

# Sage for Specialty Contractors

Introducing a comprehensive software suite that's purpose-built for specialty contractors.

**Excel in every aspect of your business with preconstruction, operations, and finance software built to handle the complexities specialty contractors face every day.**

At Sage, we've dedicated over 50 years to understanding the nuances of construction, building innovative products that are trusted by over 50,000 companies. The Sage for Specialty Contractors package unites our must-have solutions to cover all your bases — managing estimates, budgets, daily logs for construction projects, job costing, inventory management, preventative maintenance, and so much more.



Preconstruction



Operations



Financial Management

# Sage



Specialty contractors have distinct needs and operate with complex workflows during all phases of construction. Plus, if you're a service-based contractor, you also have service and maintenance needs. No matter your niche, we've got the right solution for your business, serving trades including MEP, HVAC, drywall, roofing, concrete, fire suppression, refrigeration, and more.

- **Efficiently execute projects** with construction management tools that let you deliver projects on-time and on-budget while collaborating effortlessly with project teams.
- **Maximize profitability** using the #1 provider of construction finance management software. Access real-time job costing so you can make thoughtful and data-driven decisions that protect project profit.
- **Save hundreds of hours** and connect your field to office by providing field technicians with critical site details they need to improve productivity and deliver excellent customer service.

# What's included?

## **Sage Construction Management**

*Construction Management Software*

Experience end-to-end software that handles every aspect of construction management — from preconstruction to closeout, and everything in between. Manage leads, estimates, drawings and specs, change orders, schedules, and more, all in one place. Customizable reporting allows you to create detailed reports showing items like labor, materials, and work-in-progress. Built for collaboration and mobility, you can make informed decisions with real-time project information, access the platform anytime and from any device, and keep project teams working in sync.

## **Sage Intacct Construction**

*Accounting Software*

Our cloud accounting software is built specifically for construction, giving you total visibility into the health of your projects and business. Stay on top of project finances in real time with insights into job costs, change orders, invoices, and more. Plus, the Custom Report Writer delivers on-demand reporting so you can measure project performance and easily compare metrics against historical data. As the first and only AICPA-preferred accounting solution, it's no surprise that the industry considers Sage the #1 provider of construction finance software.

## **Sage Field Operations and Inventory Management**

*Software for service-based contractors*

Designed for specialty contractors with service technicians — including HVAC, MEP, refrigeration, fire protection, security/ alarm, and others — field technicians and office staff can improve productivity and reduce risk with an up-to-date picture of crucial metrics like average repair time, technician utilization, and customer satisfaction. Inventory management tools offers the ability to track, value, and manage stock across multiple locations with real-time accuracy.

## **Sage University Learning**

*Learning Package*

Develop confidence with access to Sage University and enjoy a full library of on-demand educational and training resources at your fingertips. Your learning package also allows you to stay up to speed with the newest products and features. With ongoing access to all of these resources, you can feel confident knowing you're set up for accelerated short- and long-term success.



**“Sage is our platform for growth. It’s providing us with vastly improved accuracy, control, workflows, and collaboration.”**

—Chris Herak, Director of Finance, VFS Fire and Security Services





## Built for the cloud and constantly innovating

Sage has over 20 years of experience as a pioneer in cloud financials. Our construction-specific solutions were born in the cloud and continue to lead the industry with cutting-edge technology such as artificial intelligence and machine learning. While other vendors talk about the future of AI on their roadmap, we're leading the charge and already delivering.

- Digital connections and open APIs provide flexibility for construction companies that rely on a wide range of systems to run their business.
- Our multi-tenant true cloud foundation means you'll never have to worry about being on the latest version of our software or deal with complicated and expensive upgrades.
- We have the key framework in place that allows artificial intelligence and machine learning to provide speed, accuracy, and insights — taking your business and team capabilities to the next level.



## The largest and most trusted partner network in the industry

We get it — taking the leap to invest in new software can feel overwhelming. Having a partner that understands how you do business is key to ensuring your success. We're proud to have built the largest and most experienced partner network in the construction industry, which means you'll have experts by your side during your software transition who have worked with companies just like you.

**What makes our partners exceptional is their commitment to going beyond implementation by helping you meet your goals, sharing best practices, and accelerating your growth.**



**Join over 50,000 construction companies  
who trust and rely on Sage.**

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877-437-7765**



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