

DAM: DIVESTMENTS, ACQUISITIONS & MERGERS

Legal Transaction Readiness

From deal close to Day 1 independence and beyond

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Divestments and acquisitions create urgency, complexity, and risk particularly for Legal. While the transaction itself may be well defined, the operational reality that follows is often less clear: systems are intertwined, contracts are fragmented, risk exposure is uneven, and Legal must continue to operate without interruption.

Consilio's **Legal Transaction Readiness solution - DAM**, ensures Legal is fully operational from Day 0, independent by Day 1, and positioned to scale beyond separation or integration across people, process, technology, spend, and AI-enabled contract intelligence.

The Challenge We Solve

Following a transaction, Legal teams are typically asked to:

- **Operate independently** at speed
- **Separate cleanly** from the parent organization's systems and operating models
- **Maintain continuity of legal support** during transition
- **Control cost** without under-building capability
- **Establish spend visibility and governance** without slowing the transaction
- **Avoid becoming a blocker** to business continuity, compliance, or IPO readiness
- **Rapidly assess and stabilise contract portfolios** to identify renewal, consent, change-of-control, and compliance risks

Without a clear roadmap, organizations risk either over-investing during separation or inheriting long-term inefficiencies that constrain the new entity.



When to Engage Us

- Preparing for a divestment, acquisition, or merger
- Navigating TSA negotiations or integration planning
- Standing up an independent Legal function at speed
- Assessing and stabilising complex contract portfolios during transaction
- Rationalising inherited legal technology, processes, and spend
- Evaluating and implementing GenAI capabilities to accelerate contract intelligence and reduce risk

Our Approach: A Structured Transaction Lifecycle

DAM supports Legal through divestments, acquisitions, and mergers with a structured lifecycle approach designed to ensure continuity, independence, and scalable performance.

DAY
00

Legal Continuity

Ensure Legal is fully functional from the first day of separation or integration.

- Baseline assessment of inherited systems, processes, and resourcing
- Future-state process mapping and structured separation of data, access, and workflows
- Rapid deployment of flexible legal resources to maintain business continuity
- Immediate governance controls for operational stability and risk management
- AI-enabled contract portfolio analysis to identify expirations, consent and change-of-control exposure, and compliance risk
- Bulk extraction and playbook-driven triage of key commercial terms and regulatory obligations

This stabilises Legal operations while rapidly surfacing and controlling contractual and commercial risk.

DAY
01

Legal Independence

Enable clean technical independence or structured post-acquisition integration.

- Transaction-aligned legal technology architecture
- TSA strategy and negotiation support, where required
- Evidence-based investment case grounded in historical spend and benchmarking
- Scalable legal staffing aligned to the new operating model
- AI-assisted extraction of commercial terms to support novation, assignment, and third-party notifications
- Structured contract grading and risk scoring to prioritise high-risk agreements
- Executive dashboards providing visibility into contract, renewal, and compliance exposure

This ensures Legal is operationally independent or fully aligned, with clear, data-driven oversight of contractual obligations.

BEYOND
DAY
01

Legal Scale & Optimization

Build a scalable, future-ready Legal function.

- Rationalised legal technology architecture
- Lean operating model aligned to sustainable spend and growth
- GenAI-enabled contract intelligence monitoring renewals, commercial exposure, and compliance obligations
- Structured contract data models supporting matter, spend, and performance oversight
- Embedded legal and commercial playbooks within contract workflows
- AI-supported contract review enabling business-led contracting under Legal governance
- Global training and change enablement to embed AI-driven capabilities

This positions Legal beyond transaction readiness toward scalable, data-driven operational maturity.

What Clients Gain

- A fully functioning Legal team from Day 0
- Continuity of legal support through separation and beyond
- A clear, defensible separation roadmap aligned across Legal and IT
- Controlled investment avoiding both over-build and under-capability
- Reduced operational risk during a critical transition
- A scalable Legal foundation that supports future growth and change

Why Choose Consilio?



Trusted by Private Equity

Consilio is a proven partner to leading private equity firms, delivering measurable results across complex transactions and portfolio transformations



Built for Transaction Complexity

We combine legal expertise, technology, staffing, and AI-driven intelligence to improve efficiency, reduce risk, and control cost — helping you move faster with confidence.



Global Scale. Local Execution.

With operations in more than 20 countries and teams fluent in 30+ languages, we support cross-border transactions with the reach of a global platform and the precision of local expertise.

Integrated Legal Support When It Matters Most

Divestment success depends not only on systems and strategy, but on **having the right legal capability in place at the right time.**

Consilio provides **rapid access to structured legal teams** from junior to senior professionals to support:

- Day 0 to Day 1 legal continuity across contracting, governance, and transactions
- Discrete contracting and repapering programmes
- Due diligence and post-transaction remediation
- Regulatory, data protection, and compliance requirements
- Template rationalization, localization, and process harmonization

Legal staffing, legal operations, and legal technology are delivered **as one integrated solution** reducing friction, risk, and delay during separation.

Proven in Practice

CROSS-BORDER CONTRACT INTEGRATION & RISK CONTROL

Consilio supported a major cross-border acquisition by stabilizing and integrating commercial contract processes across materially different operating environments.

Key outcomes included:

- **Change-of-control clause risk triage** at Day One
- **Interim governance** to prevent contract risk leakage
- **Phased systems harmonization** (avoiding big-bang migration risk)
- Structured **change management and adoption enablement**
- **Transparent PMO reporting** throughout integration

Result: Controlled contract risk, uninterrupted business continuity, and a clear roadmap toward a unified, scalable contract management environment.



Planning a divestment, acquisition, or merger?

Start with a focused working session to assess Legal readiness across people, process, technology, spend, and contract intelligence.

You focus on the transaction. We'll ensure Legal is ready.

For more information, visit [Consilio.com](https://www.consilio.com).



Ready to Learn More?

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