



JULY 24, 2025

FIBRA HD

# **ISSUER OVERVIEW**

BANCO ACTINVER, S.A. INSTITUCION DE BANCA **MULTIPLE, GRUPO FINANCIERO ACTINVER** 

**KEY HIGHLIGHTS** 

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# BANCO ACTINVER, S.A. INSTITUCION DE BANCA MULTIPLE, GRUPO FINANCIERO ACTINVER

**KEY HIGHLIGHTS** 



Credit Rating: HR Ratings 'HR AA'

July 24, 2025

FIBRA HD WAS ESTABLISHED TO ACQUIRE, OWN, DEVELOP, LEASE, AND OPERATE A BROAD RANGE OF REAL ESTATE ASSETS THROUGHOUT MEXICO. ITS PRIMARY OBJECTIVE IS TO DELIVER ATTRACTIVE LONG-TERM, RISK-ADJUSTED RETURNS TO CERTIFICATE HOLDERS THROUGH STABLE CASH DISTRIBUTIONS AND CAPITAL APPRECIATION. THIS GOAL WILL BE ACHIEVED BY SELECTIVELY BUILDING A DIVERSIFIED PORTFOLIO OF PROPERTIES INTENDED FOR LEASING OR LEASEHOLD RIGHTS.



#### **Mission**

To offer investors a diversified portfolio with attractive dividends and capital appreciation potential, while fostering a growing financial and personal investment community.



To become a leading community within the mid-size real estate segment, delivering strong returns.





#### **Business Model Expertise**

The management of HD, along with the Technical Committee, is comprised of professionals with deep expertise in the Mexican real estate market, ensuring efficient property operations.

## Proven Capacity for Complex Portfolio Management

HD's properties are managed by a team with a solid track record and robust systems infrastructure, enabling the trust to support rapid growth effectively.





## Low Operating Costs and Strong Corporate Governance

HD is internally managed and adheres to top-tier corporate governance standards that prioritize and empower investors as the core of its community. In July 2025, HR Ratings affirmed Fibra HD's credit rating at 'HR AA' but revised the Outlook from Stable to Under Review.

## The change in outlook to Under Review

## is based

on the approval by the Holders' Assembly to delegate authority to HD's administrator to carry out a strategic repositioning. This strategy involves acquiring four industrial properties currently owned by Fibra Plus and transferring all non-industrial assets to Fibra Plus within the current year. As a result, Fibra HD is expected to close 2025 with a portfolio of 13 industrial properties.

#### This repositioning

## is anticipated

to result in lower revenue and, consequently, a reduction in Free Cash Flow (FCF), although partially offset by debt reduction and improved operating margins.

## As of Q1 2025,

total debt and net debt exceeded previous estimates by 18.3% and 32.6%, respectively. This deviation is attributable to the original projections including the sale of five assets, the proceeds of which were to be used for debt prepayment. However, only one transaction was completed over the past 12 months, and its proceeds were not used for debt repayment. Notably, this shortfall was partially mitigated by stronger-than-expected operating performance. In 2024, revenue surpassed previous projections by 6.5%, and EBITDA increased by 3.7%.

SOURCE: www.fibrahd.com.mx

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### Strategy by sector



The business model seeks to capitalize on opportunities in regions with consistent economic or demographic growth. Consequently, properties are distributed across Northern, Central, and Southern Mexico.

## **FIBRA HD Portfolio Snapshot**









**40** Properties

297,486 GLA

94.1% Occupancy Rate

**496**Lease Agreements



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