

Equity-First Private Capital · Lower to Middle Market

# Investment Overview

**\$20M – \$500M**

Typical Investment Size

**\$8M – \$40M+**

Target Company EBITDA

**5 Priority Sectors**

High-ROIC Focus

**3 – 7 Years**

Target Hold Period

Venture Equities is an independent sponsor acquiring control, majority, and minority equity stakes in U.S. lower to middle market businesses. We partner with founders, management teams, and intermediaries to structure creative transactions that create durable, long-term value.

#### WHAT WE DO

- Control & majority equity acquisitions
- Minority equity with mgmt in place
- Equity-paired private credit
- Equity-paired mezzanine capital
- PIPEs and special situations

#### INVESTMENT CRITERIA

- EBITDA of \$8M – \$40M+
- Minimum 5 years in business
- Double digit profit margins
- High ROIC — 20%+ (after-tax)
- Consistent free cash flow
- Defensible competitive position

#### PREFERRED SITUATIONS

- Founder transitions & liquidity
- Management-led buyouts
- Corporate carveouts
- Growth recapitalizations
- Minority equity w/ mgmt continuity
- Distressed & special situations

#### PRIORITY SECTORS

##### Specialty & Niche Mfg

Precision CNC / Defense OEM · Medical Device Sub-Assembly ·

##### B2B Business Services

Route-Based Recurring Svcs · Testing & Inspection · Complian

##### Essential Healthcare

Specialty Physician Practices · Behavioral Health · Home Hea

##### Environmental & Waste

Hazardous Waste Transport · Industrial Cleaning & Remediatio

##### Technology-Enabled B2B

Vertical SaaS · Tech-Enabled Compliance Platforms · Propriet

Also pursuing: Specialty Environmental Engineering · Proprietary Niche Data Platforms · Defense Electronics (domestic supply chain)

**We are equity investors. Every transaction begins with an ownership stake. Debt and mezzanine capital may be layered alongside our equity to optimize structure — never as standalone products.**

#### OUR TEAM



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