Christopher Kalil

Marketing Manager

Contact

Portfolio Website

LinkedIn Profile

christopherkalil114@gmail.com

(289) 828-5931

Skills

Design: Mobile & desktop design, Personas, Prototypes, Storyboards, Video editing

Research: Usability tests, Interviews, Surveys, Contextual Inquiry, Data analytics, SEO

Technical: Adobe Suite, Webflow, WordPress, Figma, HubSpot, JavaScript, Semrush

Project Management: CRM competency, Marketing campaign coordination, Project coordination, Business optimization

Activities & Certifications

Solo Charity Runs

Feb. & Oct. 2023, Apr. 2024 • Stratford, ON

- Organised and ran 3 charity marathons.
- Raised over \$2,300 for charities.
- Received Domino Pizza Stratford honor of Hometown Hero from 107.7 2dayFM.
- <u>Link to Stratford Times article</u> (p. 17).

Burlington Teen Tour Band

Apr. 2011 - Jan. 2018 • Burlington, ON

- Section leader
- Executive council member
- Trumpet fanfare leader

Creator's Collective Student Club

Sept. 2022 - May 2023 · Stratford, ON

Video editor and producer

Certifications

- TCPS2

Experience

Zaag University | Social Media & Marketing Manager

Jul. 2025 - Present • Toronto, ON

- Leading End-to-End Content Strategy and Publishing across social, blog, posting, and monitoring campaigns to grow audience/engagement while keeping a consistent visual brand model throughout all brand content.
- Built and Maintain Zaagu.ca; driving ongoing on-page/technical SEO and site performance; tracking KPIs and using analytics to iterate content and campaigns.
- **Streamlining Projects** with spreadsheets/CRM pipelines to keep projects organized and on schedule within an interprofessional team setting.

Scale Selling | Digital Marketing Specialist

Jan. - Jun. 2025 · Mississauga, ON

- Partnered with Canadian & International Clients to facilitate client onboarding, implemented and completed strategic marketing plans geared towards maximizing client reach, online visibility, keywords and to strengthen organic web traffic performance for all online channels.
- Enhanced Client Social Media Presence and SEO Strategy across websites, blogs, social media posts, press releases, local listings and social media platforms improving client's chances to rank on SERP for relevant leads.
- Designed and Coordinated Advertising Campaigns (Facebook Ads, Google Ads) in conjunction with the client's input and their personalised marketing objectives.
- Utilized AI-Enhanced Tools to audit client websites, analyze SEO, develop keyword strategies, and identify blind spots across multiple markets.

Stormflow Surfacing | Business Development Manager (Internship) Apr. – Sept. 2023 • Stratford, ON

- **Designed and Developed** over 50 pieces of user-focused digital content, including video interviews, a promotional sweepstakes, and multiple online advertisements which enhanced brand visibility and improved audience engagement.

- **Collaborated with Cross-Functional Team** to create informative video series, meant to guide contractors when installing product, improving production efficiency.
- Contributed to Optimizing Customer Journey and coordinating project requests through CRM, leading to the successful acquisition of 92 sales agreements.
- **Enhanced Social Media Following** by 17.8%, leveraging UX principles to better align content with stakeholder trends, resulting in an increase in Instagram interactions.

Education

University of Waterloo | Bachelor of Global Business and Digital Arts Class of 2024 (4-year program) • Waterloo, ON; Stratford, ON

- Was recognized on Dean's Honour List for academic excellence.
- Developed creative, technical, and business skills through design-based learning.
- Integrated hands-on UX design with Sunlife Financial for capstone project.

Mohawk College | Occupational Therapist & Physiotherapist Assistant Class of 2019 (2-year program) - Hamilton, ON

- Learned how to advocate for differently abled individuals in creative processes.
- Strengthened research skills, emotional intelligence, critical thinking, conflict resolution skills, and time management.