



LEGEND DEALER PROGRAM

Grow Revenue. Increase Margins. Win More Jobs



BIGGER JOBS

Sell Complete Systems
Not Components



MORE MARGIN

Earn Up to 42%
Plus 2% Bundle Bonus



FASTER CLOSSES

Stock & Ship Advantage
Deliver Faster Than Competitors

THE LEGEND SYSTEM SELLING ADVANTAGE



INLINE SEPARATOR



DUST COLLECTION UNIT



HOPPER



**COMPLETE
DUST COLLECTION
SOLUTION**



High Project Value
Large Deals, better customer results.



Better Performance
Engineered systems perform better and last longer.



Simplified Quoting
One system. One source. Easier to quote and sell.



Market Differentiation
System advantage you can own.

DID YOU KNOW? 20% OF YOUR EXISTING CUSTOMERS WILL UPGRADE THEIR DUST COLLECTION SYSTEMS THIS YEAR. THE LEGEND DEALER PROGRAM HELPS YOU CAPTURE THAT OPPORTUNITY.

DEALER TIER PROGRAM

SELECT



**TARGET: 1 to 3
SYSTEMS SOLD**

30% MARGIN
+2% BUNDLE BONUS



Program Access
+ Allocation

PREFERRED



**TARGET: 4 to 11
SYSTEMS SOLD**

35% MARGIN
+2% BUNDLE BONUS



Faster Fulfillment
+ Priority

ELITE



**TARGET: 12+
SYSTEMS SOLD**

42% MARGIN
+2% BUNDLE BONUS



Reserved Capacity
+ Priority Production

**REACH NEW TIER
RECEIVE REBATE
ON YOUR ACCOUNT**

Increased
profitability, faster
turnaround, and
priority support

STOCK & SHIP ADVANTAGE



1. YOU COMMIT
to annual unit volume.



**2. LEGEND
ALLOCATES
INVENTORY**
we hold product for you.



3. YOU SELL
with inventory-backed confidence.



**4. LEGEND
SHIPS DIRECT**
we ship complete systems directly to your customers



5. YOU WIN
faster delivery.
More closed deals.
More revenue.

✓ NO INVENTORY INVESTMENT

✓ DIRECT-CUSTOMER FULFILLMENT

✓ FASTER THAN BUILD-TO-ORDER COMPETITORS

✓ INCREASED SALES CONFIDENCE

Dustek units count for 1/2 of a unit. Requires one showroom unit. Dealer is responsible for freight.

WHY LEGEND?



SPEED ADVANTAGE

Most competitors are build-to-order. Legend gives you speed advantage.



CONFIDENCE TO CLOSE

inventory-backed confidence helps you close more deals.



MORE REVENUE

More speed. More confidence. More closed deals.



BECOME A LEGEND DEALER TODAY

Partner with Legend. Deliver complete solutions. Grow your business.



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