

## Equity-First Private Capital Lower to Middle Market

Venture Equities is an independent sponsor acquiring control, majority, and minority equity stakes in U.S. lower to middle market businesses. We partner with founders, management teams, and intermediaries to structure creative transactions that create durable, long-term value.

**\$20M – \$500M**

Typical Investment Size

**\$8M – \$50M**

Target Company EBITDA

**All Sectors**

Industry Agnostic

**3 – 7 Years**

Target Hold Period

### WHAT WE DO

- Control & majority equity acquisitions
- Minority equity with mgmt in place
- Equity-paired private credit (no standalone debt)
- Equity-paired mezzanine capital
- PIPEs and special situations

### INVESTMENT CRITERIA

- EBITDA of \$8M – \$50M+
- Minimum 5 years in business
- Double digit profit margins
- High return on invested capital
- Consistent free cash flow
- Defensible competitive position

### PREFERRED SITUATIONS

- Founder transitions & liquidity
- Management-led buyouts
- Corporate carveouts
- Growth recapitalizations
- Minority equity w/ mgmt continuity
- Distressed & special situations

### SECTORS WE KNOW WELL

Healthcare

Logistics & Trucking

Manufacturing & Industrials

Consumer & Retail

E-Commerce

Special Situations

*We are equity investors. Every transaction we pursue begins with an ownership stake. Debt and mezzanine capital may be layered alongside our equity to optimize the structure — never as standalone products.*