

How to Order Through the Texas DIR DBITS Cooperative Contract

Stand8 provides Deliverables-Based Information Technology Services (DBITS) through the Texas Department of Information Resources (DIR) Cooperative Contracts Program under **Contract No. DIR-CPO-6212**.

Texas state agencies, institutions of higher education, local governments, public school districts, and other entities may procure deliverables-based IT services directly from Stand8 through this contract without conducting a separate statewide competitive procurement, subject to applicable purchasing requirements.

Step 1 – Define Your Project Requirements

Develop a Statement of Work (SOW) describing your project objectives, required deliverables, scope of work, milestones, schedule, acceptance criteria, and any applicable technical or security requirements.

For Texas state agencies, DIR approval of the Statement of Work may be required before it is released to vendors for certain procurements exceeding applicable thresholds.

Step 2 – Contact Stand8

Contact Stand8 to discuss your project requirements and determine how our awarded DBITS technology categories align with your objectives.

Our team can assist in:

- Reviewing your project requirements
- Answering questions regarding our awarded service categories
- Providing technical guidance
- Assisting with project planning
- Preparing a project proposal and pricing

DBITS Contract Information

- **Vendor:** Stand8
 - **DIR Contract Number:** DIR-CPO-6212
 - **Email:** Erik.Burton@stand8.io
 - **Phone:** (512) 270-4252
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Step 3 – Request a Proposal

Once your Statement of Work is finalized, your organization may request a written proposal from Stand8.

Our proposal may include:

- Project approach
- Deliverables
- Project schedule
- Staffing plan (if applicable)
- Fixed-price or milestone-based pricing
- Assumptions and dependencies
- Warranty information

Pricing is negotiated directly between you and Stand8 in accordance with the DIR DBITS contract.

Step 4 – Evaluate Responses

You then evaluate proposals received from one or more DIR DBITS vendors (if applicable) and selects the vendor that best meets your project's technical, schedule, and budget requirements.

Step 5 – Issue a Purchase Order

After vendor selection:

- Execute the agreed Statement of Work.
- Issue a Purchase Order directly to Stand8.
- Reference **DIR Contract No. DIR-CPO-6212** on the Purchase Order.

No work will begin until Stand8 has received the executed Purchase Order.

Step 6 – Project Delivery

Upon receipt of the Purchase Order, Stand8 will:

- Conduct project kickoff activities
- Confirm project governance
- Begin work in accordance with the approved Statement of Work

- Provide regular project status reporting
 - Deliver project milestones for Customer review and acceptance
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Helpful Resources

For additional information regarding the Texas DIR Cooperative Contracts Program:

- **Stand 8 DIR Contract Details (DIR-CPO-6212)**
 - **Stand8 DBITS Products & Services**
 - **DIR Deliverables-Based IT Services (DBITS) Program**
 - **Statement of Work (SOW) Guidance**
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What to Expect When Working with Stand8

- Discovery & project planning workshop
- Dedicated Account Manager and Delivery Manager
- Weekly status meetings and executive reporting
- Deliverables-based project management
- Quality assurance and acceptance reviews
- Knowledge transfer and transition support
- Post-implementation warranty/support (as defined in the SOW)