





Consilio  
Pharmaceutical, Healthcare  
& Life Sciences Vertical

SOLUTIONS FOR PHARMACUETICAL,  
HEALTHCARE & LIFE SCIENCES

Trusted by  
Pharmaceutical,  
Healthcare & Life Sciences  
clients to solve their  
toughest legal challenges.

 [consilio.com](https://consilio.com)  
 [info@consilio.com](mailto:info@consilio.com)

As pharmaceutical, healthcare, and life sciences organizations face increasing scrutiny — from global medical device IP disputes to liability assessments in nationwide opioid litigation — the demand for comprehensive and efficient legal solutions has never been greater.

In this constantly evolving regulatory and consumer landscape, partnering with a firm that understands the distinct complexities of these sectors is critical.

Over the past year, we have supported more than 334 distinct pharmaceutical, healthcare, and life sciences organizations across 5400+ industry-focused engagements.

Our services include forensic collection, discovery consulting, legal department consulting. With over a decade of specialized experience, we bring deep insight into the litigation and government investigations these organizations face, delivering tailored, defensible, and cost-effective legal solutions.

- Dedicated Pharma, Healthcare & Life Sciences Vertical with extensive experience supporting many of the world's leading life sciences organizations across litigation, investigations, regulatory matters, and operational legal needs
- Deep bench of Orange Book trained reviewers with IP, regulatory, and scientific backgrounds, providing specialized expertise for complex product, patent, and exclusivity matters
- Proven native redaction workflows and extensive expertise managing complex NR Drug/Product redactions, including heavy redaction protocols for regulatory submissions and litigation production
- Global delivery platform combining secure ISO-certified infrastructure, cross-border data solutions, and integrated project management across North America, Europe, Asia, India, and China, ensuring 24/7 global execution on accelerated timelines



## Specialized Processes and Handling of Pharma, Healthcare & Life Sciences Matters

Manufacturers today face legal challenges on multiple fronts, including government investigations, consumer class actions, product liability claims, and disputes over labeling and marketing practices. These matters often lead to large-scale document collections and complex reviews that can quickly become costly and resource-intensive. Consilio's expert advisors combine deep industry knowledge with proven, efficient workflows to help clients manage these matters effectively while controlling costs.

### 2024 By the numbers

5,400+

Total matters supported for Pharmaceutical, Healthcare, & Life Sciences clients

334

Distinct clients served across pharmaceutical, healthcare, biopharmaceutical, biomedical, distribution, and life sciences sectors

1,300+

Active matters

11.30 million

Total review hours delivered

27

Total Second Requests supported across all industries

20+

Large scale matters including ANDA/Hatch-Waxman and Multidistrict Litigations (MDLs) supported



### SOLUTIONS TO ADDRESSING CHALLENGES SPECIFIC TO PHARMA, HEALTHCARE & LIFE SCIENCES NEEDS

Consilio offers clients the leverage of industry-specific expertise and scale developed over hundreds of matters:

#### Intellectual Property

Litigation | Licensing | ANDA/Hatch-Waxman | Patent infringement

#### Regulatory / Compliance

Anti-Bribery/Anticorruption | Anti-kickback | False claims FDA | Environment, Health & Safety | Healthcare | FTC Consumer Protection

#### Litigation

Class action | Commercial | Employment Joint-Defense Group | MDL | Products Liability

#### Investigations

Government | Internal

#### Cyber/Data Privacy

#### M&A

Antitrust | HSR Filings | 2nd Requests | Due Diligence Reviews

## Consilio's Pharmaceutical, Healthcare, & Life Sciences Vertical

Consilio's Pharmaceutical, Healthcare, and Life Sciences Vertical combines deep industry expertise, proven operational scale, and specialized workflows to deliver efficient, defensible solutions tailored to the complex legal and regulatory challenges facing these industries. Our approach is designed to give clients not only superior service delivery, but access to the full breadth of Consilio's experience on every engagement.

### We leverage a global platform with specialized capabilities purpose-built for industry clients:

- Secure global data centers with ISO certifications that meet or exceed audit requirements of leading pharmaceutical and healthcare companies.
- Extensive expertise managing sensitive, high-stakes matters, including ANDA/Hatch-Waxman disputes, antitrust and "pay for delay" investigations, M&A regulatory compliance, employment litigation, internal investigations, and large-scale MDL class actions.
- Customized project playbooks and cross-border review environments designed to ensure consistency and defensibility across jurisdictions.
- Strategically located project management and review teams offering true global, 24/7 coverage to meet tight production schedules and complex regulatory deadlines.
- Highly experienced legal talent with deep sector knowledge. Our review managers average 10+ years of pharma/life sciences experience; reviewers average 7+ years, all trained specifically for the nuanced requirements of these matters.
- Robust technology platforms providing advanced capabilities across investigations, legal hold, eDiscovery, contract review, spend management, and analytics. Teams are trained and certified across Relativity, Sightline, RelativityOne, and Brainspace.
- Proprietary AI models and workflow automation integrated with client CLM and legal systems to drive cost savings, accuracy, and real-time insight across engagements.

## Case Study: Large Opioid Matter Response



### The Issue

A large pharmaceutical manufacturer was the defendant in a class action opioid matter that would involve a significant amount of electronically stored information (ESI). Specifics of the industry and distribution processes required specialized culling techniques, as well as sourcing subject-matter qualified attorneys to coordinate an effective review.



### Our Approach

Consilio helped identify multiple custodians based on the parameters of the case, then preserved and collected over twelve terabytes of data using remote and on-site collection tools. Consilio created a managed review protocol to review approximately 250,000 records, culled using advanced analytics techniques and utilizing over a dozen subject-matter qualified attorneys and a review manager.



### The Result

Consilio's experienced data operations, project management, and review teams coordinated with multiple co-counsel and meet aggressive production schedules delivering between 50 and 100 productions of various sizes per matter with several concurrent deliveries per week.



Ready to Learn More?

[consilio.com](https://consilio.com)

[info@consilio.com](mailto:info@consilio.com)