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Managing Discovery Across Matters

An In-House Counsel Roundtable



Agenda

- Managing Discovery in a Corporate Legal Department
- Building a Scalable & Sustainable Program
- □ Technology: Part Problem & Part Solution
- □ Questions

Today's Session

Managing Discovery across Matters: An In-House Counsel Roundtable

Plenty of guidance is available on how to manage a particular discovery project effectively, but few organizations are fortunate enough to face only one matter at a time. Most face several each year. For such organizations, proactive, cross-matter discovery management can lead to significant increases in efficiency, reductions of cost, and enhancements to defensibility. This moderated roundtable discussion will bring together senior in-house counsel to discuss the challenges and benefits of proactive, cross-matter discovery management, including: selecting and leveraging technology; allocating internal and external resources; managing budget and outside spend; developing processes and playbooks; and more.

Managing Discovery in a Corporate Legal Department

Managing Discovery in a Corporate Legal Department

- - Operational Boundaries
 - Evolving Technology
 - Resource Limitations
 - Budget Restrictions



Managing Discovery in a Corporate Legal Department

External Factors

- □ Global economy, local regulations
- Growth of digital information
- Digital transformation
- New communication platforms
- Complexity of data
- Evolving regulatory landscape (privacy, security, cybersecurity)
- Increasing legal and technology costs

Internal Challenges

- Complex organizations
- Multiple, concurrent matters
- Repeat custodians and data sources
- Managing the lifecycle of preserved / collected ESI

Building a Scalable & Sustainable Program

Building a Scalable & Sustainable Program

- Adopt Programmatic Approach. Define the program with clear objectives, roles & responsibilities.
- Create Case Management Practices. Develop end-to-end workflows for the management of legal matters and investigations.
- Know Your Data. Invest in an Information Governance & Management Program to review new data sources and track current systems.
- Implement Vendor Management Program. Onboard vendors to provide key services and extend discovery team capabilities.
- Prepare for Change. Consider response plan for peak activity, cyber-attacks, divestitures, mergers & acquisitions.
- Measure Performance. Create and track key metrics.



Technology: Part Problem & Part Solution

Technology: Part Problem & Part Solution

- Education. Invest in technology education.
- Automation. Automate whenever possible workflows, repetitive tasks, client portals.
- Manage Information. Limit and centralize data repositories – improves reporting capabilities and economic power.
- Preparation. Design, measure results, and Test, Test, Test!



Final Thoughts

Final Thoughts

- In-house corporate discovery teams are the core of consistent repeatable discovery processes, bridging the gap between internal and external teams
 - Tip: Develop strong internal, law firm, and vendor relationships
 - Tip: Apply a Programmatic Approach build and maintain your Program and measure, review, and constantly improve
 - Create a culture of education, aligning program goals with professional growth



Questions