



Your complete business partner

Running a small business in today's climate means wearing too many hats, too often. From HR headaches and payroll glitches to compliance challenges and the pressure of day-to-day operations, it's all too easy to get bogged down in the business, rather than working on your vision. We know how draining it is to chase your tail—when evenings and weekends disappear and you're struggling for time, clarity, and support.

That's where Pivotal People comes in. We're a Waikato-based team specialising in practical, plain-English business support made for New Zealand Small businesses just like yours. Our mission is to remove the pain points that keep you awake—so you can gain time, control, and enjoy the fruits of your hard work.

No need to juggle multiple providers: with Pivotal People, you get business advice, coaching, HR, health & safety, payroll, accounting, admin, marketing, website development, graphic design, and training—all under one roof. By understanding your business inside and out, we offer solutions tailored to your unique journey—whether you seek a trusted ongoing partner or just one-off, "fix it now" support.

Our flexible solutions mean your support scales as your business changes. You'll get:

A single team of genuine experts dedicated to SMEs—led by business specialists.

Immediate help for thorny issues or compliance changes, with clear next steps and practical action.

Time and mental space back in your diary so you can plan, grow, and even take that holiday you keep deferring.

Confidence that your payroll, H&S, and staff matters are handled correctly, and your business is compliant.

Confidential, actionable advice and hands-on help whenever you need it—without jargon, lock-in contracts, or hidden fees.

From sense-checking tough decisions to managing hands-on tasks, we're about unlocking your business's growth and bringing joy back to your role as an owner. Our clients tell us they feel lighter, more in control, and able to focus on what matters most.

Ready to gain time, control, and sustainable growth? Let's take the pressure off—so you can enjoy your business again.

Contact us today for a free, confidential no obligation discussion.

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