

## Business Intelligence Solution Built for Contractors

### Everything at your fingertips

Running a business requires insight. With Sage Field Operations Business Intelligence, the data you capture every day is readily available to help drive your decisions.

- See how your business is doing.** Dynamic insights enhance visibility across your entire organization.
- Interactive and industry-specific.** Out-of-the-box dashboards centralize essential KPIs for at-a-glance updates. Dive into the details of each component with preloaded spotlights designed for your business.
- Gain peace of mind with more-accurate forecasting.** Predict timelines, resource needs, and financial outcomes, helping to reduce risks, optimize scheduling, and improve profitability on future jobs.



### Spotlights

**Management:** make data-driven decisions that optimize efficiency, reduce costs, and drive profitability across complex operations.

**Profitability:** key metrics like gross profit, profit per hour, and more to help maximize efficiency and boost overall profitability.

**Resources:** complete visibility into the allocation of resources, ensuring optimal utilization and reducing non-billable time.

**Work Orders:** detailed insights into equipment analysis, operational run rate, and problem code trends to reduce bottlenecks within processes.

**Agreements:** complete visibility into the details of your service agreements, profitability breakdowns, and time allocation to eliminate any surprises.

**Sales:** complete visibility into quote activity, conversion analysis, and sales trends, empowering teams to optimize sales strategies and drive revenue growth.

**AP/AR:** comprehensive insights into invoice activity, payment trends, and outstanding balances, enabling better financial control, improved collections, and efficient invoice management.