (Investors) / 30% (Management)	80% (Investors) / 20% (Management)	80% (Investors) / 20% (Management)	80% (Investors) / 20% (Management)	80% (Investors) / 20% (Management)	80% (Investors) / 20% (Management)
	(Hurdle Rate of 8%)	(Hurdle Rate of 8%)	(Hurdle Rate of 8%)	(Hurdle Rate of 8%)	(Hurdle Rate of 8%)	(Hurdle Rate of 8%)
MER	1.92%	1.92%	1.67%	0.92%	1.67%	0.92%
SELLING COMMISSIONS	Up to 6.5% 10% carried interest	Negotiable (on the principal amount of a Subscriber's investment) 1% trailer fee	Up to 4.5% 0.75% trailer fee	No Commissions No Trailer fees	Up to 4.5% 0.75% trailer fee	Up to 5.5%
REDEMPTION SCHEDULE	Year 1 Year 2 92% 94% Year 3 Thereafter 96% 100%	6 Months 3% short term trading fee added to redemption Thereafter 100%	Year 1 Year 2 92% 94% Year 3 Thereafter 96% 100%	6 Months 3% short term trading fee added to redemption Thereafter 100%	Year 1         Year 2           92%         94%           Year 3         Year 4           96%         97%           Year 5         Thereafter           98%         100%	Year 1 Year 2 97% 98% Year 3 Thereafter 99% 100%
REDEMPTION RIGHTS	Redemption Notes:		000 per quarter OR 0.1 f redemption requests gistered plans			



<sup>\*</sup>Rate of return may be affected by fees, please refer to the Offering Memorandum. DRIP is elected by the unit holder (item 5.6 of the OM and the subscription agreement generally).

<sup>\*\*</sup>Annual returns are calculated based on the initial subscription date of June 24, 2020.
\*\*\*Pier 4 Real Estate Investment Trust internal data (unaudited); Returns are based on an initial \$10.00 NAV. Assuming Initial Investment is \$100,000.00.

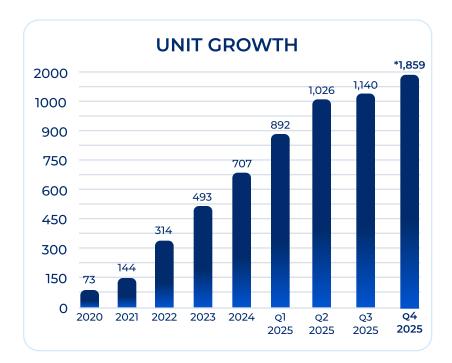
<sup>\*\*</sup>Substainers have investment irrust internal data (unaudiced), returns are based on an initial \$10.00 NAV. Assuming initial investment is \$10,000.00.

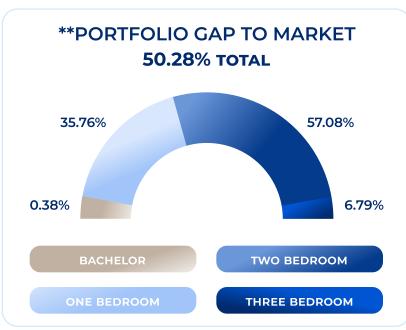
\*\*Disclaimers. Rate of return may be affected by fees, please refer to the Offering Memorandum. DRIP is 60 of the OM and the subscription agreement generally). The data provided represents historical performance and should not be relied upon as an indicator of future outcomes. Results may vary over time. Returns do not include reinvestment in the calculation. (‡) Indicates values shown on an annualized basis. Data is current as of September 30, 2025, unless specified otherwise.

‡ All information contained herein, while obtained from sources which are believed to be reliable, is not guaranteed as to its accuracy or completeness. It is important for an investor to consider the particular risk factors that may affect the industry in which it is investing and therefore the stability of the distributions that it receives. The risks involved in this type of investment may be greater than those normally associated with other types of investments. Please refer to the Offering Memorandum for a further discussion of the risks of investing in the Trust. Please note that the Inception date reflects from June 2020.

# **PORTFOLIO METRICS**







# BENEFITS OF INVESTING WITH US:



#### **MONTHLY INCOME**

Anticipated monthly distributions through cash or DRIP



#### **VALUE CREATION**

Investing in properties with identified valueenhancement opportunities



#### LOW VOLATILITY

Potentially reduced volatility in investment period



# SPECIAL DISTRIBUTIONS

Distribute a minimum of 30% of excess profits upon property refinancing or sale



#### **DIVERSE PORTFOLIO**

Easy access to professionally managed real estate investments



#### LONG TERM GROWTH

Long-term growth driven by our value add strategies in multi-family investments



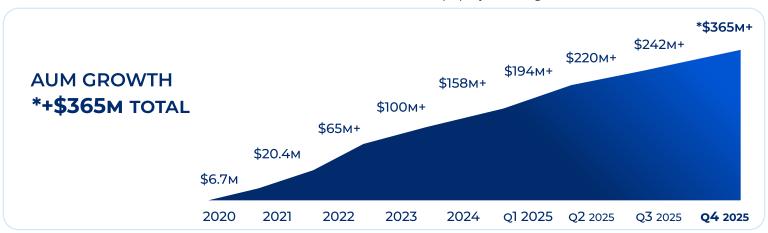
#### **SENIOR MANAGEMENT**

Experienced management with corporate governance



# DISCOUNT ON REINVESTMENT

Reinvested distributions get a 2% discount on unit cost



## **PORTFOLIO KPI**





PRICE PER UNIT

**NAV** 



**OCCUPANCY RATE** 

96.67%

**TARGETED** DISTRIBUTIONS

8.00%

AVG. APPRAISED CAP RATE

4.58%

LOAN TO VALUE

66.21%

### THE FOLLOWING PORTFOLIO METRICS COMPARE Q3'25 TO Q3'24.

[AS OF SEPTEMBER 30, 2025]

PORTFOLIO PERFORMANCE	Q3 2025	Q3 2024	VARIANCE
OVERALL PORTFOLIO OCCUPANCY [1]	96.67%	97.48%	(0.81%)
OVERALL PORTFOLIO NET AVERAGE MONTHLY RENTS	\$1,222	\$1,212	\$10
OPERATING REVENUES [2]	\$9,879,932	\$5,663,504	\$4,216,428
NOI <sup>[2]</sup>	\$4,762,784	\$3,070,993	\$1,691,791
NOI MARGIN [2]	48.21%	54.22%	(6.01%)
AVERAGE RENTS BY SUITE TYPE	Q3 2025	Q3 2024	VARIANCE
AVERAGE RENTS BY SUITE TYPE BACHELOR	Q3 2025 \$1,129	Q3 2024 \$759	VARIANCE \$370
	•	•	
BACHELOR	\$1,129	\$759	\$370
BACHELOR 1 BEDROOM	\$1,129 \$1,110	\$759 \$1,056	\$370 \$54

#### THE FOLLOWING FINANCIAL METRICS COMPARE Q3'25 TO Q4'24.

PORTFOLIO PERFORMANCE	Q3 2025	Q4 2024	VARIANCE
MORTGAGE DEBT TO GROSS BOOK VALUE	66.21%	65.61%	0.60%
WEIGHTED AVERAGE MORTGAGE INTEREST RATE [3]	4.71%	4.06%	0.65%
AVERAGE TIME REMAINING ON LOANS (YEARS) [3]	3.92	5.05	(1.13)
INTEREST COVERAGE (TIMES) [4]	1.23	1.47	(0.24)
REVENUE GAP TO MARKET	50.28%	54.48%	(4.20%)

ASSETS UNDER MANAGEMENT	\$242.6м	\$158.8м
growth in aum – q3'25 vs q4'24	53%	
growth in operational revenue – Q3'25 vs Q3'24	<b>74</b> %	
GROWTH IN NOI – Q3'25 VS Q3'24	55%	

<sup>[1]</sup> Leased units as of September 30, 2025, and September 30, 2024.

<sup>[2]</sup> Based on trailing 12 months. Q3 2025 NOI exclusive of \$4,393,877 of capital expenditure (Q3 2024 - \$1,609,733) related to betterment of investment properties and in-suite renovations.

<sup>[3]</sup> Measures are not defined by IFRS, do not have standard meanings and may not be comparable with other industries or companies.

<sup>[4]</sup> Based on rolling 12 months.

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Past Performance: The past performance may not be repeated as there is no guarantee of performance year over year. Investing can involve significant risks and the value of the investments may go up or down resulting in inconsistent results year over year. For more information, please review the offering memorandum dated September 2, 2025.

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Disclaimer: This is not a formal offering document. Prospective purchases of this investment opportunity will be provided with a formal Offering Memorandum and will need to be qualified for investment prior to making any investment. No person has been authorised to give any information or to make any representation not contained in the formal Offering Memorandum. No securities regulatory authority or regulator has assessed the merits of the proposed offering or reviewed the formal Offering Memorandum. This investment opportunity is speculative and is subject to risk factors.

There is a risk that any investment made will be lost entirely or in part. Only prospective investors who do not require immediate liquidity of their investment and who can afford the loss of their entire investment should consider this investment. Please refer to the below and the Offering Memorandum for our advisory on forward-looking statements. Certain statements contained herein as they relate to Pier 4 Real Estate Investment Trust ("Pier 4", "Pier 4 REIT") and related parties and their respective views or predictions and their business operations and strategy, are "forward-looking statements" in under applicable Canadian securities laws. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, objectives, assumptions or fluure events or performance are forward-looking statements are only prediction, "statements are only prediction," statements are only repredict, "potential," 'targeting," 'target," 'intender, 'roultire, "onliciter," continuer, or other comparable terminology. These statements are only predictions. Undue reliance should not be placed on these forward-looking statements are only predictions, forecasts, projections and other forward-looking statements will not occur and may cause actual results or events to other comparable terminology. These statements are only predictions, fore