

Venezuela's oil and gas sector is reopening to US investment at a scale not seen in nearly a decade. Chevron, SLB, and Halliburton are already active. Major infrastructure rehabilitation is underway across the Orinoco Belt — at Petropiar, Petromonagas, Petroboscán, and Petroindependencia. And behind every barrel of crude these operators need to produce, there is a procurement challenge: finding the right US supplier, getting equipment into Venezuela compliantly, and building a supply relationship that holds under the pressure of sanctions complexity and logistical friction.

Planterra Construction solves that problem from both sides. We identify the right US equipment and services suppliers for Venezuelan oil and gas operators — and we open the Venezuelan market for US companies that have the right products but no established path in. This is not consulting. It is active deal-making by people already operating on the ground.

## The Venezuela Oil & Gas Procurement Landscape — 2026

The following operators and service companies represent the primary procurement targets for US equipment and services suppliers entering Venezuela in 2026. Planterra maintains active intelligence on procurement needs, decision-makers, and entry points across each:

Operator / JV	Location	Chevron Interest	Primary Need	Entry Point
<b>Petropiar S.A.</b>	Orinoco Belt, Anzoátegui	30%	Upgrader equipment, power generation, parts	Chevron procurement & plant operations
<b>Petroboscán S.A.</b>	Maracaibo Basin, Zulia	40%	Artificial lift, field maintenance equipment	Chevron Venezuela operations team
<b>Petroindependencia S.A.</b>	Carabobo 3, Orinoco Belt	35.75%	Drilling support, field infrastructure	PDVSA & Chevron joint procurement
<b>Petromonagas S.A.</b>	Monagas State	PDVSA/Rosneft	Compression engines, gas processing equipment	PDVSA field operations management
<b>Petrocedeño S.A.</b>	Orinoco Belt, Anzoátegui	TotalEnergies	Post-fire rebuild, upgrader restoration	TotalEnergies & PDVSA procurement
<b>SLB (Schlumberger)</b>	Multiple fields, national	Service contractor	Downhole tools, completion equipment	SLB Venezuela procurement & ops
<b>Halliburton</b>	Eastern Venezuela fields	Service contractor	Cementing, completion, production chemicals	Halliburton Latin America supply chain

In addition to the joint venture operators above, PDVSA's own upstream and midstream divisions — including PDVSA Gas, PDVSA Industrial, and the José Terminal complex in Anzoátegui — represent significant independent procurement volumes for pipeline rehabilitation, compression, and process equipment.

## Who This Service Is For

### For US Suppliers Entering Venezuela

- Skip the 12–18 month learning curve of Venezuela market entry
- Avoid costly compliance mistakes — OFAC, EAR, and local regulations
- Get introduced to the right operator contact, not the wrong layer
- First delivery handled end-to-end — you focus on the product
- Recurring revenue from a market with \$100B+ investment pipeline

### For Venezuelan Operators Sourcing US Equipment

- Direct access to US manufacturers — no middlemen inflating cost
- Suppliers pre-vetted for OFAC compliance and export capability
- Technical specifications matched before introductions are made
- USD pricing with transparent landed-cost to Venezuelan field
- Planterra manages logistics so your team focuses on operations

## US Equipment & Services Categories — Active Venezuelan Demand

The following categories represent the highest-demand procurement needs currently active across Venezuelan oil and gas operators. Planterra actively sources US suppliers across all of these categories:

Category	Products & Components	Primary Operators / Projects
<b>Power Generation &amp; Compression</b>	CAT G3600 / G3500 series engines, rebuilt units, OEM parts, ADEM controls, turbocharger assemblies, compression skids	Petropiar, Petromonagas, Morichal/Boquerón fields
<b>Steel Line Pipe &amp; Tubulars</b>	24" and 30" carbon steel line pipe, API 5L grades, ERW and LSAW, coatings for buried service, Traviaso-TAEJ corridor rehabilitation	José Terminal to Monagas corridor, PDVSA pipelines
<b>HDPE &amp; Trenchless Rehabilitation</b>	Large-diameter HDPE liner pipe, sliplining, CIPP systems for corrosion-affected steel pipelines without full replacement	Orinoco Belt gathering lines, aging infrastructure
<b>Valves, PVF &amp; Instrumentation</b>	Large-diameter gate, ball, and check valves, pressure/flow instrumentation, control valve assemblies, block valve station components	Pipeline substations, upgrader facilities
<b>Jack-Up Rig Components</b>	Leg sections, spud cans, rack and pinion drive components, jacking system parts, mooring and structural steel	Offshore Venezuela, Gulf of Paria operations
<b>Field Infrastructure &amp; Modular Structures</b>	Rapid-deploy fabric buildings, equipment shelters, modular maintenance facilities, flare stacks, skid-mounted process equipment	Orinoco Belt field camps, drilling support locations
<b>Chemicals &amp; Production Additives</b>	Diluent supply coordination, corrosion inhibitors, demulsifiers, scale inhibitors for heavy crude production	Extra-heavy crude production operations

## How Vendor & Partner Identification Works

<b>01</b>	<b>Initial Briefing</b>	Client describes the specific equipment, parts, or partner type needed — including operator name, field location, technical specifications, and timeline. Planterra assesses fit and confirms engagement scope within 48 hours.
<b>02</b>	<b>Market Intelligence</b>	Planterra leverages its active network of US suppliers, Venezuelan field operators, and industry contacts to identify the right match. We validate supplier credentials, inventory availability, and pricing before presenting options.
<b>03</b>	<b>Introduction &amp; Facilitation</b>	Planterra makes the introduction — with full context on both sides. We brief the US supplier on the Venezuelan operator's specific requirements, regulatory environment, and procurement process. We brief the operator on the supplier's capabilities, lead times, and commercial terms.
<b>04</b>	<b>Deal Support</b>	We remain engaged through negotiation, documentation, and first delivery. Planterra coordinates logistics, customs, and compliance on the Venezuela side so the US supplier does not have to build that capability independently.
<b>05</b>	<b>Ongoing Relationship</b>	Successful vendor-operator relationships become recurring supply arrangements. Planterra manages the ongoing logistics, compliance monitoring, and relationship continuity — becoming the permanent bridge between the US supplier and their Venezuelan customer base.

## Why Planterra — Five Differences That Matter

<b>Already Operating In-Country</b>	Planterra is not evaluating Venezuela — we are active on the ground with established operations, local logistics, and government relationships through our Turismo Maso joint venture. No setup delay. No learning curve.
<b>Dual-National Intelligence</b>	Our leadership operates fluently in both the US business world and Venezuelan operational reality. We know who makes procurement decisions, how the process works, and what the specific technical requirements are at each major field.
<b>Technical Depth, Not Just Contacts</b>	We validate technical fit before making introductions. A US pipe supplier introduced to the wrong PDVSA contact wastes everyone's time. We match specifications, commercial terms, and logistics capability first.
<b>Active Deal-Maker, Not a Consultant</b>	Planterra is compensated on results — successful introductions that lead to commercial transactions. We are not selling a report or a database. We are opening doors and staying in the room until the deal closes.
<b>Full Compliance Framework</b>	Every introduction is reviewed against current OFAC general license conditions and US export regulations. US suppliers working through Planterra have a compliance-aware partner managing the Venezuela side of the transaction.

## The Market Window Is Open Right Now

- US Energy Secretary Chris Wright toured Petropiar in March 2026 — the first US official inside a Venezuelan oil field in eight years. He committed \$100M+ in immediate Petropiar investment and a goal of doubling output within 18 months.
- Chevron's active OFAC general license specifically authorizes equipment and materials imports for its four Venezuelan JVs — creating a clear, legal procurement channel for US suppliers today.
- An estimated 70% of experienced Venezuelan oil field professionals left the country between 2014 and 2023 — creating acute demand for US technical expertise, training, and field service support that did not exist before.
- Companies establishing Venezuelan operator relationships and supply agreements in 2026 will hold structural advantages for years as production scales. The companies that move now define the vendor landscape for the next decade.

## Key Search Terms — Venezuela Oil & Gas Procurement

Planterra operates at the intersection of US equipment supply and Venezuelan oil and gas procurement across the following market segments:

<b>Venezuela Oil &amp; Gas Suppliers</b> US equipment suppliers entering Venezuela 2026	<b>PDVSA Procurement Vendors</b> Chevron Venezuela supply chain partners	<b>Petropiar Equipment Supply</b> Orinoco Belt field services vendors
<b>Venezuela Energy Market Entry</b> US-Venezuela oil trade 2026	<b>Petroboscán Parts Sourcing</b> SLB Halliburton Venezuela local partners	<b>Venezuela Jack-Up Rig Suppliers</b> OFAC compliant Venezuela equipment export

## Tell us what you're looking for — we'll find the right match.

Whether you are a US equipment manufacturer looking for your first Venezuelan operator customer, or a Venezuelan field operator needing a specific US supplier for a critical component — describe your need and Planterra will respond with a practical path forward within 48 hours.

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