

Nut Tree Retail Shops | Habit & Mendocino Farms–Anchored

1640 East Monte Vista Avenue, Vacaville, CA



TROPHY SAN FRANCISCO BAY AREA RETAIL CENTER AT NUT TREE INTERSTATE 80 FREEWAY FRONTAGE



▶ View Property Video



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Fisher James Corp. ("Broker") has been retained on an exclusive basis to market the property described herein ("Property"). Broker has been authorized by the Seller of the Property ("Seller") to prepare and distribute the enclosed information ("Material") for the purpose of soliciting offers to purchase from interested parties. More detailed financial, title and tenant lease information may be made available upon request following the mutual execution of a letter of intent or contract to purchase between the Seller and a prospective purchaser. You are invited to review this opportunity and make an offer to purchase based upon your analysis. If your offer results in the Seller choosing to open negotiations with you, you will be asked to provide financial references. The eventual purchaser will be chosen based upon an assessment of price, terms, ability to close the transaction and such other matters as the Seller deems appropriate.

The Material is intended solely for the purpose of soliciting expressions of interest from qualified investors for the acquisition of the Property. The Material is not to be copied and/or used for any other purpose or made available to any other person without the express written consent of Broker or Seller. The Material does not purport to be all-inclusive or to contain all of the information that a prospective buyer may require. The information contained in the Material has been obtained from the Seller and other sources and has not been verified by the Seller or its affiliates. The pro forma is delivered only as an accommodation and neither the Seller, Broker, nor any of their respective affiliates, agents, representatives, employees, parents, subsidiaries, members, managers, partners, shareholders, directors, or officers, makes any representation or warranty regarding such pro forma. Purchaser must make its own investigation of the Property and any existing or available financing, and must independently confirm the accuracy of the projections contained in the pro forma.

Seller reserves the right, for any reason, to withdraw the Property from the market. Seller has no obligation, express or implied, to accept any offer. Further, Seller has no obligation to sell the Property unless and until the Seller executes and delivers a signed agreement of purchase and sale on terms acceptable to the Seller, in its sole discretion. By submitting an offer, a purchaser will be deemed to have acknowledged the foregoing and agreed to release Seller and Broker from any liability with respect thereto. Property walk-throughs are to be conducted by appointment only. Contact Broker for additional information.

- Best Retail Building Placement within Iconic Nut Tree Master Plan
 - 100% Leased to Diverse, Internet-Resistant Tenant Mix on Long-Term Leases
- Additional Upside from Mendocino Farms Percentage Rent
- Highly Functional Footprint with Large Outdoor Dining Patios & Ample Parking
- Unobstructed Visibility Adjacent to I-80 Freeway (171,000 ADT) Provides Rare High Visibility Signage with Multiple Large Monument Signs
- Most Visible Shopping Center on I-80 Corridor from the Bay Area to Sacramento with Nearly 1/2 Mile of Freeway Frontage
- Adjacent to Junction with Interstate 505 – The Connector to Highway 5 & the Northern Portion of California & Oregon
- Rare Direct On- and Off-Ramps into the Nut Tree from I-80
- Strong Co-Tenancy within the Nut Tree Mixed-Use Development
 - Anchor Tenants include Best Buy, Nordstrom Rack, HomeGoods, World Market, Michaels, PetSmart, Old Navy, & BevMo
 - 71-Acre Master-Planned Development featuring ~400k SF Retail, 140k SF Office, Residential Units, and Event Space
- Destination Restaurant & Food Location with Best-in-Class Tenants
 - Tenancy includes Starbucks, Habit, Chipotle, Mendocino Farms, Buckhorn, Fenton's Creamery, Buffalo Wild Wings, Panera Bread, Five Guys, Peet's Coffee, & More
- Adjacent to Vacaville Premium Outlets
 - 120-Store Outlet Center Among Highest Grossing Outlet Centers in Northern CA
 - 3.6M Annual Visits (per Placer.ai)
- Qualifies for 100% Bonus Depreciation via Cost Segregation

[Calculate Estimate](#)


Strong Co-Tenancy within Nut Tree 71-Acre Mixed-Use Development



262,273 Population
within 10 Miles



\$139,757 Average Household Income
within a 5-Mile Radius



Nearly Half a Mile of Freeway Frontage on I-80
with Direct On- and Off-Ramps into the Nut Tree



Unobstructed Visibility on I-80 with Large Monument Signage



171,000 ADT on I-80
62.4 Million Passengers per Year





	LOCATION	1640 E Monte Vista Ave, Vacaville, CA 95688
	LOT SIZE	1.48 acres or 64,468 square feet
	PARKING	Ample parking available on site, with additional parking available throughout the shopping center
	IMPROVEMENTS	7,379 square foot retail pad divided into three suites: Habit Burger & Grill 2,629 SF Lovesac 2,123 SF Mendocino Farms 2,627 SF
	FINANCING	Existing financing of \$5,465,055.44 (as of 9/11/25) at 4.97% interest rate maturing 06/11/2028 available if desired by Buyer (Buildings 1640 & 1650 must be purchased together if a Buyer is interested in assuming the loan)

\$6,860,000

5.35% CAP RATE

[View on Map ↗](#)

Projected Gross Revenue	Year 1*	Year 10
Scheduled Base Rental Revenue	\$367,002	\$470,136
Expense Reimbursement Revenue	\$170,877	\$222,956
Effective Gross Revenue	\$537,879	\$693,092
Annual Expenses	Year 1	Year 10
Common Area Maintenance	\$58,368	\$76,157
Taxes	\$82,318	\$107,407
Insurance	\$15,791	\$20,604
Management	\$14,400	\$18,789
Total Operating Expenses	\$170,877	\$222,956
Net Operating Income Return	\$367,002 5.35%	\$470,136 6.85%

*Starting January 1, 2026.

NOTE:

The net income is an estimate and does not provide for all potential costs and expenses (i.e. maintenance, repair, etc.) that may be required of the owner. Any reserves set forth herein are merely estimates and not based on any experience, physical inspection, or prior knowledge. All prospective purchasers are strongly advised to make an independent investigation to determine their estimate of costs and expenses prior to entering into an agreement to purchase.

For the Years Ending	Year 1 Dec – 2026	Year 2 Dec – 2027	Year 3 Dec – 2028	Year 4 Dec – 2029	Year 5 Dec – 2030	Year 6 Dec – 2031	Year 7 Dec – 2032	Year 8 Dec – 2033	Year 9 Dec – 2034	Year 10 Dec – 2035
Rental Revenue										
Potential Base Rent	\$367,002	\$373,436	\$373,980	\$383,317	\$404,057	\$404,057	\$411,150	\$411,749	\$422,052	\$470,136
Total Rental Revenue	\$367,002	\$373,436	\$373,980	\$383,317	\$404,057	\$404,057	\$411,150	\$411,749	\$422,052	\$470,136
Other Tenant Revenue										
Total Expense Recoveries	\$170,877	\$176,004	\$181,284	\$186,722	\$192,324	\$198,094	\$204,036	\$210,157	\$216,462	\$222,956
Effective Gross Revenue	\$537,879	\$549,439	\$555,263	\$570,039	\$596,381	\$602,150	\$615,186	\$621,907	\$638,514	\$693,092
Operating Expenses										
CAM	\$58,368	\$60,119	\$61,922	\$63,780	\$65,694	\$67,664	\$69,694	\$71,785	\$73,939	\$76,157
Taxes*	\$82,318	\$84,788	\$87,331	\$89,951	\$92,650	\$95,429	\$98,292	\$101,241	\$104,278	\$107,407
Insurance	\$15,791	\$16,265	\$16,753	\$17,255	\$17,773	\$18,306	\$18,855	\$19,421	\$20,004	\$20,604
Management	\$14,400	\$14,832	\$15,277	\$15,735	\$16,207	\$16,694	\$17,194	\$17,710	\$18,241	\$18,789
Total Operating Expenses	\$170,877	\$176,004	\$181,284	\$186,722	\$192,324	\$198,094	\$204,036	\$210,157	\$216,462	\$222,956
Net Operating Income	\$367,002	\$373,436	\$373,980	\$383,317	\$404,057	\$404,057	\$411,150	\$411,749	\$422,052	\$470,136

*Property taxes have been estimated assuming a reassessment to the purchase price upon acquisition, consistent with CA Proposition 13. Actual taxes may vary depending on county assessment practices, exclusions, or appeals.

GENERAL ASSUMPTIONS

Analysis Date	General Expense Growth per Annum	Property Tax Growth per Annum	Rental Growth per Existing Leases
01/01/2026	3.00%	2.00%	3.00% Market Assumption
Total Rentable Area	General Inflation per Annum	Property Taxes	
7,379	3.00%	Re-Assessed per Prop 13	

Tenant	Sq. Ft.	Monthly Rent PSF	Annual Rent PSF	Current Annual Rent	Rent Commence. Date	Lease Expiration Date	Rental Increase Date(s)	Rental Increase Amount(s)	Options	Lease Structure	End of Term Assumption
Habit Burger & Grill	2,629	\$3.83	\$45.98	\$120,881	12/17/2014	12/31/2029	None	None	1 @ 5 yrs Option 1: \$132,975	NNN with tenant responsible for proportionate share of taxes, insurance, and common area maintenance, including roof, structure, and management fee. Tenant is responsible for an administrative fee equal to 15% of CAM costs.	Option
Lovesac	2,123	\$4.18	\$50.20	\$106,575	5/31/2024	5/31/2034	5/31/2029	\$117,232	1 @ 5 yr Option 1: \$128,972	NNN with tenant responsible for proportionate share of taxes, insurance, and common area maintenance, including roof, structure, and management fee. Tenant's obligation for reimbursement of controllable CAM expenses (janitorial, parking lot sweeping, exterminator, & landscaping only) shall not increase by more than 5% per year on a cumulative basis commencing on 1/1/2025. Base CAM is \$8.31/SF. Tenant is responsible for an administrative fee equal to 15% of CAM costs.	Option
Mendocino Farms*	2,627	\$4.43	\$53.12	\$139,546	7/30/2024	7/31/2034	2/1/2027 8/1/2029 2/1/2032	\$146,534 \$153,863 \$161,561	2 @ 5 yrs Option 1: 8/1/2034: \$169,652 2/1/2037: \$178,137 Option 2: 8/1/2039: \$187,069 2/1/2042: \$196,447	NNN with tenant responsible for proportionate share of taxes, insurance, and common area maintenance, including roof, structure, and management fee. Tenant's obligation for reimbursement of controllable CAM expenses (janitorial, parking lot sweeping, exterminator, & landscaping only) shall not increase by more than 5% per year on a cumulative basis commencing on 1/1/2026. Base CAM is \$8.31/SF. Tenant is responsible for an administrative fee equal to 15% of CAM costs.	Option
Leased	7,379	100%									
Vacant	0	0%									
TOTAL	7,379	100%									

*Once per year on a calendar year basis, if applicable, Tenant shall pay Percentage Rent equal to five percent (5.00%) of Gross Sales above an initial artificial breakpoint of \$4,500,000 ("Breakpoint"), which Breakpoint shall increase at the same time and percentage as the Minimum Annual Rental. Tenant shall report calendar sales annually to Landlord by March 31 of each calendar year for the prior calendar year.

NOTE: Rent Roll is as of September 1, 2025.

Habit Burger & Grill



LESSEE
The Habit Restaurants, LLC

NO. OF LOCATIONS
380+

WEBSITE
habitburger.com

Habit Burger & Grill, commonly known as The Habit, is one of the fastest growing fast-casual dining chains in the U.S., having grown from 26 to over 380 locations worldwide since 2009. The chain specializes in hamburgers, salads, sandwiches, shakes, and french fries, and was founded in Santa Barbara, CA in 1969. The Habit is known for its "charburgers," prepared over an open flame, and fast, friendly service. In 2020, **Yum! Brands (NYSE: YUM)**, the parent company of Taco Bell, KFC, and Pizza Hut acquired Habit for \$375 million. For 2025, YUM! Brands, Inc. reported revenue of \$7.55 billion (+6.7% YoY) and net income of \$1.486 billion.



Lovesac



LESSEE
The Lovesac Company

STOCK SYMBOL
NASDAQ: LOVE

NO. OF LOCATIONS
260+

WEBSITE
lovesac.com

Lovesac, founded in 1998, is a direct-to-consumer specialty furniture brand known for its endlessly reconfigurable, machine-washable "Sactionals." The company sells its products through over 260 showrooms nationwide, an ecommerce platform, and select Costco locations. Lovesac's ongoing innovations have enhanced its market appeal, including the integration of surround sound technology into its Sactionals platform. The company emphasizes sustainability, producing durable, long-lasting products. For fiscal year 2025, Lovesac reported a total revenue of \$680.6 million and net income of \$11.6 million.

Mendocino Farms

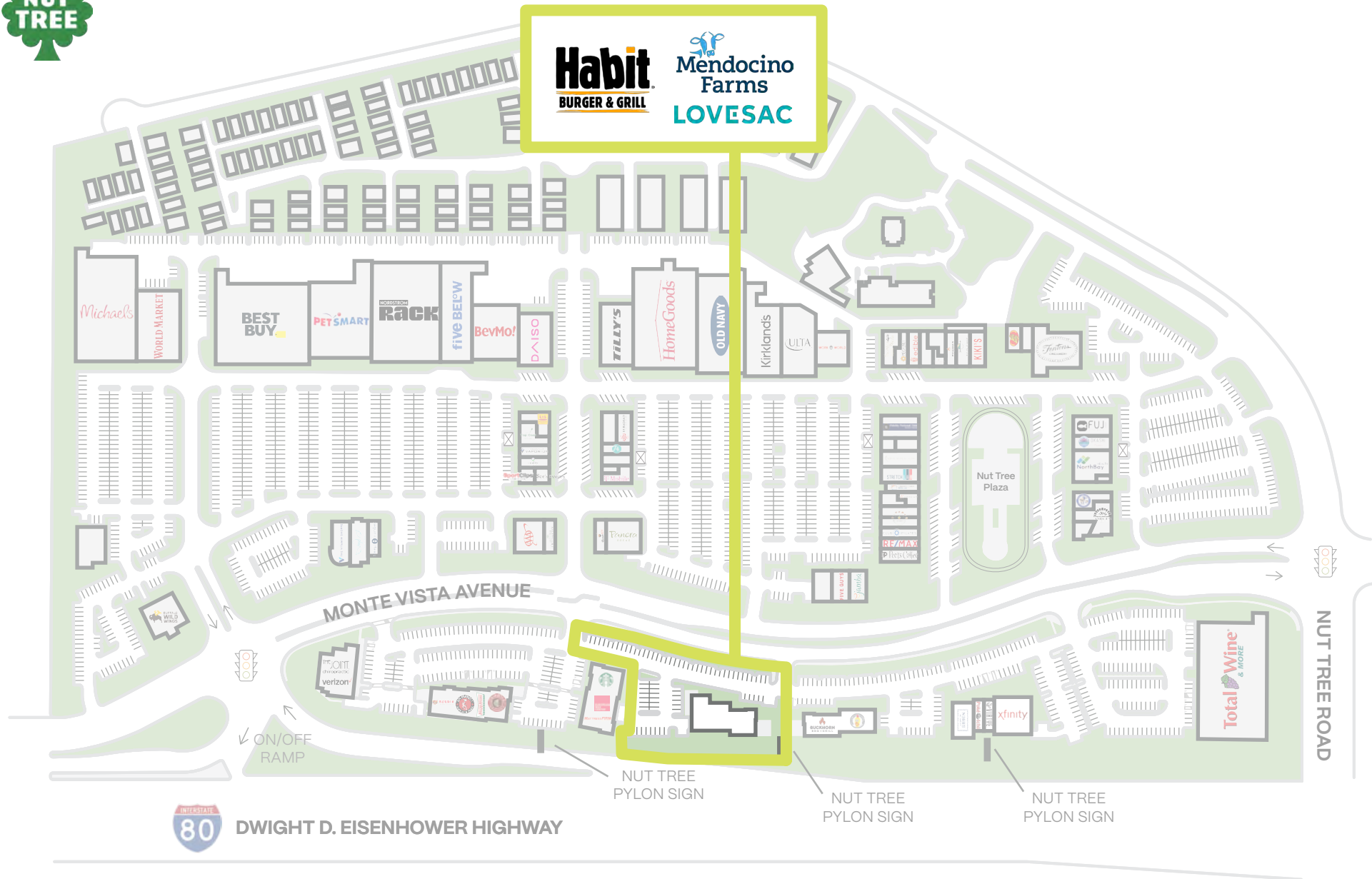


LESSEE
Mendocino Farms, LLC

NO. OF LOCATIONS
70+

WEBSITE
mendocinofarms.com

Mendocino Farms is a fast-casual brand serving up sandwiches, salads, sides, housemade beverages, kids meals, catering, and more with fresh, quality ingredients and both classic and standout flavor combinations. They opened their first doors in 2005 in Southern California, inviting their guests to "eat happy" and have now grown to over 70 locations. They make ordering easy and customizable with their own app, from which customers can select seamless pickup, delivery, or curbside.



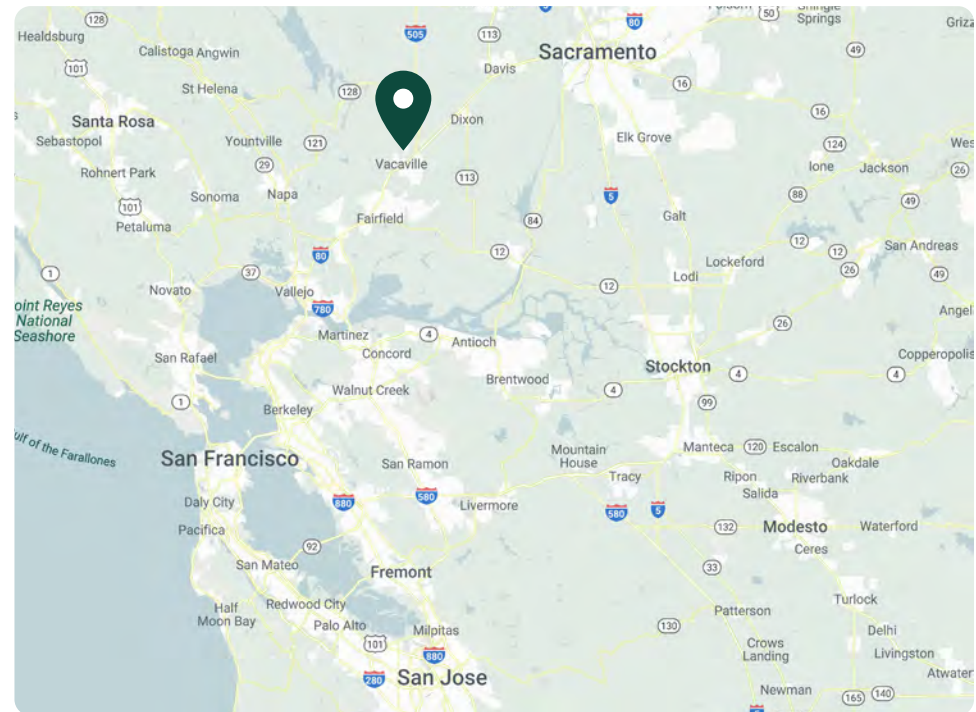




Located Off Interstate 80 Between San Francisco & Sacramento

Vacaville, the third-largest city in Solano County, has a 2025 estimated population of 103,672. The city sits 55 miles from San Francisco and 35 miles from Sacramento at the junction of Interstates 80 and 505, with San Francisco, Oakland, and Sacramento International Airports all within about an hour. Positioned between the Bay Area and the Sacramento region, Vacaville draws commerce, talent, and visitors well beyond its local market.

In recent years the city has strengthened its life-science and advanced-manufacturing profile. Swiss contract drug manufacturer Lonza acquired Genentech's large-scale biologics plant in Vacaville for \$1.2 billion in 2025. The deal included retaining roughly 750 jobs and preserving one of the largest biologics manufacturing facilities in the world, and extending Lonza's US Biologics footprint. Amazon is simultaneously expanding its logistics footprint in Vacaville to about 2.1 million square feet, complementing established employers such as Kaiser Permanente, ICON Aircraft, Simonton Windows, Pacific Cycle, Mariani Packing Company, and Travis Credit Union. Vacaville offers incentives to attract additional employers, mindful that a large number of Solano County residents would prefer local jobs rather than daily commutes to Sacramento or the Bay Area. Many of these workers chose Vacaville for comparatively affordable housing and a strong quality of life while keeping positions in neighboring metros.



The Nut Tree Master Plan is adjacent to Nut Tree Airport, a 286-acre public-use facility owned by Solano County that averages more than 100,000 aircraft operations annually and supports over 200 based aircraft. The airport's role as a general aviation hub complements the presence of Travis Air Force Base (AFB), located just 10 miles away. Travis AFB is the busiest Air Force installation in the U.S. for cargo and passenger handling and is a major regional employer, with approximately 13,500 active duty personnel, civilian staff, and their families. It also houses the David Grant USAF Medical Center (DGMCO), the largest medical facility in the Air Force. In 2024, Travis AFB generated an estimated \$3.7 billion in economic impact to the local economy.

Vacaville benefits from its close proximity to Davis, Sacramento, Napa, and the Bay Area. Transportation assets underpin the city's growth. Interstates 80 and 505 provide direct east-west and north-south links that connect California with national and international trade routes, and Caltrans is adding express lanes on I-80 through Fairfield and Vacaville that are slated to be fully operational by late 2025, easing congestion on a corridor that carries tens of millions of vehicles each year.



California's Legendary Road Stop

The subject property lies within the Nut Tree mixed-use, freeway-adjacent development, which offers approximately 400,000 square feet of retail, an amusement park and event space, 140,000 square feet of offices, and 216 planned residential units. It enjoys direct frontage on I-80 (171,000 ADT), near its junction with I-505, with multiple prominent monument signs and dedicated on- and off-ramps, delivering exceptional access and visibility. Co-tenancy at the Nut Tree retail center is strong, featuring HomeGoods, Cost Plus World Market, Best Buy, PetSmart, Nordstrom Rack, ULTA, Michael's, Old Navy, BevMo, Starbucks, Panera Bread, Five Guys, Buffalo Wild Wings, Chipotle, Fenton's Creamery, Jelly Belly, European Wax Center, Verizon, Sleep Number, and others.

The asset sits in a dense commercial corridor anchored by the 120-store Vacaville Premium Outlets, whose tenants include Nike, Crate & Barrel, Adidas, Levi's, Banana Republic, Columbia, Gap, Coach, Kate Spade, Le Creuset, Polo Ralph Lauren, West Elm, Crocs, J. Crew, Lacoste, New Balance, The North Face, Kay, Zwilling, and more. This center ranks among Northern California's highest-grossing outlets. Nearby retail nodes include Browns Valley Marketplace (Nugget Markets and Planet Fitness) and Vacaville Commons (Target, Safeway, Ross, Burlington). Additional major retailers in the vicinity are Walmart Supercenter, Sam's Club, Costco, WinCo Foods, Food 4 Less, Bowlero Vacaville, and others. Collectively, the retail at the I-80/I-505 interchange draw more than tens of millions of shoppers annually. Demographics are robust, with 262,273 residents within 10 miles and an average household income of \$139,757 within 5 miles.

The Nut Tree Master Plan is adjacent to Nut Tree Airport, a general-aviation facility handling more than 100,000 aircraft operations per year. It is also less than three miles from Kaiser Permanente Vacaville, the city's largest employer with over 1,300 staff. Adjacent to Kaiser are the Lonza (formerly Genentech) campus and the new Axiom Point project, a 23-acre research, development, and biomanufacturing complex totaling 390,000 square feet across three state-of-the-art buildings, which will significantly expand local life-sciences employment. Other daily traffic drivers to the immediate area include Travis Credit Union's headquarters, Vacaville Cultural Center, Centennial Park & Sports Fields, and multiple schools.



Visit Data from Placer.ai
(Jul '24 - Jun '25)
Annual Cost: \$11,000



Est. Sales Data from CenterCheck
(Jul '24 - Jun '25)
Annual Cost: \$15,000

Notable Nearby Retailers Visit Data (per Placer.ai) & Sales (per CenterCheck)

The Nut Tree	5.8M Annual Visits
Nordstrom Rack	316,200 Annual Visits
Michaels	308,900 Annual Visits
Best Buy	293,500 Annual Visits
HomeGoods	273,500 Annual Visits, +5% YoY; \$8.8M (+8% YoY)
Panera Bread	243,300 Annual Visits; \$2.4M
Ulta Beauty	231,400 Annual Visits, +5% YoY; \$9.3M (+1.5% YoY)
PetSmart	205,400 Annual Visits
Old Navy	200,800 Annual Visits; \$6.1M
World Market	118,600 Annual Visits, +7% YoY
Xfinity	136,500 Annual Visits, Top 6% Nationwide

Vacaville Commons	6.7M Annual Visits
Target	1.5M Annual Visits
Chick-fil-A	1.1M Annual Visits, Top 8% Nationwide, Top 4% in CA
Ross Dress for Less	547,200 Annual Visits, Top 8% Nationwide
Chili's Grill & Bar	318,200 Annual Visits, Top 18% Nationwide
Big 5 Sporting Goods	138,300 Annual Visits, Top 16% Nationwide
Jamba Juice	113,400 Annual Visits, Top 18% Nationwide

Vacaville Premium Outlets	3.6M Annual Visits
Nike Factory Store	537,300 Annual Visits, Top 14% Nationwide
Bath & Body Works	256,200 Annual Visits, #2 Nationwide, #1 in CA
American Eagle Outfitters	230,800 Annual Visits, Top 5% Nationwide, #1 in CA
The North Face	193,400 Annual Visits, Top 8% Nationwide, #2 in CA
Polo Ralph Lauren	184,700 Annual Visits, Top 16% Nationwide
Calvin Klein	152,000 Annual Visits, Top 5% Nationwide, #2 in CA
Shoe Palace	133,200 Annual Visits, #1 Nationwide
Sketchers Factory Outlet	89,900 Annual Visits, Top 14% Nationwide
Express	78,600 Annual Visits, Top 17% Nationwide
Kay Jewelers Outlet	65,700 Annual Visits, #3 Nationwide, #1 in CA

Coffee Tree Plaza	2.1 M Annual Visits
Raising Cane's	1.5M Annual Visits, Top 1% Nationwide, #4/623
In-N-Out Burger	642,600 Annual Visits

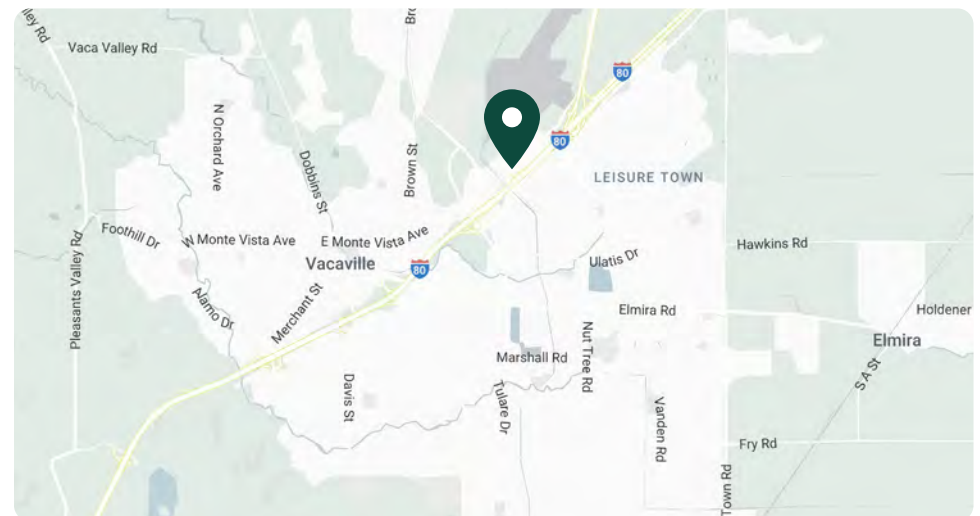
Walmart	1.8M Annual Visits
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Sam's Club	1.8M Annual Visits
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Bowlero Vacaville	268,500 Annual Visits, Top 2% Nationwide, #5/203
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Marshalls	578,900 Annual Visits, Top 9% Nationwide
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Staples	313,600 Annual Visits, Top 9% Nationwide
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262,273



2025 Total Population

\$679,065



2025 Average Home Value

\$139,757



2025 Average Household Income

📍 1640 E Monte Vista Ave, Vacaville, CA 95688



Population Summary	1 Mile	5 Miles	10 Miles
2020 Total Population	8,919	111,130	255,047
2025 Total Population	9,515	115,222	262,273
2030 Total Population	9,929	118,476	268,693
2025–2030 Annual Growth Rate	0.85%	0.56%	0.48%
2025 Total Daytime Population	13,281	88,784	223,082
Average Household Income			
2025	\$111,415	\$139,757	\$131,284
2030	\$118,242	\$151,631	\$144,021
Average Home Value			
2025	\$580,646	\$688,270	\$679,065
2030	\$624,277	\$760,124	\$760,491

Major Employers in Vacaville	# of Employees
Kaiser Permanente	1,306
Amazon Services, LLC	1,015
Vacaville Unified School District	1,000+
California State Department of Corrections	1,000+
Lonza (formerly Genentech)	790
Thistle Health Inc.	691
City of Vacaville	600+
Walmart Stores, Inc.	464
Costco Wholesale	280
All Weather Insulated Panels	264
Duravent Inc.	259
Blue Mountain Construction Services, Inc.	250



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