

Governed Intelligence: The Trust Engine for AI-Driven Wealth Management

Clarista for Wealth Management

Why Trust is the Foundation for Scalable,
Personalized Advice

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Unblock Knowledge

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Clarista for Wealth Management

EXECUTIVE SUMMARY

Wealth management is entering an AI-driven era where data quality and trust determine success. Yet most firms remain held back by fragmented systems, inconsistent data, and manual compliance burdens. Advisors spend more time gathering information than giving advice.

Clarista changes this.

It turns scattered data into governed, explainable intelligence—so every advisor insight is reliable, compliant, and ready to scale.

KEY OUTCOMES

- Advisors: Prepare 3× faster and focus on strategy, not data cleanup.
- Compliance Teams: Gain full audit lineage and instant traceability for every recommendation.
- CIOs / CTOs: Reduce integration drag with a scalable, AI-ready data foundation.
- Clients: Receive transparent, personalized advice backed by verifiable data.

Clarista shifts wealth management from fragmented information to governed intelligence—a single, trusted foundation for every decision, every conversation, and every client.



THE MODERN WEALTH CHALLENGE

Wealth advisors face more demands than ever before. Firms must handle risk, give advice to more clients, and meet higher expectations; all while dealing with outdated technology.

Fragmented Ecosystems Undermine Trust

Wealth management firms use multiple custodians, CRMs, planning tools, and communication platforms. Each holds only a piece of client truth, i.e., accounts here, notes there, KYC documents in another silo. This patchwork prevents advisors from seeing a truly unified client view, limiting the speed and depth of advice.



Escalating Regulatory Burden

Compliance costs remain among the highest overheads in advisory operations, with firms spending over 30% of their total wage bill on compliance. The compliance software market could reach USD 1.66 billion by 2030. Rising standards in suitability, documentation, audit trails, and transparency create operational drag, forcing advisors to spend less time advising and more time documenting.

Rising Client Expectations Demand Hyper-Personalization

Clients, from HNW to mass-affluent, want more than generic portfolios. They expect personalized advice, real-time insights, transparent fees, and clear value. Legacy systems and manual processes cannot scale to this level of bespoke service.

The Unstructured Data Black Hole and Unmanaged Risk

The main barrier to AI in wealth management isn't technology; it is its data. Experts estimate that 80% of critical client information, such as emails, PDFs, and meeting transcripts, is unstructured and siloed. Firms that skip governance risk low adoption, poor outcomes, and regulatory trouble.

WHY GOVERNANCE MATTERS BEFORE AI

Jumping to “advisor copilot” or “gen-AI chat assistant” is tempting. But without proper data governance, these efforts often become black boxes or abandoned proofs of concept.

Trust and Explainability are Non-Negotiable

Clients entrust their life savings to advisors, and regulators demand accountability. While 80% of wealth organizations see AI as vital (PwC), growth depends on explainable results. Data must be accurate, accessible, and every step from input to recommendation must be traceable.



Governance is the Audit Trail: Field-Level Lineage

Governance is more than encryption or access controls. It provides field-level lineage: instantly showing which document informed an insight, which data version was used, or the assumptions behind a recommendation.

Without this infrastructure, the AI-driven recommendation is an unacceptable black box, a critical compliance failure waiting to happen. The ability to trace every output to its source data provides the necessary compliance proof around suitability and documentation.



80%

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30%

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THE CLARISTA ARCHITECTURE: ENGINEERED FOR TRUST

Step	Function	Outcome
Represent	Unify structured (custodian feeds, CRM fields) and unstructured (emails, PDFs, meeting notes) data across all sources.	A single, governed client-master record.
Trust	Enforce Governed Intelligence: dynamic data lineage, freshness, access policies, compliance checks, and field-level quality rules.	Transparent, auditable foundation.
Enrich	Apply AI and contextual models (client intent, life events, investment signals) to convert raw data into intelligence.	From raw data to actionable advisor insight.
Deliver	Activate insights via advisor dashboards, CRM workflows, APIs, and client-facing apps—with explainable “why” logic.	Personalized, compliant, scalable outputs.

THE CLARISTA APPROACH

Represent - Unify Data

Clarista connects account systems, client management tools, planning platforms, document storage, and communication records, combining structured and unstructured information into a single, connected view. The result: advisors get a full view of their client, without missing data.



Trust - Enforce Governance

Within the unified fabric, Clarista implements the dynamic governance layer:

- **Lineage Tracking:** Each data point is tagged with origin, timestamp, and version.
- **Access Policies:** Firm-, team-, and advisor-level controls ensure appropriate visibility.
- **Trust Checks:** Data-quality metrics (completeness, freshness, anomalies) monitor health in real time.
- **Compliance Engine:** Documentation of rules that allow audit-trail capture and real-time adherence.

Enrich - Intelligence Layer

With strong rules and controls, Clarista runs smart models that, for example, spot upcoming changes in money flows, life events, tax opportunities, and investment risks. Advisors receive suggestions such as “Client X’s promised gift is due in 90 days. Consider a donor-advised fund,” with data sources clearly cited.

Deliver - Activation

Insights appear in client dashboards, meeting notes, action reminders, and on client websites. Each suggestion includes its rationale and the source of the data, so advisors and compliance can quickly review the sources, logic, and details involved.

USE CASES FOR WEALTH FIRMS

Client Intelligence: Proactive Personalization

Firms get a single, up-to-date view of the client: investment holdings from different providers, records of past conversations, notes on life events, and external information. This gives:

- Proactive opportunity identification (e.g., generational wealth transfer, stock windfalls, upcoming tax events).
- A higher level of personalization regardless of client size.



Compliance by Design: The Strategic Enabler

Clients, from HNW to mass-affluent, want more than generic portfolios. They expect personalized advice, real-time insights, transparent fees, and clear value. Legacy systems and manual processes cannot scale to this level of bespoke service.

Advisor Copilot: Capacity Generation

Advisors have more time for client relationships and strategy. Firms that use AI effectively can save 25-40% of their costs. (McKinsey & Company)

- Meeting brief generation in minutes (versus hours).
- Action cards and alerts for high-value clients or risk events.
- Intelligent summaries of documents, portfolios, and external signals.



Enterprise Control: Scalable Architecture

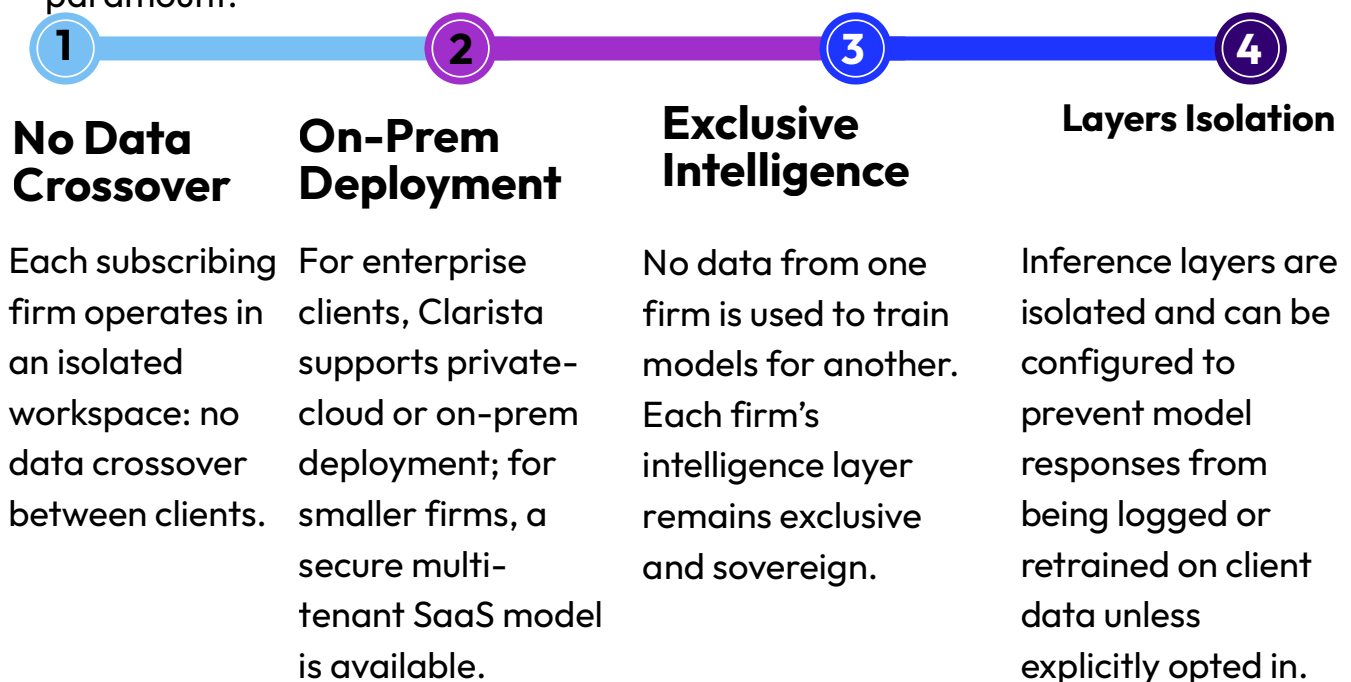
Enterprise firms such as RIAs, family offices, wealth divisions of banks would benefit from Clarista's scalable architecture:

- Federated Workspaces: Supporting multiple advisor teams, multiple regions, and regulatory jurisdictions.
- Zero-Copy Architecture: Data remains securely where it is, with governance hooks that overlay it logically.
- Private-cloud or on-prem deployment options are supported for enterprise clients.



DATA SECURITY & PRIVACY MODEL

Clarista is built with financial services-grade security, privacy, and isolation as paramount:



This structure enables wealth firms to adopt advanced AI/ML capabilities without compromising compliance, data sovereignty, or client trust.

OUTCOMES ACROSS THE WEALTH ECOSYSTEM

Stakeholder	Impact
Advisors	3 times faster prep time; deeper, verifiable insights; more client-touch scalability.
Chief Compliance Officers (CCOs)	Automated lineage and audit-trail; reduced risk and manual overhead.
Chief Investment/Technology Officers	Fewer custom integrations; governed, AI-ready data fabric.
Clients	Personalized, timely insights; transparent reasoning; stronger advisor trust.

Almost 80% of asset and wealth-management firms expect AI to fuel revenue growth, and 84% say it will improve operational efficiency.



80%

Asset and wealth management firms expect AI to fuel revenue growth

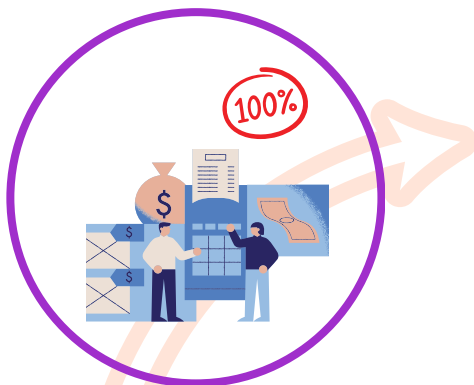


84%

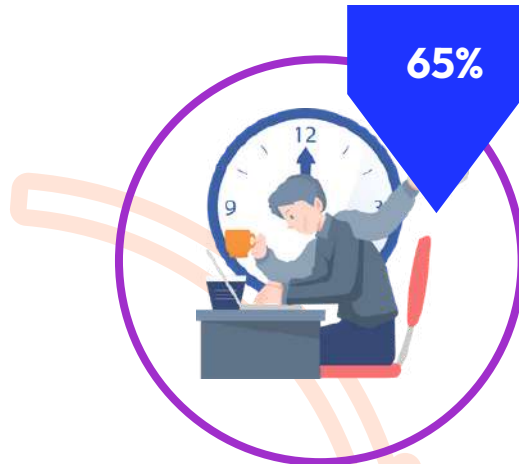
says AI will improve operational efficiency

RIA TRANSFORMATION: FROM DATA FRAGMENTATION TO SCALABLE INTELLIGENCE

A mid-sized Registered Investment Advisor (RIA) managing USD 5 billion in assets consolidated data from three custodians and two CRMs into Clarista's governed intelligence layer. Within 12 weeks, they:



Achieved a single client-master record for 100% of high-touch clients.

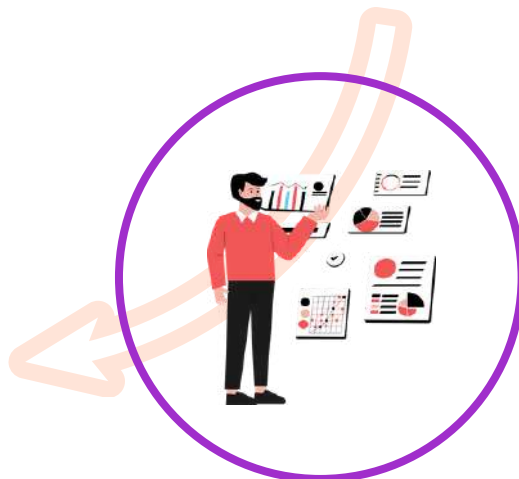


Reduced meeting prep time by 65% through automated briefs and alerts.

30% compliance overhead reduction



Gained full audit-trail visibility and real-time compliance snapshots, reducing compliance overhead by 30%.



Captured new actionable insights at scale, generating cross-sell opportunities they previously missed.

The firm regained advisor capacity, significantly improved the client experience, and firmly transitioned compliance into a strategic support role.

FROM FRAGMENTED DATA TO FINANCIAL CLARITY



Governed Data Backbone

- Sync-Bus keeps every system aligned
- Unified View gives one truth for every client
- Zero-Copy means data never leaves your walls
- Reporting for compliance and management alike
- Governed and cataloged by design

Advisor Insights

- Wealth Map reveals asset patterns instantly
- Household 360 connects every relationship
- Client Briefs generate personalized updates
- Market Pulse brings daily podcasts and insights
- Q&A diagnoses portfolio risk in real time

THE FUTURE: INFORMED-FIRST WEALTH MANAGEMENT

The shift is underway: from “ask-first” (client asks, advisor fetches data, builds portfolio) to “informed-first” (advisor receives intelligence, prepares insight, initiates conversation). With Clarista, firms move from being reactive information processors to proactive insight deliverers.



THE RESULT

Clarista empowers this transformation. By placing governed intelligence at the heart of advisor workflows, firms can offer differentiated service at scale, without sacrificing trust or control.

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Clarista is the platform for contextual intelligence that unblocks the knowledge trapped inside your enterprise. We don't just connect or catalog data; we literally create new, decision-ready intelligence from the documents, messages, and systems that define your business. This involves discovering entirely new data assets from both structured and unstructured sources, identifying previously unknown opportunities and risks, and ensuring that the most up-to-date and appropriate AI governance is in place. With built-in real-time governance and explainable outputs, Clarista ensures that what AI produces can be trusted, reused, and scaled across every workflow, product, or decision. From wealth management to insurance to vertical AI builders, Clarista empowers teams to move with confidence on newly created data they can govern from the start.

Unblock Knowledge.

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