

# The Product Manager's OKR Kit

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A practical toolkit for PMs who want sharper goals, stronger alignment, and better execution.

## Fill-in-the-Blank OKR Template

**Objective:** (What's the outcome you want to achieve?)

- KR1: (What measurable result shows you're making progress?)
- KR2: (Another quantifiable, outcome-based signal)
- KR3: (One more clear result to track impact)

#### **Example fill-in:**

Objective: Improve user retention on mobile

- KR1: Increase 4-week retention from 30% → 50%
- KR2: Boost daily active users by 20%
- KR3: Launch 3 new stickiness features by Q3

## 10 New PM-Specific OKR Examples

(Not included in the article),

## Customer Insights

Objective: Deepen understanding of user pain points in onboarding

- KR1: Complete 15 recorded user sessions across 3 segments
- KR2: Map top 5 drop-off causes to behavioral data
- KR3: Create insight briefs for 2 high-impact onboarding flows

## **M** Roadmap Confidence

**Objective:** Improve team confidence in roadmap prioritization

- KR1: Run 2 prioritization workshops with design and engineering
- KR2: Score 100% of backlog items using defined criteria

• KR3: Remove or de-prioritize 20% of low-alignment features

## Strategic Alignment

**Objective:** Ensure Q4 roadmap directly supports company goals

- KR1: Link 100% of roadmap items to strategic themes
- KR2: Run exec alignment session by end of Week 2
- KR3: Publish updated roadmap for stakeholder review

## Product Marketing Collaboration

Objective: Tighten launch coordination with GTM team

- KR1: Align on 3 key messaging points for upcoming launch
- KR2: Share product briefs 2 weeks pre-release
- KR3: Support PMM in hosting 2 customer enablement webinars

#### Al & Innovation

**Objective:** Explore new AI capabilities for product differentiation

- KR1: Test 2 ML-based features with alpha users
- KR2: Conduct 5 user interviews focused on AI expectations
- KR3: Define 1 Al concept for roadmap inclusion

## Metrics Ownership

**Objective:** Build a stronger metrics-driven culture in the product org

- KR1: Define success metrics for 100% of Q3 features
- KR2: Add metric cards to all specs in Notion
- KR3: Host 1 internal session on product metrics 101

## **W** UX Optimization

**Objective:** Improve UX for power users in core dashboard

KR1: Reduce time-to-action by 25% in usability tests

- KR2: Identify and redesign 3 friction-heavy UI flows
- KR3: Increase task completion rate from 75% → 90%

#### Launch Process

**Objective:** Standardize our feature launch process

- KR1: Document a 5-step launch checklist with cross-functional input
- KR2: Apply checklist to 100% of Q2 launches
- KR3: Score 80%+ team satisfaction in launch retro

## Customer Support Collaboration

**Objective:** Reduce feature-related support tickets

- KR1: Identify 3 top drivers of feature confusion
- KR2: Add contextual help to 5 high-friction UI elements
- KR3: Reduce ticket volume on new features by 30%

### **←** Tech Collaboration

**Objective:** Improve product/engineering partnership

- KR1: Set joint product/eng OKRs for 100% of Q3 features
- KR2: Complete 90% of specs with engineering input before kickoff
- KR3: Conduct 2 cross-functional retros by quarter-end

## PM's OKR Strategy Alignment Checklist

Use this checklist before locking in any OKR:

☐ Does this objective tie back to a company or product strategy?
☐ Is the outcome meaningful for your users or business?
☐ Are all key results measurable and time-bound?
☐ Are you avoiding tasks in disguise (e.g. "launch X")
☐ Will the team know what success looks like by reading it?

Bonus tip: If your team needs a "why" to care, your OKR probably isn't strategic enough.

## How to Review OKRs in Sprint Planning

Make it part of the rhythm, not another meeting. Here's a fast async-friendly format:

#### 1. Before Sprint Planning

- o Review your OKRs and check what's on track / at risk
- Drop a 1-sentence update under each KR

#### 2. During Planning

- Ask: "Which tickets contribute directly to our OKRs?"
- Trim anything that doesn't ladder up

#### 3. After Planning

- o Re-share OKRs with linked projects for visibility
- Keep it top of mind in the team's Slack/Notion/Board

#### **Final Note**

OKRs won't magically solve every product challenge—but they will give you clarity, direction, and a shared definition of success. The strongest PMs use OKRs not just to track progress, but to lead teams with focus.

Start small. Keep it simple. And treat every quarter as a chance to get sharper.

# Try OKRs Tool

If you're tired of juggling spreadsheets or bloated tools, check out <u>OKRs Tool</u> — a lightweight platform built for fast-moving product teams.

- Clean, async-friendly interface perfect for remote teams
- Connect work to outcomes link initiatives directly to key results
- Al-suggested objectives and key results so you're never starting from a blank page

No clutter. No bloat. Just practical OKR tracking that fits how product teams actually operate.

<u>Try OKRs Tool Free</u> → No credit card required.