

## **JOB DESCRIPTION:**

Program Manager for Biomedical Innovation and Partnerships Development

## **ROLE OVERVIEW:**

**Position Summary:** As a Program Manager for Building Alliances and Partnerships in a biomedical research and innovation virtual network, your primary responsibility will be to foster collaborations, establish strategic alliances, and facilitate networking opportunities within the virtual network. You will work closely with researchers, scientists, entrepreneurs, industry professionals, and other stakeholders to connect and engage them in collaborative efforts that drive biomedical research and innovation forward.

## **KEY RESPONSIBILITIES:**

- **Biomedical Research and Innovation Program Design and Delivery:** Plan and oversee the entire lifecycle of program design, implementation, and evaluation. Develop and manage program budgets, ensuring efficient allocation of resources and adherence to funding guidelines
- **Alliance and Partnership Development:** Identify, establish, and maintain strategic alliances and partnerships within the biomedical research and innovation virtual network. Collaborate with key stakeholders to develop joint initiatives, promote knowledge sharing, and facilitate synergistic collaborations
- **Networking and Community Building:** Create and nurture a vibrant community within the virtual network by organising events, webinars, virtual conferences, and other networking opportunities. Facilitate connections between members, encourage engagement, and foster an environment conducive to collaboration and innovation
- **Collaboration Facilitation:** Proactively identify opportunities for collaboration and match potential partners within the virtual network. Assist in identifying shared research interests, facilitating introductions, and supporting the development of collaborative projects
- **Resource Sharing:** Promote the sharing of resources, expertise, and best practices within the virtual network and programs. Facilitate the exchange of knowledge, tools, and technologies to accelerate biomedical research and innovation. Identify and leverage existing resources to support network members' needs
- **Relationship Management:** Cultivate strong relationships with network members, understanding their research interests, needs, and capabilities. Provide ongoing support and guidance to foster successful collaborations and address any challenges that arise
- **Strategic Communications:** Work with the communication manager to develop and implement communication strategies to raise awareness of the virtual network's activities, achievements, and opportunities. Prepare regular updates, newsletters, and other materials to keep members informed and engaged
- **Performance Monitoring and Evaluation:** Establish metrics and indicators to measure the impact and effectiveness of the virtual network's alliances and partnerships. Monitor progress, evaluate outcomes, and identify areas for improvement or further support
- **Stakeholder Engagement:** Engage with external stakeholders, including academic institutions, research organisations, industry partners, funding agencies, and policymakers. Identify potential collaborators and strategic partners outside the network to expand collaboration opportunities and strengthen the network's influence
- **Stay Current with Research and Innovation:** Stay abreast of the latest advancements, trends, and emerging technologies in the biomedical research and innovation field. Continuously update knowledge to inform decision-making, identify opportunities, and provide guidance to network members

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## QUALIFICATIONS AND SKILLS:

- A master's degree (MSc, MS, M.Tech.) with 8 years of experience or a Ph.D. with 5 years of experience in a relevant field (biomedical sciences, life sciences, or a related discipline)
- Strong understanding of the biomedical research and innovation landscape, including virtual networks and collaborative platforms
- Excellent networking and relationship-building skills, with the ability to connect with diverse stakeholders and foster collaboration
- Strong project management skills, with the ability to plan, execute, and monitor initiatives in a virtual environment
- Experience in alliance and partnership development, preferably in the biomedical research and innovation field or related areas
- Exceptional communication and interpersonal skills to effectively engage and communicate with stakeholders virtually
- Strategic thinking and problem-solving abilities, with the capacity to identify opportunities, anticipate challenges, and develop innovative solutions
- Familiarity with virtual collaboration tools and platforms, as well as proficiency in digital communication and virtual event organisation
- Ability to work independently and collaboratively in a dynamic and fast-paced environment
- Passion for advancing biomedical research and innovation through collaboration and networking

## EXPECTED SALARY:

Commensurate with experience

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To apply, Email us at: [careers@blockchainforimpact.in](mailto:careers@blockchainforimpact.in)