Success Story

# Thomas Grace Construction Modernizes Finance with Sage Intacct Construction

TGC modernized its financial foundation without disrupting core business processes.

### The Challenge

As Thomas Grace Construction, Inc (TGC) grew, Sage 300 CRE no longer fit the needs of its nationwide business. The company needed a cloud-based financial solution that could support modern workflows, integrate with Procore, and improve visibility into job costs, cash, and WIP.

### The Solution

TGC implemented Sage Intacct Construction, keeping key job cost structures intact while improving its general ledger and reporting through dimensions. With Procore connected, the company created a financial system better aligned with its operations.

### The Result

With Sage Intacct Construction, TGC improved financial visibility, streamlined core accounting workflows, and created a stronger connection between finance and operations. Results include:

- Bank reconciliations reduced from 2–3 hours to less than a minute
- Better drill-down visibility into job and financial data
- A more proactive WIP review process
- Better alignment between project activity in Procore and financial management in Sage Intacct Construction

**Company**
Thomas Grace Construction, Inc

**Industry**
Construction

**Location**
Minnesota, USA

**Sage Products**
Sage Intacct Construction

THOMAS | GRACE

**Thomas Grace Construction, Inc**
Thomas Grace is a family-owned and operated nationwide general contractor focusing on commercial and retail environments that operates in all 50 states.

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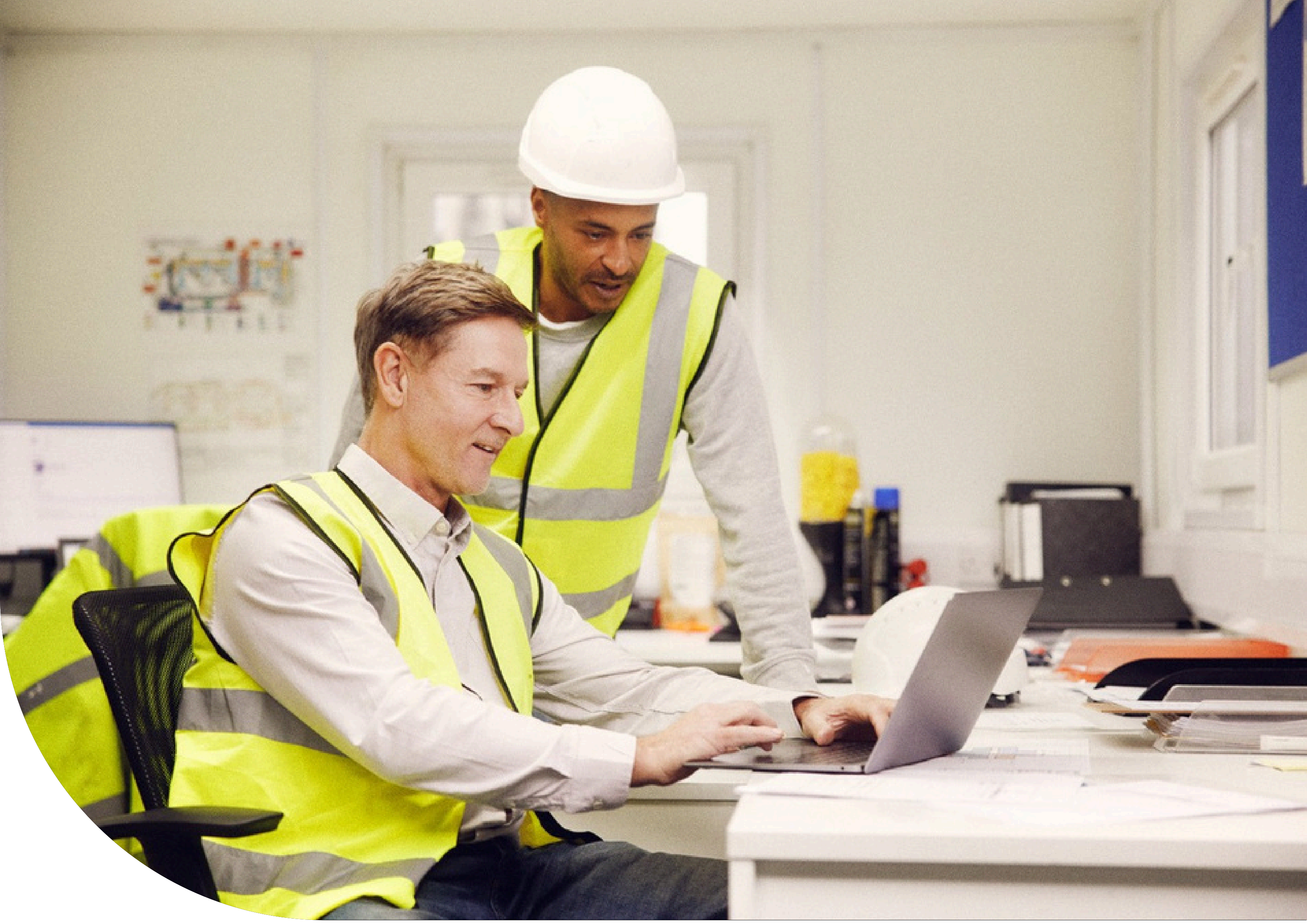

**Moving Beyond a Legacy System**
For years, Thomas Grace Construction, Inc (TGC) relied on Sage 300 CRE as the financial backbone of the business. The system was familiar, and the accounting team knew how to make it work. But as the company looked ahead, it became clear that familiarity was no longer enough.

With Procore already in place and the business operating at scale across the country, TGC needed a financial platform that could better support how modern construction teams work. The company needed more than a replacement for 300 CRE. It needed a cloud-based system that could improve visibility, streamline reporting, and support better decision-making across the business.

"We had been using Sage 300 CRE since 2006, so we were very comfortable with our process," said Donna Caywood, CFO. "We have now been on Sage Intacct Construction for over a year and are really glad we made the change."

**A Transition Built Around the Business**
When TGC moved from Sage 300 CRE to Sage Intacct Construction, the goal was not to rebuild every workflow from scratch. The company needed a smoother path to a modern cloud financial platform without disrupting the job structures its teams already knew.

Because TGC uses Procore across the business, it kept its cost codes, cost categories, and job numbering format consistent through the transition. That continuity mattered. It protected the processes project teams already relied on and avoided unnecessary disruption in the field. At the same time, the implementation gave the finance team an opportunity to improve the company's financial structure.

Internally, the finance team reworked its general ledger structure to make it more logical and easier to use. Instead of relying on long GL strings and memorized segments, the team began using dimensions in ways that simplified how company and department data could be organized and reviewed. That gave the finance team a cleaner framework without forcing operational teams to relearn how jobs were structured.

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“My bank reconciliations used to take about 2 to 3 hours. Now it is pretty much done when the statement is issued and takes less than a minute. I love it!”

**Better Visibility Across the Business**

For TGC, the value of Sage Intacct Construction goes well beyond its cloud-native infrastructure. Now, the company has better real-time visibility into the numbers that drive project performance.

“From a financial management standpoint, I love the reporting and drill-down capabilities,” Donna stated. That matters in a commercial GC environment, where finance must stay close to what is happening at the job level to understand the bigger picture across the business. Rather than waiting until month-end to identify issues, the finance team can use reporting, revised contract values, estimated costs, and WIP to monitor project performance throughout the month.

WIP has become especially important. It is not just a final report used to close the books. It is an active financial management tool. The team uses it to watch overbillings and underbillings, review whether estimated costs still reflect reality, and spot jobs that are starting to drift out of balance. When those red flags appear, finance can step in early and have the right conversations with project managers.

Because project managers work in Procore, that process also strengthens alignment between operations and accounting. As estimates and budgets are updated in Procore, TGC can see those changes in Sage Intacct Construction and use them to keep contract values, estimated costs, and margin expectations current. That helps TGC stay more proactive instead of chasing issues after the fact.

“Really my close is, ‘is my WIP ready?’” Donna said. “Am I comfortable with where we’re at from an over/underbilling standpoint, close, finalize the WIP, move on to the next month.” She added that she uses WIP as a kind of “financial project management tool” to guide conversations with project managers throughout the month.

**Faster, Easier Bank Reconciliations**

TGC has also seen a significant improvement in the bank reconciliation process. After setting up bank feeds and matching rules, the team is now able to review unmatched items daily in Cash Management and complete reconciliations in far less time. What used to take two to three hours on average at the end of the month now takes less than a minute once the bank statement is issued.

“This has been extremely helpful,” Donna said. “My bank reconciliations used to take about 2 to 3 hours. Now it is pretty much done when the statement is issued and takes less than a minute. I love it!”

"I like the flexibility of dimensions. Dimensions are the building blocks for real-time financial dashboards and reports, giving me continuous insight into company performance and helping drive critical business decisions."

**Building for the Future**

For TGC, the move to Sage Intacct Construction has created a modern financial foundation for the business. It has given the company more insightful reporting, stronger WIP oversight, and a tighter connection between accounting and operations through Procore. For a commercial general contractor operating across all 50 states, that means better control over complexity today and room to continue getting even more value from the platform over time.

That continued value matters to the team as they keep learning the platform. "I like the flexibility of dimensions," Donna said. "Dimensions are the building blocks for real-time financial dashboards and reports, giving me continuous insight into company performance and helping drive critical business and leadership decisions. I think they'll become even more beneficial as I get more familiar with them."

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## About Us

**Ledgerable, a BTerrell company, is a team of passionate CPAs, programmers, and business process experts based in North Texas. For over 30 years, we have collaborated to deliver transformative solutions for our clients. Our experienced consultants will partner with your team every step of the way, from implementation to training and ongoing support, ensuring your business operations run smoothly. Contact us today to learn how we can help your business achieve its goals.**


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