



## Senior Management Consultant - Power Utilities and Commodity Trading – UK, DE

We are a business consultancy with a small but strongly connected and established client base that values our delivery focus and constantly high standards. We have started to grow into a wider recognised brand and currently have a physical presence in the countries Cyprus, United Kingdom and Germany. We are now aiming to further expand our footprint by growing our team in those countries, but this position is only available in the UK or Germany.

We are looking for candidates who are passionate about the energy industry and have 5+ years of experience in a relevant field or position. The ideal candidate is confident in sharing their perspectives and ideas directly with clients. You are ambitious, find the best solutions and succeed together with our clients.

### We are looking for a Senior Management Consultant

The candidates must:

- Have extensive experience in key roles in the energy industry or related fields, acquired deep subject matter expertise in several domains and have some managerial or project management experience
- Have extensive experience as a business consultant in the energy industry or related fields, ideally in large business transformation and core strategic projects
- Be fluent in English, and ideally have some knowledge in German or French
- Be willing to travel frequently within Europe – although remote work is feasible and has become a standard part of our way of working

The ideal candidates will have experience in some of the following:

- Excellent communication and presentation skills - ideally practised in various group sizes and for diverse topics
- A delivery focus - experience as a program or project manager and responsibility for the delivery of those, and lead of consultancy teams
- A track record in the sales of business consultancy projects
- Building and maintaining client relationships in the energy industry and success in business development in a consultancy
- Deep understanding of some aspects of the energy markets - for example market modelling, wholesale markets, regulatory environment or the design of business models in the energy market

### Your typical work

We advise clients in their business transformation and provide economic and strategic consulting. A typical day involves some intensive discussions and workshops with clients, working on understanding challenges and questions, their solutions, new complex concepts and ideas, and bringing this into a form that is easy to understand for various stakeholder groups.

Some projects examples are

- An energy trader targets to become one of Europe's most successful market players and is building up various capabilities in advanced market modelling, data analytics and reporting, sophisticated risk management and underlying up-to-date technologies and IT infrastructure – we provide first class project management and business analysis support
- The organisation has difficulties in implementing complex core processes that cross line-function and requires functional enhancement of various key systems – we support the process and system design, coordinate the implementation end to end and report to the board
- A smaller utility does not have extensive trading experience but wants to market their generation assets effectively – we define a hedging strategy and evaluate trading services with them

You will be working at the forefront of the European energy sector alongside market specialists with deep industry knowledge.

### **We offer**

- Work at the forefront of the energy industry and particular in energy trading
- Lead a small team and co-development of further personnel
- Performance based promotions – it is in both our interest that you progress quickly but also in line with the growth of your knowledge and contribution, and as your role within the company develops
- Good work-life balance – we take this seriously!
- Flexible training budget – on the job and internal training schedule and budget for individual development
- Competitive base salary with excellent success-based upward potential

Permanent job positions available for ambitious young professionals. Please send your application to [recruitment@crescentipohl.com](mailto:recruitment@crescentipohl.com). Ensure you clearly point out your experience, and how you fulfil the above requirements. In your cover letter, please ensure you respond to the following two points:

1. Explain to us what fascinates you in business consulting, and how your experience and training enables you to be a good senior consultant!
2. What helps you keeping a good work-life-balance while being in a profession that is known to be work intensive and may require extra effort to personally develop and make career?

Incoming CVs will be assessed continuously, and individual interviews and assessment organized until the position is filled.