KINGSWOOD

Firm Overview

Kingswood US

July 2024

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We are a global, full-service wealth management platform.

$15B Global Assets Under Management

$100M+
Growth Equity Invested

$50B+
Gross Transaction Value

20+
Offices Worldwide

300+
Financial Professionals

Wealth Management

Premier asset manager and investment advisor

- Financial Planning
- Retirement Planning
- Alternatives

Investment Banking

Leading middle market investment bank

- M&A Advisory
- IPOs & Follow-Ons
- Private Capital Advisory

Alternative Investments

Expansive alternatives platform

- Private Equity
- Private Credit
- Real Estate

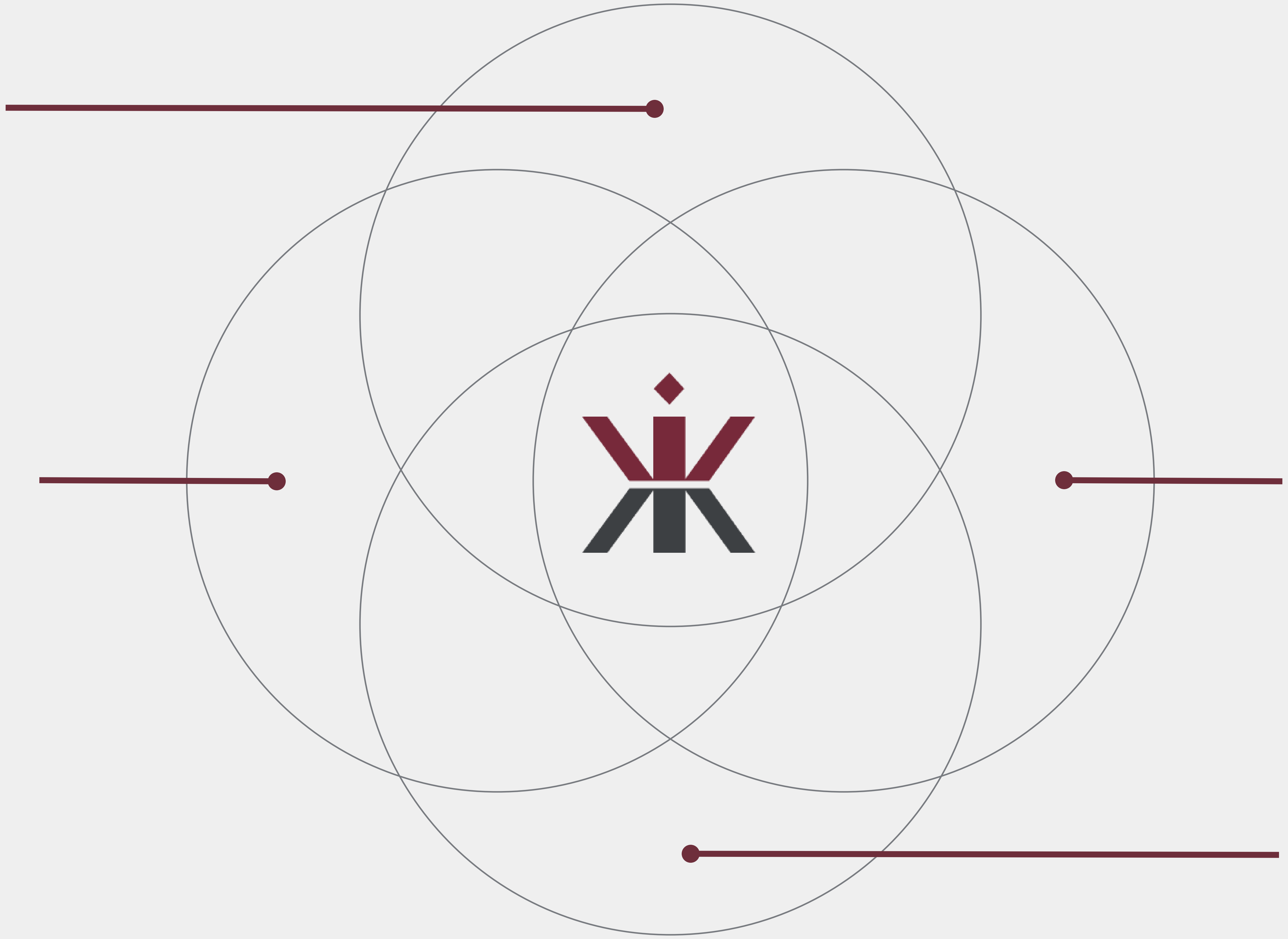
We have a powerful, unique platform amongst our peers.

Advisor Focused

- Kingswood is built by advisors for advisors, putting both advisors and clients first
- Advisor platform allows advisors to make decisions independent of the firm

Multi-Custodial

- Kingswood offers multiple custodial options, finding the right fit for each advisors' business
- Education and training to make sure each advisor gets the most out of their technology



Experienced Management

- Kingswood's management team brings a breadth of brokerage and wealth management experience
- All of the management team has themselves been advisor or broker

Alternatives Platform

- Kingswood's large alternatives platform allows for advisors to further diversify client's portfolios
- Access to high quality sponsors in various industries and asset classes

Meet our expert management team.

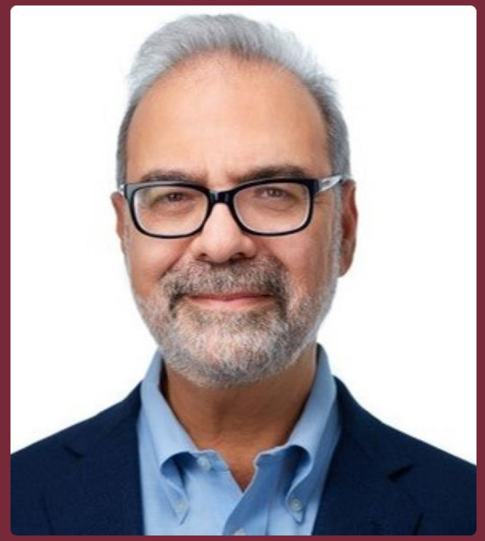
Michael Nessim
Chief Executive Officer

Val Peters Rayevskiy
Chief Operating Officer

Mike Alsoraimi
Chief Compliance Officer

Jamie Golden
President of Acquisitions and Recruitment

Jeremy Wilder
Chief Legal Officer

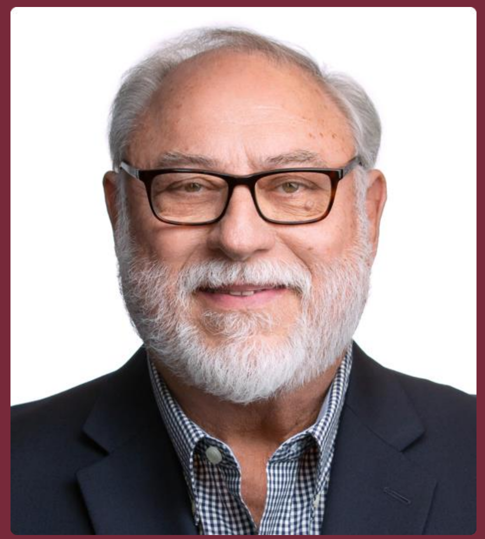


Dave Pitkoff
Chief Financial Officer

Douglas Blake
Managing Director, Investment Solutions

Ryan Sabet
Director of Acquisition, Recruitment, and Strategic Initiatives

Tyler Bashaw
Director, Compliance



Jeff McCullough
Director of Administration and Advisor Services

Carlos Yearwood, Jr.
Director of Commissions

Ashley Webb
Director of Broker-Dealer Operations and Onboarding

Kingswood’s tested onboarding process sets advisors up for success.

01

Seamless Transition

Designed by a team of industry experts, we provide all the tools and resources for a seamless transition for both advisors and clients.

02

Back Office Support

Our team is dedicated to delivering the same level of personalized service experience you bring to your client relationships.

03

Succession Planning

We understand the difficulty of creating a comfortable succession plan. Our focus is on you and the optimal end of a successful career.

04

Business Growth

We help you grow organically through incorporating other advisors into your business, and helping you acquire other books of business.

05

Diverse Product Offering

Enjoy the perks of a large B/D packaged into a boutique experience with product offerings in investment banking, alternatives, and more.

Kingswood has many tools and opportunities to help grow your business.

01

Build Your Brand

Through our partnership with Common Reality, Kingswood Advisors have the ability to build a website and a brand as unique as you are. Compliance approval is seamlessly integrated into the web design and content update process.

02

Keep Your Clients Informed

FMG can provide tools that can help you stay in front of your clients and prospects through email, social media posts and printed collateral.

03

Media Opportunities

Kingswood provides opportunities to share your unique perspective in the media.

- Our PR firm, Haven Tower, can get your insights placed in leading financial publications.
- Record a podcast with our media partner, Advisorpedia, and they will publish and promote it across their website and KingswoodUS.com.

The First Step Towards a Seamless Succession

With Kingswood's expertise in the independent space, we can capitalize on market trends and preserve your legacy and business, serving clients with the same level of service you have provided them.

Planning for succession requires more than having someone next in line; we understand your business and its challenges.

37%

of advisors plan to retire over the next 10 years, though many are unsure how to transition their business[1]

Kingswood now has the opportunity to directly partner with you and acquire a minority stake (20-40%) in your business, with the plans to acquire the rest when you are ready retire.

[1]*Cerulli Associates.*

With an intimate understanding of your business, Kingswood provides a tailored solution through partnership.

01

Obtain Liquidity

Kingswood provides upfront liquidity via minority acquisition based on fair market value:

- Size of book
- Average age of clients
- Growth of book in past 2 years
- Number of households
- Average fee charged

02

Arrange Your Succession Plan

Few independent firms offer a solution to find and arrange a succession plan.

Kingswood can customize your level of involvement in the business as you look to retire/exit, targeting a 20-40% minority stake in your business with the ability to acquire the remainder in the future.

03

Get Support

- Get access to dedicated advisors, administrative resources, and platform tools to scale and grow
- Kingswood knows and understands your business, giving you the attention you deserve

Kingswood offers multiple clearing and custodial relationships.

APEX Clearing™

charles SCHWAB

RBC

RAYMOND JAMES

Alternative Investment Platform

Private Placement

- Urban Catalyst
- nCommercial Property Group
- MCI
- Peachtree Hotel Group
- Shopoff Realty Investments
- Bourne Financial Group
- Sealy & Company
- Inspired Healthcare Capital
- Sovereign Partners
- StratCap
- Mill Green Partners
- InvestX
- Hamilton Point Investments
- The True Life Companies
- Cedar Street Capital

DST

- Capital Square
- ExchangeRight
- Inland Securities Corporation
- PASSCO

Covered Securities & Private Equity

- Cottonwood Communities
- Gladstone Securities
- Prospect Capital
- Bluerock
- Cantor Fitzgerald
- Red Oak Capital Holdings
- Apollo
- Eagle Point Credit Management

Energy

- Waveland
- Mewbourne Oil Company
- U.S. Energy Development Corporation
- MDS Energy Development

Third Party Platforms

- CAIS
- iCapital

These are some of the offerings we currently have, please contact us for a complete list of approved offerings.

Mutual Funds, 401K & 529 Partners

ADP
AIG
CAPITAL GROUP | AMERICAN FUNDS
ASCENSUS
BlackRock
FRANKLIN TEMPLETON
Fidelity INVESTMENTS

FS INVESTMENTS
Goldman Sachs
GUGGENHEIM
Invesco
J.P.Morgan
John Hancock

MFS Investment Management
Nationwide
Putnam INVESTMENTS
HARTFORD FUNDS
PACIFIC LIFE
Principal

Prudential
SCHOLARS EDGE
TRANSAMERICA
WELLS FARGO Asset Management
VOYA FINANCIAL
WESTERN ASSET

These are a few of our valued partners.

Kingswood's Insurance Platform Partners

TARKENTON FINANCIAL

SIMPLICITY GROUP

CAPITAS FINANCIAL

ONE INSURANCE SOLUTION — For RIAs | powered by PCN

NATIONAL BROKERAGE ATLANTIC

EAGLELIFE INSURANCE COMPANY

fig marketing

Annuity and Insurance Partners

AIG | unum | LOMBARD | PACIFIC LIFE | TRANSAMERICA | Legal & General | Nationwide

Allianz | Saybrus PARTNERS | Lincoln Financial Group | PennMutual | t a g | EQUITABLE

AXA | HARTFORD FUNDS | M Financial Group | Principal | TheStandard | John Hancock

Brighthouse FINANCIAL | JACKSON | MassMutual | Protective | VOYA FINANCIAL | Prudential

These are a few of our valued partners.

Kingswood’s investment banking platform offers differentiated opportunities.

Capital Markets

- Initial Public Offerings
- Follow-Ons
- PIPEs
- Convertible Structures
- SPACs/De-SPACs

Mergers & Acquisitions

- Sell-Side M&A Advisory
- Buy-Side M&A Advisory
- RTOs
- SPAC Advisory
- Take-Privates

Pearl Diver Capital	Joint Bookrunner	$34,500,000	Series A Term Preferred
Shepherd Ave Capital Acquisition Corp	Sole Bookrunner	$86,250,000	Initial Public Offering
CO_2 Energy Transition	Sole Bookrunner	$69,000,000	Initial Public Offering
Lithos	Financial Advisor	$45,000,000	Trade Credit Facility
GSR III Acquisition Corp	Sole Bookrunner	$230,000,000	Initial Public Offering

Kingswood is there for you.

01

Considering You

Wealth management is more than just investment advice. We believe that it is only after getting to know our clients and how they view their investments and financial situation – are we then able to take a holistic approach to helping our clients realize the future they envision.

02

Creating a Blueprint

We will work with you to create a plan for your future. This includes estate planning, insurance solutions, retirement and trust services. Therefore, whatever it is that you are planning for, we will work to help you reach your financial goals.

03

Staying the Course

Part of creating wealth is to remain resolute in your long term objectives. However, it is also important to make sure that your portfolio is on track with your life priorities. We will continuously communicate with you about the progress of your portfolio to make sure it aligns with your priorities.

04

Advisory Services

Whether you intend to conduct advisory business utilizing your own hybrid RIA or choosing to work with ours – our compliance and operations staff will be able to assist you to help you grow your business and optimize your success.

05

Insurance

We understand the need and importance of an insurance platform for clients and partners. Therefore, we have partnered with Tarkenton Financial, a leading independent wholesale distributor offering a wide variety of products and services.

Technology Solutions

Operations Systems

- docusign
- CAIS
- ORBIS SYSTEMS
- altigo — ALTERNATIVE INVESTMENTS IN GOOD ORDER
- Artisan SOFTWARE

Marketing & CRM

- Broadridge
- RBC Nexus
- Advisorpedia
- HAVEN TOWER
- fmgsuite
- Wealthbox
- REDTAIL

Wealth Management Solutions

- BLACK
- Nitrogen
- MORNINGSTAR
- Black Diamond WEALTH PLATFORM
- ORION
- ALBRIDGE

Compliance Solutions

- iCapital
- LexisNexis
- AI INSIGHT BY ICAPITAL
- appriver
- globalRELAY

Research & Managed Accounts

- KEAP Kingswood Eudaimonia ASSET PLATFORM — Kingswood Portfolio Solutions
- SEI
- ORION PORTFOLIO SOLUTIONS
- GEOWEALTH
- FACTSET
- amplify
- HOWARD Capital Management
- REFINITIV
- EQIS
- First Trust
- THE PACIFIC FINANCIAL GROUP
- ASSETMARK

Financial Planning Partners

- RightCapital
- Bucket Bliss
- MoneyGuidePro