



## **SUKANYA KURUGANTI**

Managing Partner / Head of Portfolio Relationships, E-3 Tech, LLC

Sukanya Kuruganti is the Managing Partner and Head of Portfolio Relationships at E-3 Tech LLC (E3T), an investment firm launched in 2024 by Rudy Adolf and backed by Andreessen Horowitz (“a16z”) to apply programmatic M&A and technology transformation expertise to grow traditional, professional services organizations.

Sukanya brings over two decades of a proven track record of driving transformational growth and exceptional returns via M&A, Corporate Development and P&L Leadership at PE backed private companies, Fortune 500 Public companies and VC backed startup technology companies in the US and International markets. She is passionate about growing entrepreneurial services businesses, in partnership with founders and owner managers.

Sukanya has expertise in the financial services vertical (wealth management, payments, consumer and corporate lending and services, fintech) and the business services vertical (business management & CPAs, media & entertainment, industrials).

Prior to E3T, Sukanya served as the Head of Partnerships at Focus Financial a \$400B+ global wealth management firm, where over a decade she was responsible for the inorganic and organic growth of partner firms across the United States and Canada. Focus went public via an IPO in 2018 (EV>\$2.5B) and was taken private in 2023 by leading PE investors CD&R and Stone Point Capital (EV >\$7B). Prior to Focus, she was an executive leader at Barclays and Citigroup and gained early experiences at Capital One and Arthur Andersen.

Sukanya earned an MBA from the Wharton School, at the University of Pennsylvania, PGDM at The Indian Institute of Management (Ahmedabad) and BS in Mathematics from Mumbai University. She lives in New York City with her husband and two teenage sons and enjoys adventure travelling, hiking at the US national parks and cooking for family and friends. She is an enthusiastic supporter of numerous charities supporting early childhood education and vocational training for young adults.