



LEGEND DEALER PROGRAM

Grow Revenue. Increase Margins. Win More Jobs



BIGGER JOBS

Sell Complete Systems
Not Components



MORE MARGIN

Earn Up to 42%
Plus 2% Bundle Bonus



FASTER CLOSSES

Stock & Ship Advantage
Deliver Faster Than
Competitors

THE LEGEND SYSTEM SELLING ADVANTAGE



INLINE SEPARATOR



DUST COLLECTION UNIT



HOPPER



COMPLETE
DUST COLLECTION
SOLUTION



High Project Value
Large Deals, better
customer results.



Better Performance
Engineered systems
perform better and
last longer.



Simplified Quoting
One system. One source.
Easier to quote and sell.



Market
Differentiation
System advantage
you can own.

DID YOU KNOW? 20% OF YOUR EXISTING CUSTOMERS WILL UPGRADE THEIR DUST COLLECTION SYSTEMS THIS YEAR.
THE LEGEND DEALER PROGRAM HELPS YOU CAPTURE THAT OPPORTUNITY.

DEALER TIER PROGRAM

SELECT



TARGET: 3 SYSTEMS

30% MARGIN
+2% BUNDLE BONUS



Program Access
+ Allocation

PREFERRED



TARGET: 6 SYSTEMS

35% MARGIN
+2% BUNDLE BONUS



Faster Fulfillment
+ Priority

ELITE



TARGET: 12+ SYSTEMS

42% MARGIN
+2% BUNDLE BONUS



Reserved Capacity
+ Priority Production

**THE MORE YOU
COMMIT, THE MORE
YOU GAIN**

Increased
profitability, faster
turnaround, and
priority support

STOCK & SHIP ADVANTAGE



1. YOU COMMIT
to annual unit
volume.



2. LEGEND
ALLOCATES
INVENTORY
we hold product
for you.



3. YOU SELL
with inventory-
backed
confidence.



4. LEGEND
SHIPS DIRECT
we ship complete
systems directly to
your customers



5. YOU WIN
faster delivery.
More closed
deals.
More revenue.

- ✓ NO INVENTORY INVESTMENT
- ✓ DIRECT-CUSTOMER FULFILLMENT

- ✓ FASTER THAN BUILD-TO-ORDER COMPETITORS
- ✓ INCREASED SALES CONFIDENCE

Dustek units count for 1/2 of a unit. Requires one showroom unit. Dealer is responsible for freight.

WHY LEGEND?



SPEED ADVANTAGE

Most competitors are build-to-order.
Legend gives you speed advantage.



CONFIDENCE TO CLOSE

inventory-backed confidence
helps you close more deals.



MORE REVENUE

More speed. More confidence.
More closed deals.



BECOME A LEGEND DEALER TODAY

Partner with Legend. Deliver complete solutions. Grow your business.



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