



DUST COLLECTION THAT DELIVERS

A Dealer's Guide to New
Baghouse Technologies

April 22, 2025 Webinar





Tyrell Stirling
Legend Specialist
Co-Speaker



About Us

US Duct is a ductwork and waste collection management manufacturer.

- Founded in 2013
- American-owned and operated with two locations in the Triad area, North Carolina
- Legend is our innovative waste solutions product line.
- Our goal is to make ductwork and waste management easy for you!



Brandy Newcomb
VP of Sales & Operations
Co-Speaker



Jameson Ross
Chief Engineer
Co-Speaker



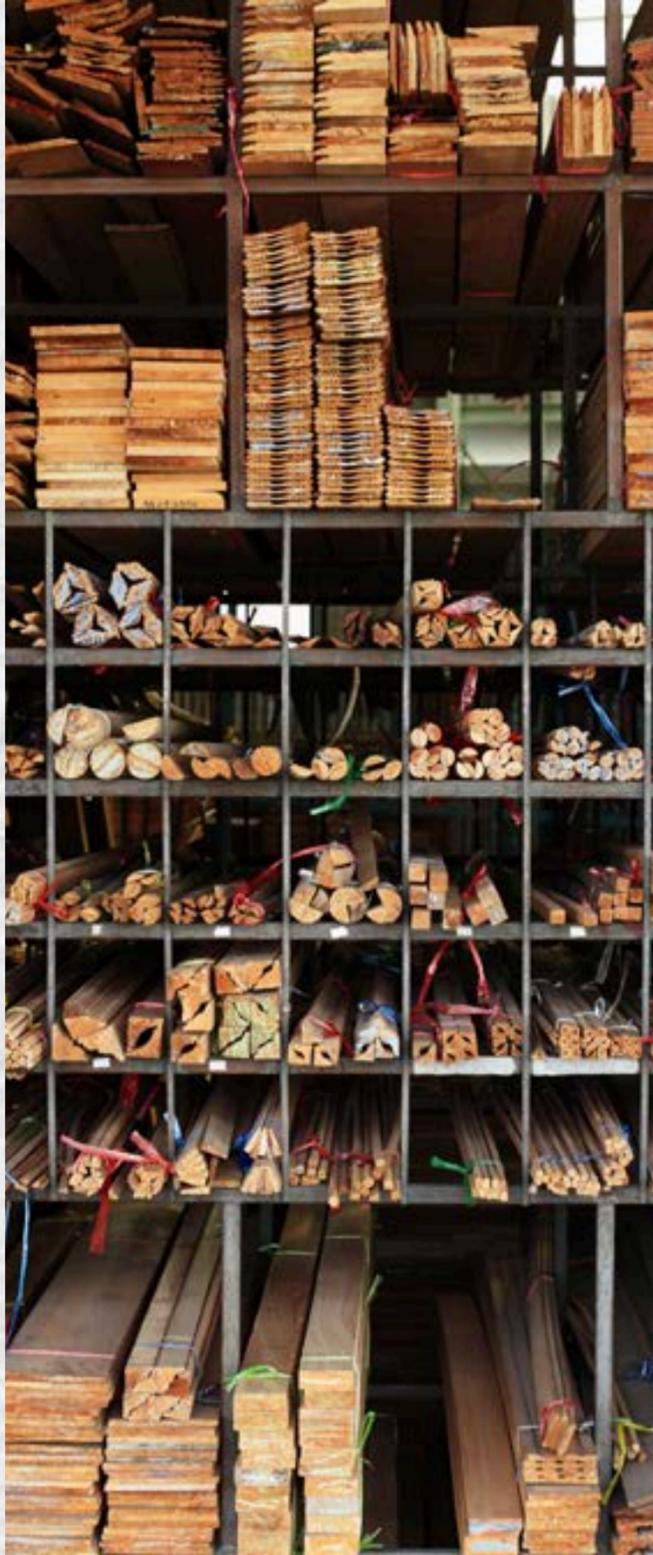
Kyle Holliman
Chief Sales Officer
Co-Speaker



Jeremy Poague
Owner and Account Manager Air
and Process Equipment Co.
Guest Speaker



Alisa Watlington
Marketing Director
Moderator



Agenda

1. Biggest Headaches for End Users Now
2. What's Broken About Traditional Baghouse Setups?
3. How do you explain ROI to a customer who just wants the cheapest collector?
4. How to sell smarter systems
5. Baghouse Innovations 2025
6. Worst & Best Installs
7. Q & A

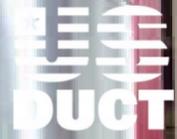
POLL

“What’s the biggest dust collection headache your customers face?”

DISCUSSION

So What's Broken About Traditional Baghouse Setups?





QC HOPPER DEMO

20 min → 45 sec downtime; no more bags; pneumatic lift



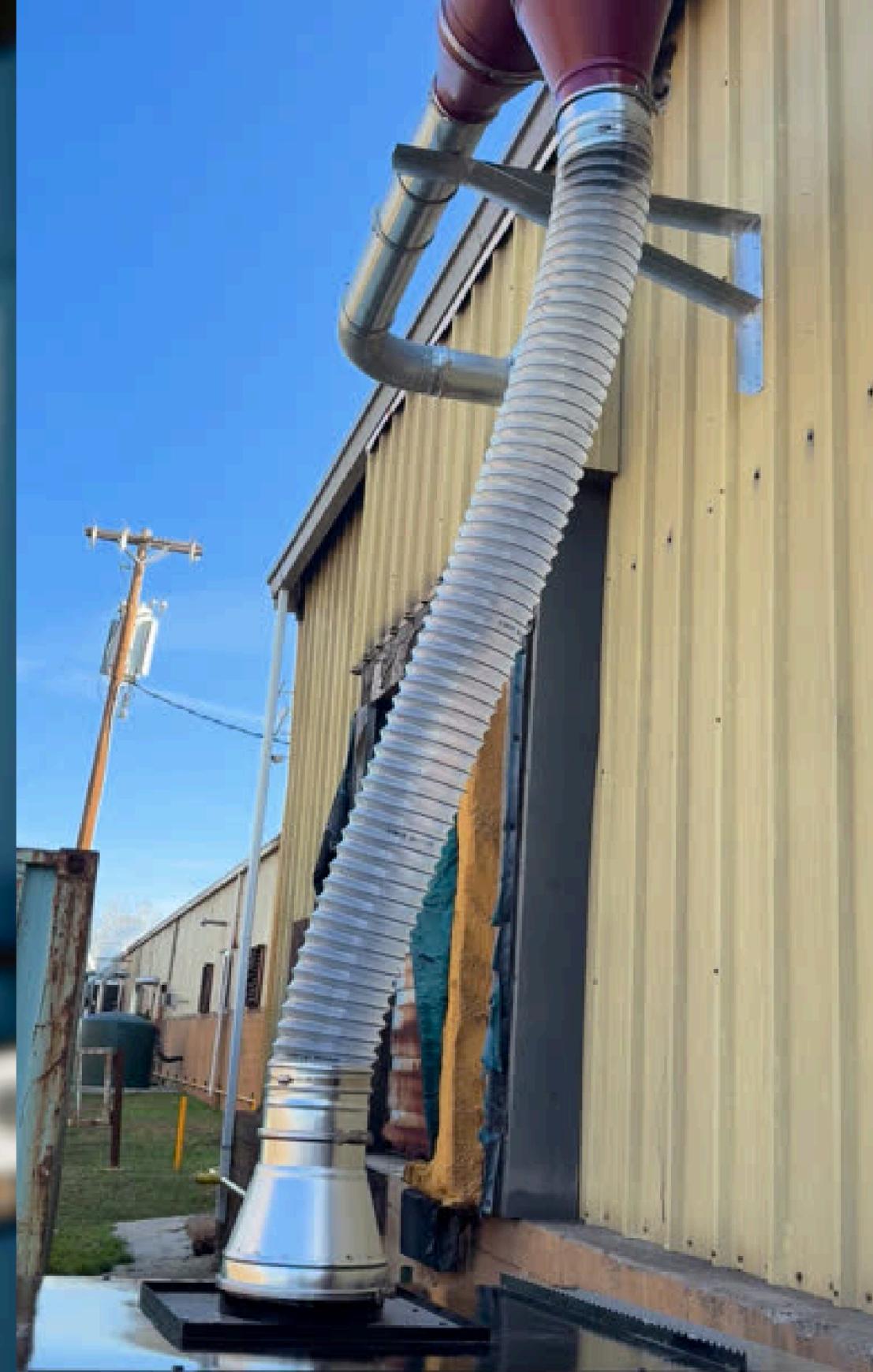


HELPING DEALERS SELL SMARTER SYSTEMS

HOW DO YOU EXPLAIN ROI TO A
CUSTOMER WHO JUST WANTS
THE CHEAPEST COLLECTOR?



HELPING DEALERS SELL
SMARTER SYSTEMS:
BAGHOUSE INNOVATIONS 2025



WORST VS BEST INSTALLS

Q & A

With the audience

BAGHOUSE



QC HOPPER

HAPPY CUSTOMERS

“Incorporating an inline separator to our dust systems has been a production saver. The large 2-yard hopper fills up at the same pace as our collector 1-yard dump bin, so we are getting a 2:1 ratio of pre-filtering and 3 full yards of waste between stoppages to empty!

It's been a fantastic product addition to our portfolio.”

-Previous Customer/Dealer

“I appreciate the service greatly. We are big fans of your duct system, very gratifying to see quality service behind a quality product.”

Mike H., Furniture Builder



THANK YOU

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