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Metrics, Reporting, and Maturity Models

**Measuring What Matters** 



# Why?



Consistent and structured reporting ensures accuracy in trend reporting.



#### **Budgeting**

People & Systems
ROI Across Vendors

### **Knowledge is Power**

Identifying and utilizing the **right data points** allows us to increase efficiencies and build strategy for growth.

Ultimately, the more we know, the more we can achieve.

#### **Team Insights**

Identify: top service needs, gaps in staff, high/low performers, untapped skills, etc.

#### **Team Growth & Planning**

Identify and set goals for professional developmental growth, as well as by service and/or teams.

#### **Communication & Knowledge Sharing**

Consistent and measurable supports dashboards and reporting that align teams or cross functional partners.



### What?

- Time/Utilization
- Metrics across matters
- Legal Hold
- Collections Volume and number
- Data specific to practice area:
  - Claims,
  - IP docketing
  - Contracts, etc.



## How?

**Time Entry** 



**Consistent Time Entry** 

Detailed to Service & Task where possible.

Utilization Trends by Team & Service

Reporting



Monthly & Quarterly Reporting

Year End Reporting

**YOY Analysis** 

**Strategy & Growth** 



Periodic Use Case reporting:
Deeper analysis into time/cost factors with process.

Strategic Planning & Continuous Improvement Plans.

**Maturity Models** 



Baselines & Goals Once you have baselines set and can develop incremental improvement goals **Legal Applications** 



What's Working? What's Not?

Full Functionality?

Manual vs Automation

Speed Issues?

Cost Comparison

# Final Thoughts

Metrics, Reporting, and Maturity Models: Measuring What Matters

# Questions

Metrics, Reporting, and Maturity Models: Measuring What Matters