

Case Study:

Legal Team Expansion Made Easy: LOD's Tailored Approach Fuels Celestica's Asia Growth Strategy

About Celestica

Celestica, headquartered in Toronto, operates across multiple sites in various countries. As a technology leader, it designs, engineers, and manufactures industry-leading products and services that drive customer success and market advancement. As part of its strategic growth in Asia, Celestica sought legal support to build out its regional legal team.

Client Challenge

Celestica required a flexible legal team with expertise in the following areas:

Junior to Mid-Level Lawyers (3-7 PQE):

Experience in corporate secretarial, entity management, and contract management

Mid to Senior-Level Lawyers (8-12 PQE):

Regional expertise in M&A, projects, construction, and employment law, ideally with a background in manufacturing and supply chain sectors.

The goal was to support its businesses across Asia.

Solution

LOD proposed a tailored team of five consultants, carefully matched to Celestica's requirements:

- Junior Commercial, Contract Management Lawyer – Malaysia
- Junior Corporate Secretarial Lawyer – Malaysia
- Generalist, M&A, Projects Lawyer – Malaysia
- Junior General Commercial and Corporate Secretarial Lawyer – Indonesia
- Generalist and Seasoned Project Finance Lawyer – Thailand

Impact

"LOD was able to move quickly and source quality lawyers across multiple jurisdictions, making it easy for us to scale our legal capabilities in Asia. The process was smooth and efficient, and we're very happy with the support we've received."

- Shyen Wong, Associate General Counsel, Asia

The client was particularly impressed by LOD's ability to source cross-border talent, a capability that competitors could not replicate. After interviewing all candidates, she chose to onboard the full team simultaneously. Our solution:

- Enabled Celestica to rapidly scale its legal team across multiple jurisdictions
- Cemented LOD's reputation as a regional leader in flexible legal resourcing

Key Learnings

Geographical reach is a key differentiator in legal resourcing

Tailored, flexible solutions resonate with clients undergoing regional growth

Speed and quality of delivery can convert a single inquiry into a multi-consultant engagement