

DAM: DIVESTMENTS, ACQUISITIONS & MERGERS

Legal Transaction Readiness

From transaction to Day 1 readiness and beyond

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Divestments, acquisitions and mergers create urgency, complexity and risk for Legal. While the transaction itself may be well defined, the operational reality that follows is often less clear: systems are intertwined, contracts are fragmented, risk exposure is uneven, and Legal must continue to operate without interruption.

Consilio's **Legal Transaction Readiness solution, DAM**, helps Legal navigate **what comes next**, bringing together people, process, technology, spend and AI-enabled contract intelligence to maintain continuity through the transaction, achieve Day 1 readiness, and build a scalable Legal function beyond.

The Challenge We Solve

During a transaction, Legal teams may need to:

- **Maintain business continuity** while managing significant transaction-related demands
- **Separate or integrate systems, data, processes and operating models**
- **Assess and stabilise contract portfolios** to identify consent, change-of-control, renewal and compliance risks
- **Align legal talent and capacity** to changing business requirements
- **Establish visibility and control over legal spend**
- **Rationalise inherited technology and eliminate unnecessary complexity**
- **Avoid Legal becoming a blocker** to transaction timelines, compliance or business objectives

Without a coordinated roadmap, organisations risk unnecessary cost, operational disruption and inheriting complexity that persists long after the transaction closes.



When to Engage Us

- Preparing for a divestment, acquisition, or merger
- Navigating TSA negotiations or integration planning
- Standing up an independent Legal function at speed
- Assessing and stabilising complex contract portfolios during transaction
- Rationalising inherited legal technology, processes, and spend
- Evaluating and implementing GenAI capabilities to accelerate contract intelligence and reduce risk

Our Approach: A Structured Transaction Lifecycle

DAM supports Legal through divestments, acquisitions, and mergers with a structured lifecycle approach designed to ensure continuity, independence, and scalable performance.

DAY
00

Legal Continuity

Keep Legal operating through the transaction.

- Baseline assessment of inherited systems, processes, and resourcing
- Future-state process mapping and structured separation of data, access, and workflows
- Rapid deployment of flexible legal resources to maintain business continuity
- Immediate governance controls for operational stability and risk management
- AI-enabled contract portfolio analysis to identify expirations, consent and change-of-control exposure, and compliance risk
- Bulk extraction and playbook-driven triage of key commercial terms and regulatory obligations

This stabilises Legal operations while rapidly surfacing and controlling contractual and commercial risk.

DAY
01

Legal Readiness

Enable separation, integration or transition into the new operating model.

- Transaction-aligned legal technology architecture
- TSA strategy and negotiation support, where required
- Evidence-based investment case grounded in historical spend and benchmarking
- Scalable legal staffing aligned to the new operating model
- AI-assisted extraction of commercial terms to support novation, assignment, and third-party notifications
- Structured contract grading and risk scoring to prioritise high-risk agreements
- Executive dashboards providing visibility into contract, renewal, and compliance exposure

This ensures Legal is operationally independent or fully aligned, with clear, data-driven oversight of contractual obligations.

BEYOND
DAY
01

Legal Scale & Optimization

Build a scalable, future-ready Legal function.

- Rationalised legal technology architecture
- Lean operating model aligned to sustainable spend and growth
- GenAI-enabled contract intelligence monitoring renewals, commercial exposure, and compliance obligations
- Structured contract data models supporting matter, spend, and performance oversight
- Embedded legal and commercial playbooks within contract workflows
- AI-supported contract review enabling business-led contracting under Legal governance
- Global training and change enablement to embed AI-driven capabilities

This positions Legal beyond transaction readiness toward scalable, data-driven operational maturity.

What Clients Gain

- A fully functioning Legal team throughout the transaction
- A clear roadmap for **separation, integration or transition**
- **Continuity of legal support** without slowing the business
- Greater visibility across **contracts, technology, spend and risk**
- **Controlled investment** without over-building capability
- **Flexible legal capacity** aligned to transaction demands
- A **scalable, future-ready Legal operating model**

Why Choose Consilio?



Trusted by Private Equity

Consilio is a proven partner to leading private equity firms, delivering measurable results across complex transactions and portfolio transformations



Built for Transaction Complexity

We combine legal expertise, technology, staffing, and AI-driven intelligence to improve efficiency, reduce risk, and control cost — helping you move faster with confidence.



Global Scale. Local Execution.

With operations in more than 20 countries and teams fluent in 30+ languages, we support cross-border transactions with the reach of a global platform and the precision of local expertise.

Integrated Legal Support When It Matters Most

Complex transactions depend not only on systems and strategy, but on **having the right legal capability in place at the right time.**

Consilio provides **rapid access to structured legal teams** from junior to senior professionals to support:

- Day 0 to Day 1 legal continuity across separation, integration, contracting, governance and transactional activity
- Discrete contracting and repapering programmes
- Due diligence and post-transaction remediation
- Regulatory, data protection, and compliance requirements
- Template rationalization, localization, and process harmonization

Legal staffing, legal operations and legal technology are delivered as **one integrated solution, reducing friction, risk and delay throughout the transaction lifecycle.**

Proven in Practice

CROSS-BORDER CONTRACT INTEGRATION & RISK CONTROL

Consilio supported a major cross-border acquisition by stabilizing and integrating commercial contract processes across materially different operating environments.

Key outcomes included:

- **Change-of-control clause risk triage** at Day One
- **Interim governance** to prevent contract risk leakage
- **Phased systems harmonization** (avoiding big-bang migration risk)
- Structured **change management and adoption enablement**
- **Transparent PMO reporting** throughout integration

Result: Controlled contract risk, uninterrupted business continuity, and a clear roadmap toward a unified, scalable contract management environment.



Planning a divestment, acquisition, or merger?

Start with a focused working session to assess Legal readiness across people, process, technology, contracts, spend and AI.

You focus on the transaction. We'll help make Legal ready for what comes next.

For more information, visit Consilio.com.



Ready to Learn More?

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